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SECTION 1

Greetings,

We are excited to begin the 2018/2019 survey process of collecting member data for the WDMA Annual Report on US Residential Entry Doors. Your participation is crucial to our ability to analyze member data for the annual report.

For 2018 the survey has been shortened and only asks for 2018 data, as opposed to the prior 3 years' data.

Before taking the survey, make sure the following steps have been completed:

- 1) Have shipment data for the prior year (2018) accessible and available;
- 2) Only report on panels that were shipped. Once within the survey, please report panels shipped as an accurate number or report a percentage of total panels shipped;
- 3) Read the instructions for each section of the survey and follow them as you go;
- 4) Read definitions of terms before taking the survey to ensure you understand them correctly;
- 5) Utilize the survey programming correctly. You will be able to log out and SAVE progress per page while using the survey and move BACK per page in the survey to previous questions.

Do not hesitate to contact us with questions or concerns. Finally, our privacy guarantee is below this email for reference.

We appreciate your time and look forward to your responses.

Sincerely,

The WDMA, Hanley Wood, and Farnsworth Group Survey Team

Privacy Guarantee

The research team, under the auspices of the WDMA Annual Report on US Residential Entry Doors, is interested in collecting from industry partners data related to the shipment of products in the residential and commercial markets. These data will be used only for the purpose of reporting, forecasting and analyzing by Census Region. Publications derived from this research will protect the confidentiality of the persons and companies from which data were collected. No company names, personnel names or product brand names will be included in publications.

Research Team

Michael O'Brien, President & CEO - WDMA

Steve Orlowski, Senior Director, Standards and Technical Activities - WDMA

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Grant Farnsworth, Business Development Director - The Farnsworth Group

Please enter your email address to proceed. This email address will be tied back to your data. You may exit the survey and come back at any time, however you will need to enter this same email address to proceed where you left off.

Email address _____

SECTION 2 - DEFINITIONS

The following survey terms refer to definitions agreed upon by the marketing committee for “Product Categories” used in this survey.

SURVEY TERM	DEFINITION
Side Hinged Entry Door Panels	These are intended for exterior, primarily residential front or side entrance applications. They are to be counted based on the number of door slabs/panels (e.g., a double door counts as 2 slabs or panels, whether fixed or operable).
Sliding Patio Door Panels	These are intended primarily for deck or balcony type application. These are <u>not</u> to be included in this survey , but are to be entered as part of the Window and Patio Door survey.
Hinged Patio Door Panels	i.e. French door. These are intended primarily for deck or balcony type application and typically have full or $\frac{3}{4}$ lites (glazing). These are <u>not</u> to be included in this survey , but are to be entered as part of the Window and Patio Door survey.
Other Exterior Door Panels	i.e. lift-and-slide, folding and similar operator type. These are <u>not</u> to be included in this survey , but are to be entered as part of the Window and Patio Door survey.

Please acknowledge here that you have read these terms for using in the survey: Yes/ No _____

SECTION 3 – TOPLINE

This section represents topline data for the survey, where you will need to report TOTAL numbers of products shipped by region and based on broad categories. This survey is based on shipped panels of **residential side hinged entry door panels** ONLY, excluding sliding patio door panels, hinged patio door panels, and any other exterior door panels.

For a map and list of states within each Census division, please click [here](#).

q01

Please enter your name: _____

Please enter your company name: _____

Please enter your company email address: _____

q02

Based on product definitions, please report the TOTAL number (#) of **side hinged entry door panels** your company shipped in 2018 in the U.S. below:

	2018
Side hinged entry door panels	_____

CM1. (ON OWN PAGE)

The following questions refer to divisional breakdowns for shipments of **side hinged entry door panels**.

q03

Based on the TOTAL number (#) of 2018 **side hinged entry door panels**, please report a percentage (%) your company shipped to each division in the U.S. below:

Please note: percentages MUST be entered as a number between 0 and 100 and each column of percentages MUST add to 100%.

