

## PRICING AND SPONSORSHIP MODEL 2020

Product SKU	UPC	Description	MSRP	NGCOA / CGSA Member price	Ave Cost per Gal of Diluted Product
<b>Nature's Pond Commercial Cleaning &amp; Disinfecting Products</b>					
<i>"Living Better &amp; Saving the Planet's Water, Nature's Way"</i>					
30181	888935-00406-1	Nature's Pond "All-Surface Cleaner Ultra (unscented) - 1 Gal / 3.78L	\$149.95	\$112.46	\$ 1.49 *
30402	888935-00461-0	Nature's Pond Disinfectant - 1 Gal / 3.78L	\$199.95	\$149.96	\$ 0.75 **
30412	888935-00472-6	Nature's Pond "4-in-1" Plumbing, Garbage, Septic and Sewage - 1 Gal / 3.78L	\$89.95	\$67.46	
30405	888935-00464-1	Nature's Pond All-in-One Laundry Detergent - 1 Gal / 3.78L	\$39.95	\$29.96	
30424	888935-00484-9	Nature's Pond Spray Bottle - dual chamber, 6 setting variable ratio (use with All Surface Cleaner)	\$24.95	\$24.95	
30433	888935-00496-2	Nature's Pond Spray Bottle - single chamber (use with Disinfectant)	\$6.99	\$6.99	
<b>Nature's Pond Care</b>					
<i>"Living Better &amp; Saving the Planet's Water, Nature's Way"</i>					
30128	888935-00365-1	Ultra Concentrate Edition 1 Gal / 3.78L - Treats up to 3/4 acre of water 6 Ft deep	\$239.00	\$203.15	
30126	888935-00315-6	Ultra Concentrate Edition 2.5 Gal / 9.46L - Treats up to 2 acres of water 6 Ft deep	\$539.00	\$458.15	
30127	888935-00314-9	Ultra Concentrate Edition 5 Gal / 18.9L - Treats up to 4 acres of water 6 Ft deep	\$989.00	\$840.65	
30130	888935-00370-5	Nature's Pond Dye 1 Gal / 3.78L - treats up to 1 acre	\$69.95	\$59.46	
30131	888935-00371-2	Nature's Pond Dye 2.5 Gal / 9.46L - treats up to 2.5 acres	\$169.95	\$144.46	
30132	888935-00372-9	Nature's Pond Dye 5 Gal / 18.9L - treats up to 5 acres	\$299.95	\$254.96	

\* Dilution rate of 1:75

\*\* Dilution rate of 1:200 for disinfecting or 1:500 for sanitizing



### Special Membership Pricing and Sponsorship Program (Discount Prices for NGCOA and CGSA only.)

Proud Supporters of NGCOA

These products will not only save the members of National Golf Course Owners Association and Canadian Golfcourse Superintendents Association money- they are extremely cost effective and most importantly environmentally friendly.

Due to the concentration levels of Nature's Pond products they will dramatically cut down on shipping costs and frequency of deliveries reducing GHG emission and plastic waste by at least 95%\* (\*these stats are taken from real life cases studies with large commercial cleaners once they switched to Nature's Pond products)

Nature's Pond products, designed by Koenders Water Solutions are created from natural ingredients, making them 100% biodegradable - safe for people and the environment.



MADE IN CANADA

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Nature's Pond Powered by Koenders Water Solutions

'Living Better and Saving the Planet's Water Nature's Way'

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## Cleaning and Disinfecting Golf Course Buildings, Vehicles and Operations

## Who Are We?

### Nature's Pond Powered by Koenders Water Solutions

For over 30 years Koenders Water Solutions has been working diligently to save the planet's water, nature's way by removing chemicals and pollutants from of the planet's fresh water sources with aerations systems and the Nature's Pond Care line of natural bacteria-based products.

In the same way, the company knew there was more to be done for the environment, thus started seeking avenues for removing chemicals that feed into these water sources from homes and commercial buildings. This caused the expansion of the Nature's Pond line by creating concentrated nature-based cleaning and disinfecting products. These products were recently rolled out in some of the largest commercial and government buildings across the country.

