Real Estate Hot Topics: Don't Get B

Hosted by Brownsville Board of REALTORS®

When Wednesday, April 24, 2024

9:00am - 12:00pm

Where
1825 Central Blvd.
Brownsville, TX 78520
(ZOOM)

Class

Instructor(s) Cynthia Lott

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

PHOTO© AlexRaths/iStock/Thinkstock

Registration

Name on TREC license

TREC license # Primary phone

Email address

Courses & fees $30.00

Real Estate Hot Topics: Don't Get Burned
3 hrs. CE, Course #44357

This session examines current hot issues based upon changes in guidelines, policies, and procedures from TREC, TAR, state, and/or or federal sources. Potential topics include RESPA changes and how they affect current transactions; changes in licensing laws, including adult education; how to properly price their listings, negotiate price reductions, and effectively close reluctant buyers. Knowing how to handle these issues will help agents raise the bar in terms of customer service, agent reviews, conflict resolution, and risk management.

Deadline

Register by 04/23/2024 After deadline, add $5 to registration fee

Method of payment ☐ Cash ☐ Check ☐ Money order ☐ Visa ☐ MasterCard ☐ Discover ☐ American Express

Name on card 3-digit CSC

Billing address ZIP

Credit card number Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 4/22/2024 otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 04/23/2024.

To register

Fill out form & email to bbor.spi@gmail.com
Questions contact:
David Ramirez
956-545-0557

TEXAS REALTORS® UNIVERSITY
TEXAS ASSOCIATION OF REALTORS®
Provider #0001
800-873-9155 • education@texasrealtors.com