



CBP Springfield Welcomes Enterprise e-Support, Inc.

Shikha Dixit, president and CEO of Enterprise e-Support, Inc. (EeS), a Northern VA based, SBA EDWOSB, Information Technology consulting firm has 15+ years of experience in business and technology. Ms. Dixit has provided outstanding leadership and vision to EeS to accelerate company growth by deciding to move the company into the CBP Business Incubation Center. With support and advice from CBP business professionals and ongoing learning, EeS will be better prepared to pitch its business to the government. Ms. Dixit also has a passion to mentor youth by engaging them in learning business and technology. She has advocated for STEM programs and served on the board of nonprofit organizations.

In this dynamic world of business, timely availability of actionable information is key to success. The government should keep up with the changing environment and, at the same time, continue to operate without disruption. How can one always be agile and ready to pivot company operations? Enterprise e-Support, Inc. (EeS) has answers to many of these complex questions. EeS is an Information Technology consulting firm that offers services in digital thought leadership, enterprise data management, enterprise architecture, capital planning investment control, and legacy modernization on IBM mainframes in the federal/state/local government space, primarily in the Washington DC area.

Procurement of information technology is never easy for the government to do, due to its ever changing and high-tech nature. Conversely, it is challenging for qualified small IT firms to understand government contracting. EeS leadership realizes the need to subscribe to a strong mentor partnership to do business with the government in addition to company building and development of its products and services. EeS leadership also believes the company has the desired IT skill sets and subject matter expertise to win government contracts. EeS is targeting business in a 90 billion dollar per year federal government IT market space.

With mentorship from CBP professionals, trainings, Business Incubation Center shared services, and networking events, they are sure to succeed. The CBP program also creates a focused environment to work towards the company mission, and work effectively with customers, vendors, and suppliers. CBP's low cost rental and shared services help companies save on office equipment cost and thus channel money where it is needed the most. The areas EeS can focus on are business development, customer engagement, and delivery of services. Once the company is stable functionally and financially, we will be better positioned to succeed.