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Agent to Investor: Strategies for Agents Venturing Into Real Estate Investment

Hosted by Brownsville Board of REALTORS®

When Tuesday, May 5, 2026

9:00 AM - 12:00 PM

Where Via Zoom

Class

Instructor(s) Brent Lancaster

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license # | Primary phone

Email address

Courses & fees $30.00

Agent to Investor: Strategies for Agents Venturing Into Real Estate Investment
3 hrs. CE, course #06065

This targeted three-hour course designed for real estate agents who are looking to expand their professional capabilities in real estate investment. We will provide agents with a foundational understanding of real estate investment, equipping them with the necessary tools to transition from agents to savvy investors. Participants will learn to ask critical questions before making any investment, utilize essential financial metrics and formulas to evaluate investment opportunities, and understand the tax implications of their investment decisions. The course also delves into practical aspects of real estate investment such as analyzing property expenses, weighing the

Deadline

Register by 5/04/2026 After deadline, add $5 to registration fee

Method of payment ☐ Visa ☐ Check ☐ Money order ☐ MasterCard ☐ Discover ☐ American Express

Name on card | 3-digit CSC

Billing address | ZIP

Credit card number | Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 5/01/2026, otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 5/04/2026.

To register

Fill out form & email to:
bbor.spi@gmail.com
Questions contact:

David Ramirez
956-545-0557

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