

Buchanan & Edwards Acquires R2C

Combined companies will offer full life cycle of analytics solutions for government customers across spectrum of national security

WASHINGTON—([BUSINESS WIRE](#))—[Buchanan & Edwards Inc.](#), a technology leader creating transformative solutions for government customers, announced today that it has acquired [The Reports and Requirements Company \(R2C\) LLC](#), a government service provider offering national security-focused consulting services in intelligence collection, training support and data governance and analysis. With this acquisition and the addition of R2C's advanced capabilities in front-end data governance and curation, BE's offering will expand to include a powerful, full life cycle of analytics solutions to support government customers across the spectrum of national security, including defense, diplomatic corps, homeland security, law enforcement and the Intelligence Community.

“At the core of this acquisition are highly valuable national security support capabilities that will allow BE to further expand its already robust suite of services in consulting, computing, cyber and big data analytics,” said [Dennis Kelly, president and CEO of Buchanan & Edwards](#). “The addition of R2C will bring BE the strength of new customer relationships within the Intelligence Community at a time when threats are ever-changing and the need for solutions to keep our country safe is growing. We’re looking forward to collaborating into the future with R2C to solve some of our customers’ and our country’s toughest challenges.”

R2C provides consulting services for high-priority national security concerns. Founded in 2008, R2C delivers innovative solutions to intelligence community and national security customers in data governance, data curation, cyber intelligence, collection management and intelligence training. Its owners, CEO [Katrina Barlow](#) and COO [Kathy Rondon](#), will remain involved in daily operations of R2C as a wholly owned subsidiary of Buchanan & Edwards.

“We’re extremely excited to combine the strengths and expertise of the R2C team with the capabilities of Buchanan & Edwards, as together, we become a more powerful asset for our nation,” said Barlow. “By joining forces, we know that we’ll be able to continue delivering

leading-edge solutions that leverage technological know-how, reduce costs and expand security to support our nation's greatest intelligence and national security needs."

During acquisition negotiations, BE was represented by Holland & Knight, while R2C was represented by Greenberg Traurig, LLP.

About Buchanan & Edwards

Since 1998, Buchanan & Edwards Inc. has served as a trusted adviser to the federal government, helping it solve existing problems, create new possibilities and serve citizens more effectively through technology. We understand the unique demands and complex requirements of government. Our vision guides the development and delivery of innovative and customized solutions that serve the public good. The result is that government organizations and agencies can focus on fulfilling their missions, managing and sharing information, and responding to organizational demands. BE employs a disciplined management approach that has been independently appraised as compliant with CMMI Level 3 processes and ISO/IEC 27001:2013; ISO/IEC 20000-1:2011; ISO 9001:2008 standards. For additional information, please visit our website at www.Buchanan-Edwards.com.

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