



Town of Juno Beach

**Amendment to the Franchise Agreement
for the Conversion from Manual to
Automated Solid Waste Collection
Services**

July 24, 2024

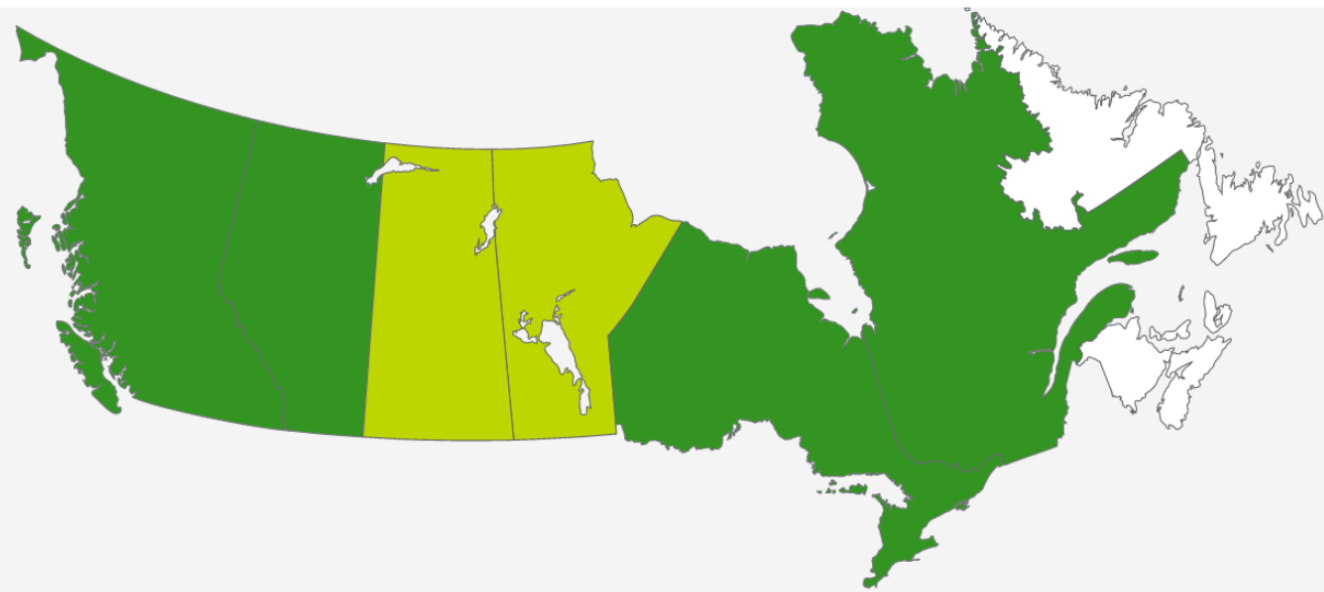
CONFIDENTIAL AND PROPRIETARY
INFORMATION OF WM



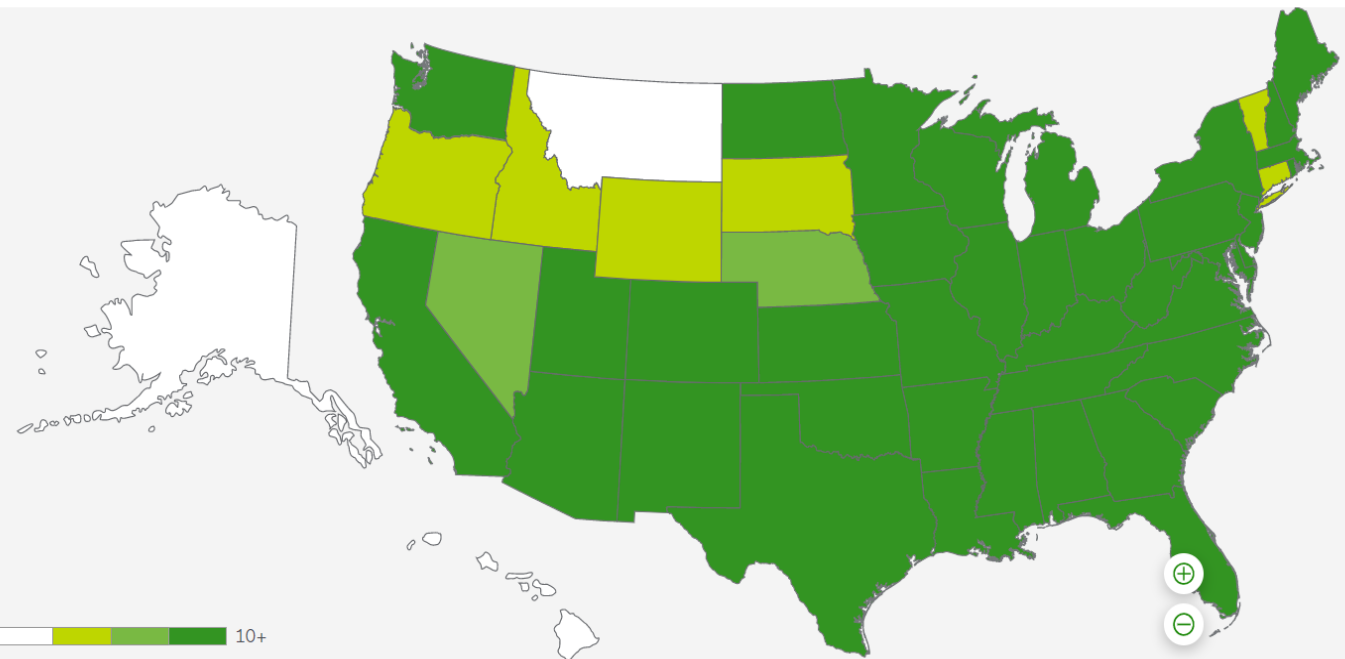
WM Footprint North America

North America's Largest Environmental Services Provider

- Founded in Chicago, IL and Pompano Beach, FL by Wayne Huizenga and Dean Buntrock in the 1960's
- Headquartered in Houston, TX
- Publicly Traded on the NY Stock Exchange
- 48,000 Team Members
- \$13 Billion Revenue Annually



0 10+



0 10+

WE'RE DRIVING SUSTAINABILITY

SM

Circularity

Transforming our economy into a more circular one where waste is seen as a resource will require the collaboration of all stakeholders. At WM, we support the circular economy by recovering materials for reuse from our customers and communities through recycling, organics collection and processing and sustainability consulting services.

As the largest recycler of post-consumer materials, we have the infrastructure and networks to drive circular economy solutions. That's why we've made circularity central to our company's growth strategy.

In 2022, we completed four automation projects. In order to complete the automation upgrades, these four existing

recycling facilities were shut down for a period of time. This temporary shutdown led to a roughly 3% reduction in materials recovered in 2022 compared to 2021, but we expect an increase in processing capacity for material recovery in future years. In 2022, we also opened a new recycling facility in Miami Dade County, FL, to help increase capacity.



2030 GOAL

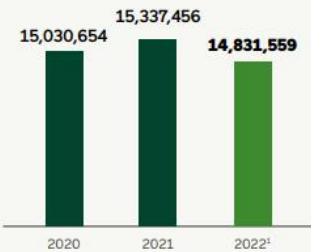
Increase WM's management of materials by **60%** to 25M tons, compared to a 2021 baseline, including an interim milestone of a **25%** increase by 2025

2022 PROGRESS

14,831,559 tons recovered

Completed **5** recycling facility infrastructure projects, including **1** new location and **4** automation upgrades

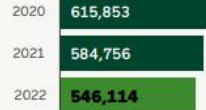
TOTAL MATERIALS RECOVERED (TONS)



Paper



Glass



Metal



Plastic



Mixed Organics



Other²



For a complete list of material types recycled, see our [ESG Data Center](#).

