



The Physician Alliance is Proud to Promote Atlantic Health Partner's 2021-2022 Flu Vaccine Program



As you might know, Atlantic is The Physician Alliance's immunization partner, and provides our members the most favorable vaccine pricing and terms, excellent support, and an annual rebate program.

Atlantic can greatly assist with all the challenges you face in selecting, pre-booking, and administering flu vaccines, including these valued features:

- Discounted pricing for all flu products
- Advantageous return terms
- Ability to schedule shipping dates with Sanofi
- All flu purchases with Atlantic are included in our rebate program

Atlantic's program includes discounts and support on all vaccines, including non-flu vaccines.

We encourage you to contact Atlantic for more information on flu vaccines, pre-booking, and all of your other immunization needs.

Call or email Rand Deuchler at

800-741-2044

or

rdeuchler@atlantichealthpartners.com



ATLANTIC HEALTH PARTNERS – SANOFI PASTEUR 2021 FLU PROGRAM

We are pleased to share the favorable terms of our 2021-2022 Sanofi FluZone/Flublok Program and support your practice's influenza immunization efforts. Please note – Sanofi has modified the return and change terms for flu orders in 2021. You can find complete information on VaccineShoppe or VaxServe.

As an Atlantic member, you receive these AHP – Sanofi Flu Program benefits:

- ❖ **Favorable FluZone/Flublok pricing and terms:**
 - ❖ An additional 2% direct order discount for FluZone Quadrivalent products
 - ❖ Better control over shipping timeframes
 - ❖ 2% prompt pay (90 days) and 1% on-line order discounts
- ❖ **Strong shipping guarantees for Atlantic members for orders placed by Feb. 28th**
- ❖ **Return terms – credit for up to 10% of unused doses per presentation**

Sanofi Flu Vaccine Ten Dose Presentation:	Atlantic Final Price*	Atlantic Final Price/Dose
Multi-Dose Vials - Quadrivalent, 5mL (ages 6 months and older)	\$162.17	\$16.22
Prefilled Syringes - Quadrivalent, 0.5mL No preservative (ages 6 months and older)	\$173.32	\$17.33
Single-Dose Vials - Quadrivalent, 0.5mL No preservative (ages 6 months and older)	\$173.32	\$17.33
Flublok Syringes - Quadrivalent, 0.5mL No preservative (ages 18 and older)	\$526.32	\$52.63
High-Dose Syringes - Quadrivalent, .7mL No preservative (ages 65+)	\$526.32	\$52.63

** Includes: Atlantic contract price, the 2% direct order discount, the 1% on-line order discount, the 2% prompt pay discount, and Federal Excise Tax*

All FluZone/Flublok orders need to be placed directly with Sanofi



ATLANTIC HEALTH PARTNERS – SEQIRUS 2020 FLU PROGRAM

We are pleased to share the favorable terms of our 2021-2022 Seqirus flu program. As an Atlantic member, you can order directly from Seqirus or an eligible distributor.

 **Ordering From Seqirus**

- Orders are placed online at <http://flu.seqirus.com>. You must first register at this site (and add Atlantic Health Partners as your Physician Buying Group). Upon receiving Seqirus' email confirmation that you are registered, which takes about 5 days, you can then place your flu vaccine reservation online. You will receive an additional 3% firm dose discount for orders placed by April 15th.
- Seqirus offers a 2% prompt payment discount (60 day terms).
- You also receive a 2% credit on next year's flu order if you order 2 or more Seqirus flu brands (Afluria, Flucelvax, or Fluad) for orders placed by April 15th.
- Practice can return up to 25% of unused doses per brand for orders placed with Seqirus or an eligible distributor.

 Our program also includes ordering Seqirus flu from these eligible distributors:

- Henry Schein, McKesson, Anda, ASD, FFF Enterprises, and Medico-Mart
- You receive our contract pricing from all distributors, and shipping terms vary by distributor.
- With each distributor, please identify your practice as an Atlantic Health Partners member.

Seqirus Flu Vaccine Ten Dose Presentation:	Atlantic Final Price *	Atlantic Final Price Per Dose *
Flucelvax Influenza Vaccine (Quadrivalent) 5mL multi-dose vial; ages 4+	\$192.10	\$19.21
Flucelvax Influenza Vaccine (Quadrivalent) 0.5mL prefilled syringes; ages 4+	\$205.66	\$20.56
Afluria Influenza Vaccine (Quadrivalent) 5mL multi-dose vial; ages 3+	\$152.33	\$15.23
Afluria Influenza Vaccine (Quadrivalent) 0.5mL prefilled syringes; ages 3+	\$162.98	\$16.29
Afluria Influenza Vaccine (Quadrivalent) 0.25mL prefilled syringes; ages 6-35 mths	\$162.98	\$16.29
Fluad Influenza Vaccine Adjuvanted Quadrivalent 0.5mL prefilled syringe; ages 65+	\$510.53	\$51.05

* Atlantic Final Price includes Federal Excise Tax, 3% firm order discount and 2% prompt pay discount when ordering from Seqirus.



ATLANTIC HEALTH PARTNERS – GLAXOSMITHKLINE 2021 FLU PROGRAM

We are pleased to share the terms of our GSK 2021-2022 Flu Program and support your practice's influenza immunization efforts.

As an Atlantic member, you receive these AHP – GSK Flu Program benefits:

❖ Favorable GSK pricing and terms:

- ❖ A 2% early reservation discount for orders placed with GSK prior to March 31st
- ❖ 2% Prompt pay (90 days) discount for orders placed with GSK
- ❖ **Ability to also order flu (terms may vary) from distributors such as Schein, McKesson, Anda, Medico-Mart, and FFF Enterprises**
- ❖ **Excellent return terms – credit for up to 30% of unused doses for both flu brands for orders placed with GSK**
- ❖ **GSK is only accepting wait-list orders at this time**

GSK Flu Vaccine Ten Dose Presentation:	Atlantic Final Price *	Atlantic Final Price Per Dose *
Flulaval Quadrivalent 0.5mL prefilled syringes; ages 6 months and older	\$169.60	\$16.96
Fluarix Quadrivalent 0.5mL prefilled syringes; ages 6 months and older	\$169.60	\$16.96

** Includes: Federal Excise Tax, along with a 2% early reservation and 2% prompt pay discount when ordering from GSK.*