(Programmer note: Only show those with any units at Q2)

	2018
New England	_____
Middle Atlantic	_____
South Atlantic	_____
East South Central	_____
West South Central	_____
West North Central	_____
East North Central	_____
Mountain	_____
Pacific	_____
National or Unknown	_____
TOTAL	100%

END SECTION 3

CM3. (ON OWN PAGE)

The following questions refer to number of shipments of **side hinged entry door panels**. Please take time to gather your data based on unit type (single or double) and door leaf / panel material type before proceeding.

Q08

Based on the TOTAL number (#) of **side hinged entry door panels**, please report the percentage (%) your company shipped in 2018 in the U.S. by unit type below:

Please note: percentages MUST be entered as a number between 0 and 100 and each column of percentages MUST add to 100%.

	2018
Single panel	_____
Double panel	_____
Other	_____
TOTAL	100%

Q09

Now, please report the percentage (%) by type of side hinged entry door panels your company shipped to in the U.S. by division below:

Please note: percentages MUST be entered as a number between 0 and 100 and each column of percentages MUST add to 100%.

(Programmer note: Only show those with any units at Q8)

	Single Panel	Double Panel	Other
New England	_____	_____	_____
Middle Atlantic	_____	_____	_____
South Atlantic	_____	_____	_____
East South Central	_____	_____	_____
West South Central	_____	_____	_____
West North Central	_____	_____	_____
East North Central	_____	_____	_____
Mountain	_____	_____	_____
Pacific	_____	_____	_____
National or Unknown	_____	_____	_____
TOTAL	100%	100%	100%

END SECTION4

SECTION 5
Q10

Based on the TOTAL number (#) of side hinged entry door panels, please report the percentage (%) your company shipped in the U.S. by **door leaf or panel material type** below:

Please note: percentages MUST be entered as a number between 0 and 100 and each column of percentages MUST add to 100%.

	2018
Wood (includes Wood Flush, Stile and Rail, Wood Clad)	_____
Fiberglass	_____
Steel	_____
Other (includes Vinyl, Aluminum, Composite, or other)	_____
TOTAL	100%

Q11

Now, please report the percentage (%) by type of door leaf or panel side hinged entry door panels your company shipped in 2018 in the U.S. by division below:

Please note: percentages MUST be entered as a number between 0 and 100 and each column of percentages MUST add to 100%.

(Programmer note: Only show those with any units at Q10)

	Wood	Fiberglass	Steel	Other
New England	_____	_____	_____	_____
Middle Atlantic	_____	_____	_____	_____
South Atlantic	_____	_____	_____	_____
East South Central	_____	_____	_____	_____
West South Central	_____	_____	_____	_____
West North Central	_____	_____	_____	_____
East North Central	_____	_____	_____	_____
Mountain	_____	_____	_____	_____
Pacific	_____	_____	_____	_____
National or Unknown	_____	_____	_____	_____
TOTAL	100%	100%	100%	100%

END SECTION5

SECTION 6

Q12

Based on TOTAL number (#) of **side hinged exterior door panels**, please report the percentage (%) your company shipped in the U.S. by door **width and height** below: Please note: all percentages MUST add to 100%.

(width x height)	% of 2018 Shipments
<30" x <80"	
<30" x 80"	
<30" x 84"	
<30" x 96"	
<30" x >96"	
30-32" x <80"	
30-32" x 80"	
30-32" x 84"	
30-32" x 96"	
30-32" x >96"	
34" x <80"	
34" x 80"	
34" x 84"	
34" x 96"	
34" x >96"	
36" x <80"	
36" x 80"	
36" x 84"	
36" x 96"	
36" x >96"	
42" x <80"	
42" x 80"	
42" x 84"	
42" x 96"	
42" x >96"	
>42" x <80"	
>42" x 80"	
>42" x 84"	
>42" x 96"	
>42" x >96"	

CM8. (ON OWN PAGE) – SHOW ALL

You have reached the end of the survey. Please take a minute to check your answers. If you like you may close the survey and come back at a later time to finish. If you are finished inputting all your data, please click on FINISH below.

STOP

Complete – Thank you for your participation!

Thank you for your interest in our study and your time today. Your input is invaluable.