

# Gartner Careers Summer Webinars

Stay curious and stay connected.

Join us for a series of summer webinars, designed to help you develop your skills and build a meaningful career.



# Career tracks



Get an inside look at business units within Gartner from leaders, world-class trainers and associates, learn how they impact the business, and develop the skills to help you succeed.

Tracks	Webinars	
<b>Products &amp; Services</b>	Accelerate Your Career With a Gartner Rotational Program Problem Solve Your Way to Gartner: Let's Talk About the Product Client Manager Role Master Our Case Creating Impact: Influencing Leaders Through Data Ask the Associates! Products & Services Programs Panel	<a href="#">Register Now</a>
<b>Consulting</b>	Learning the Ropes of the Case Study Women in Consulting A Day in the Life of a Gartner Consultant	<a href="#">Register Now</a>
<b>Finance</b>	People Behind the Money: Corporate Controllers Group Analyzing a Career With Gartner: Finance Development Rotation Program	<a href="#">Register Now</a>
<b>IT</b>	A Day in the Life of an IT Admin and a Security Engineer Up Close: Women in IT	<a href="#">Register Now</a>
<b>Research &amp; Advisory</b>	Business Problem Solving 101: Root Cause Analysis Ace Our Case! Research Interview Workshop Accelerate Your Career in Gartner's Research Talent Lab Research for Fortune 500 CIOs: An Overview of Gartner's Research Board	<a href="#">Register Now</a>
<b>Sales</b>	Intro to Gartner Sales and How We Help Our Clients Inside Sales: Breaking the Stigma Sales Business Panel Q&A Activate Your Sales Cycle: Prospecting 101 Workshop Engaging the C-Level Workshop You Set the Meeting, Now What? Discovery Call Workshop. Objection Handling and Closing Workshop Selling Yourself: How to Land and Nail a Sales Interview	<a href="#">Register Now</a>

## Upgrade your skills



[Develop skills](#) to help you succeed in today's job market.

June	Times in EST
Propelling Your Brand in Today's Environment	June 9   11 a.m.
Campus to Corporate – The Importance of Executive Presence	June 18   11 a.m.
July	Times in EST
The Power of Storytelling	July 1   2 p.m.
Landing Your Dream Job in Today's Competitive Landscape	July 23   11 a.m.

## Executive perspectives



[Hear from leaders](#) at Gartner about their journeys, learn about their teams and get advice as you start your career.

June	Times in EST
Conversation with Mike Diliberto, Chief Information Officer	June 10   11 a.m.
Conversation with Joe Beck and David McVeigh, EVPs, Global Business and Technology Sales	June 23   11 a.m.
Conversation with Ken Davis, EVP, Products and Services	June 24   9 a.m.
Conversation with Lisa LoCascio, SVP, Financial Operations	June 25   11 a.m.
July	Times in EST
Conversation with Katharine Reagan, MVP, Global Business Sales	July 6   11 a.m.
Conversation with Scott Hensel, EVP, Gartner Consulting	July 8   11 a.m.
Conversation with Robin Kranich, EVP, Human Resources	July 9   11 a.m.
Conversation with Susan Landry, GVP, Research & Advisory Strategy	July 15   9 a.m.