## Cleaning Golf Course Ponds

### Nature's Pond All Surface Cleaner



Designed to cut through and eliminate difficult-to-clean dirt, grime and grease quickly and safely on virtually any surface. Its unique blend of beneficial bacteria and enzymes, natural solvents and surfactants has been performance tested and proven under UL 2792 ECO LOGO Certification.

Nature's Pond 'All-Surface Cleaner' is natural and biodegradable. And because it is PH neutral, it is gentle on your hands and won't damage surfaces, equipment, plumbing, drainage or septic systems. This natural, all-surface cleaner is especially kind to the environment. It is preservative-free, contains no synthetic dyes or fragrances and is free from harmful ammonia, chlorine and toxic phosphates present in many other surface cleaner.

### Nature's Pond Disinfectant



Nature's Pond Disinfectant is one of the most cost effective disinfectants in Canada. Designed for industrial use that can be applied to disinfect and sanitize almost any hard surface, it has received a Health Canada DIN # at the highest concentration level of a disinfectant available on the market 1:200. 1 gal of Nature's Pond Disinfectant concentrate can create 200 Gal of disinfectant.

Golf Courses will be able to disinfect everything from golf carts to door handles, hole flags, bathrooms at .75 cents per/gal after dilution compared to Ready To Use disinfectants that are priced at \$ 9.95 CDN per/L. What's so amazing about this product is that even at this high concentration level it is safe for people and the environment with a PH level of 8.00 + 1.00. This disinfectant is non-corrosive, non-scented, hypo allergenic and bio-degradable.

### Nature's Pond 4-In-One Plumbing, Garbage Septic & Sewage



A simple, 'Ready-To-Use' safe and versatile product designed to clean all garbage surfaces, plumbing and drain systems.

The naturally formulated blend of beneficial bacteria has billions of CFU (Colony Forming Units) bacteria per/gal which line the plumbing to ensure no organic matter sticks to the walls of the pipes, breaking up the dirt, oil and grease in garbage areas, making it easier for the bacteria to get to work. It is also designed for the efficient bio-degradation of organic solids and organic waste matter in garbage areas and sewage pipes that can impact back odours and lead to drain clogs.

### Nature's Pond All In One Laundry Detergent



Our laundry detergent cleans fabrics of all kinds and colors and is specifically formulated to efficiently clean dirt, remove stains and odours. Hypo Allergenic and Biodegradable formula contains no phosphates, dyes, synthetic fragrances or optical brighteners. 100% Biodegradable. Washing Machine Compatible for both Traditional and High-Efficiency washing machines.

### Nature's Pond Conditioner Ultra Concentrate



Canada's top selling natural pond cleaning product. This Ultra Concentrate version is an all-natural blend of beneficial bacteria, enzymes, plant extracts and a food grade dye, which works to break down and consume excess nutrient load in your golf course ponds or lakes.

Nature's Pond Conditioner is an all-in-one product, meaning that you can easily care for your bodies of water with ONE solution. This product aggressively breaks up and consumes the sludge, organic runoff and debris along your shoreline and at the bottom of your pond, while our food-grade dye enhances the color of your pond or lake. Cleans water and helps naturally reduce algae growth

### Nature's Pond Dye



A blended mix of food grade dye pigments, this pond dye produces a natural deep blue color. Unlike other synthetic dyes on the market, Nature's Pond Dye produces a rich, genuine appearance that will complement the landscape and terrain. This product contains NO harmful chemical or residual metals that may negatively impact the environment. We believe in taking care of your water naturally, and this product is no exception.

## Decorating Golf Course Ponds



- Nature's Pond Decorative Fountains come with incredible features, such as:
- ~Four nozzle set, with four different display patterns
  - ~12-14 ft high, up to 25ft wide spray
  - ~50' of anchor line
  - ~1/2 HP fountain with 100 ft of electrical cable
  - ~Rugged, 2-outlet, outdoor timer
  - ~Low operating cost

Available with or without an LED lighting

## Aerating Golf Course Ponds



Aeration is a safe, natural and sustainable way to keep your pond healthy and balanced. By increasing oxygen levels, our electric aerators improve the circulation of your water and speeds up the decomposition of organic matter. Koenders Water Solutions manufactures HD 250, HD 450 and HD 550 Electric Aerators.

**Contact Account Manager - Andrew for more information on all our products.**

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