



Government contracting isn't just federal contracts. Cities, counties, schools, and other public agencies purchase a wide variety of products and services from local businesses every year.

Join the Nebraska APEX Accelerator for an introductory workshop focused on opportunities with **Washington County, the City of Fremont, and understanding SBA's HUBZone Certification**. This beginner-friendly session is designed to help businesses learn how public agencies buy products and services, where opportunities are posted, and what steps vendors can take to get started.

What You'll Gain:

- **An introduction to state and local government contracting** and how public agencies purchase goods and services
- **Where to find bidding opportunities** with cities, counties, and state agencies
- A breakdown of **registrations, certifications, requirements, and key resources**
- An overview of the **SBA HUBZone Certification Program**, including eligibility requirements, certification requirements, and potential advantages for qualified businesses
- Strategies for leveraging **Nebraska APEX Accelerator's no-cost services**
- Practical guidance to help determine whether government contracting is the right fit for your business

Don't miss this opportunity to learn how your business can compete for city, county, and state contracts while exploring whether HUBZone certification may be right for your business.

Event Information: This is an in-person event. The event will take place at Greater Fremont Development Council in the RVR Bank Education Center (1005 E. 23rd Street, Suite #2, Fremont NE 68026). Details about the event will be sent to you in a registration confirmation email after registering.

Registration: <https://nbdc.ecenterdirect.com/events/10436>