Avoiding Common Contract Mistakes

Hosted by Brownsville/SPI Board of REALTORS®

When Wednesday, May 13, 2026

1:00 PM - 3:00 PM

Where Via Zoom

Class

Instructor(s) Fred Hensley

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # | Primary phone

Email address

Courses & fees $20.00

Avoiding Common Contract Mistakes
2 hrs. CE, course #05255

The purpose of this course is to familiarize the real estate professional with the basic understanding of a contract along with the most common contract errors made when writing a contract. Agents will learn about the Short Sale Addendum and the new RSC Disclosure required by TREC. Plus hear about other often misunderstood TREC forms and their proper use. Also how to handle updates and changes to contracts and other related documents and addenda. This course will provide the license holder insight regarding the impact of contract mistakes on the transaction and the ability to effectively negotiate the deal; if the transaction needs to be restructured or voided and any possible legal ramifications impacting the parties to the transaction.

Deadline

Register by 5/12/2026 After deadline, add $5 to registration fee

Method of payment ☐ Visa ☐ Check ☐ Money order ☐ MasterCard ☐ Discover ☐ American Express

Name on card | 3-digit CSC

Billing address | ZIP

Credit card number | Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 5/11/2026, otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 5/12/2026.

To register

Fill out form & email to bbor.spi@gmail.com
Questions contact:

David Ramirez
956-545-0557

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