

Visionary Awarded Follow-On USAID Contract



Visionary Consulting Partners, LLC (Visionary) was recently awarded a follow-on contract to the United States Agency for International Development (USAID). Visionary has provided support to USAID since 2014 and to the Office of Development Credit within the Bureau for Economic Growth, Education and the Environment (E3/DC) since 2015. E3/DC oversees the Agency's credit programs, including the legacy programs and the Development Credit Authority (DCA), which uses partial credit guarantees to mobilize private financing in developing countries. The DCA guarantee agreements with financial institutions encourage risk-sharing partners to extend financing to under-served borrowers in new sectors and/or regions. Since 1999, the DCA has supported more than 574 risk-sharing guarantees and has made available more than \$5.8 billion in private financing to more than 271,791 entrepreneurs around the world. E3/DC has used Visionary consultants to perform a variety of professional services related to USAID's credit programs such as financial statement analysis, risk assessment, DCA project design and evaluation. Visionary has fielded 24 personnel since the start of the contract in 2015.

Visionary also recently attended the USAID 11th Annual Small Business Conference (ASBC) conference on July 11, 2018 in Washington, DC hosted by the USAID's Office of Small and Disadvantaged Business Utilization (OSDBU). The purpose of the USAID ASBC conference was to educate U.S. Small Businesses about USAID and to expand their partner base. Highlights of the conference included learning about USAID's procurement process and programmatic priorities; the Lunch with Leaders (LWL) including Agency Senior Officials and OSDBU staff members; an opportunity to meet with representatives from USAID Bureaus and Offices, other Federal Agencies and Large Businesses in the Exhibit Hall; and attend breakout sessions about procurement strategies when marketing to USAID, compliance information, subcontracting, and innovative procurement methods. Visionary was also a Bronze Star sponsor for the Small Business Association for International Companies (SBAIC) Networking Reception that took place after the USAID ASBC and we are proud to be an ongoing support to USAID and its missions and are pleased to participate in global endeavors to improve the quality of life for countless individuals.

To learn more Visionary and how easy it is to [Work With Us!](#)