



## MEC-CBP Springfield Welcomes AJ's Heating & Air Conditioning LLC

AJ'S Heating & Air Conditioning LLC was established as a business in June 2016, by Adinsson Salazar (President) and Johana Ramos (Operations Manager) providing residential and light commercial

HVAC Services. Their goal is to make sure that every customer has an exceptional experience by not only repairing their units but to assure that they continue to "enjoy life at the right temperature". In our aim to reach our goals, grow as a company and manage the business to be successful, we understood that we had to find a place for the business outside of our home. They found the CBP program full of professionals eager to help them grow their business to become healthier and sustainable. The need to be surrounded by the right people with the talents and skills to help them grow and reach their maximum potential attracted them to the CBP Business Incubator. "We consider the MEC-CBP Incubator Program a piece of heaven that is able to help small businesses with office space and mentorship to be successful."

Adinsson Salazar has 14 years of experience in this field working on residential and commercial HVAC systems. Adinsson has an HVAC Master License in VA & MD, Universal EPA License, NATE Certifications, and many other certifications required by this field. Right out of High School he was trying to figure what route to take in his life and started working in the HVAC field. After a couple months he fell in love with what he was doing so he decided continue working diligently, to get certified. Having a strong faith that all things are possible for the ones who believe, Adinsson established AJ'S Heating & Air Conditioning LLC, where he understood the need for every customer and employee to be treated justly.

AJ'S Heating & Air Conditioning LLC's strength is customer service and striving to create the best customer experience. They know that they can only accomplish that by making sure that everybody in their team is well trained and certified to perform at 101% every time. We know that together we can build a more sustainable environment.