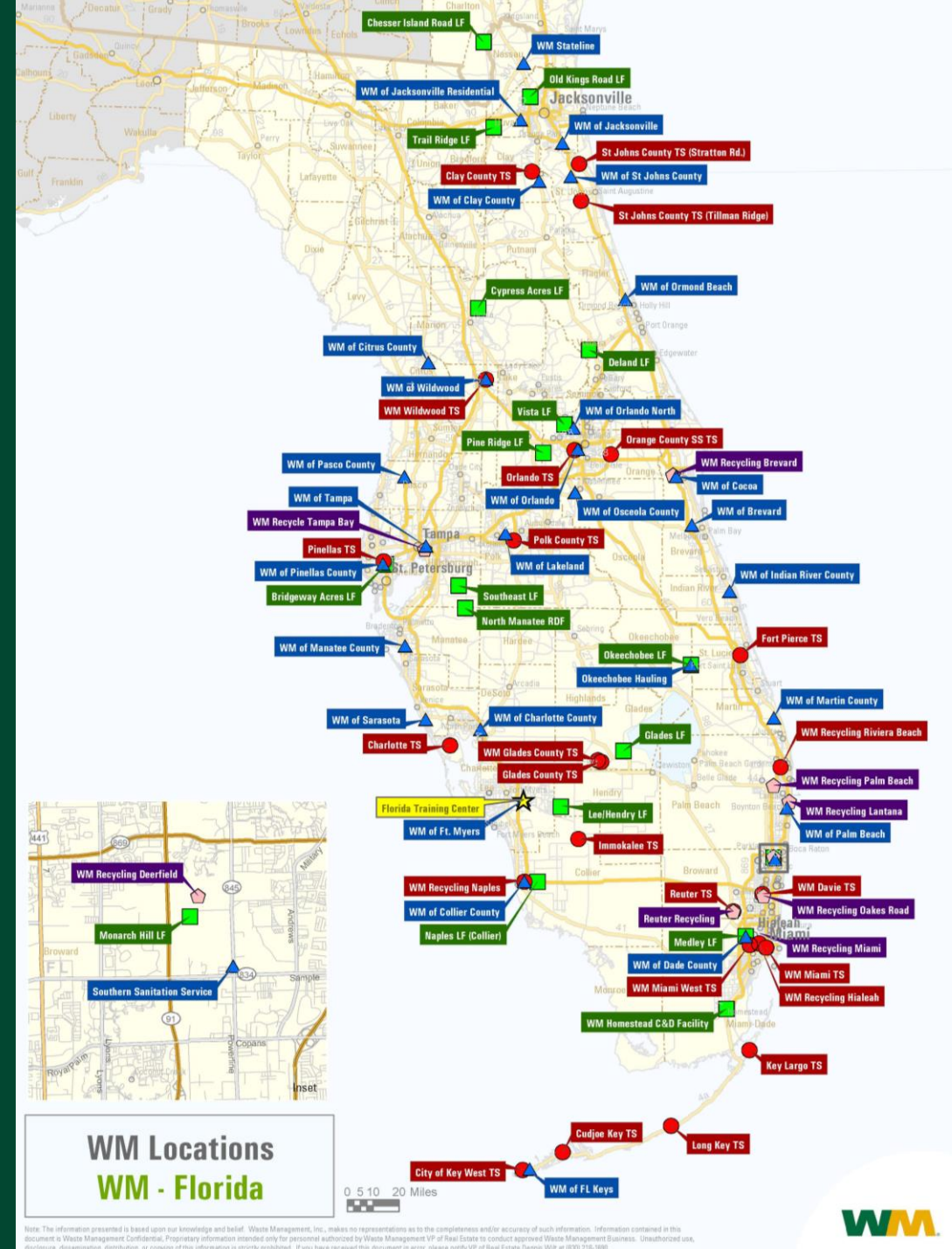
¹ The decrease in total materials recovered in 2022 primarily resulted from recycling facility shutdowns for facility upgrades and a reduction in tons recovered from third parties and organics.

² Other includes fly ash, construction & demolition wood, e-waste and other specialty materials.

WM Footprint Florida Area

Your Trusted Environmental Solutions Provider

- WM's Florida Area provides collection, recycling, transfer, and disposal service to municipal, commercial, industrial, and residential customers throughout the State of Florida (except for the Panhandle region) and a portion of South Georgia.
- Our nearly 5,000 team members operate 32 Hauling Facilities, 18 Active Landfills, 24 Transfer Stations, 3 Material Recovery Facilities, and 6 C&D Recycling Centers.



WM of Martin County Local Team Members

Your Long-Standing Community Partner

Since 1974, our local team members have consistently provided superior service to the residents and businesses of the Town of Juno Beach through recessions, natural disasters, and pandemics.

WM of Martin County, with its 40+ team members have a combined 120+ years of industry experience and are committed to remaining the steady partner the Town of Juno Beach has come to expect.



Conversion to Automation: For Tomorrow

Safety, Efficiency, and Curb-Appeal

- **Safety for our Drivers**
 - **Technology and Training Center**
- **Single-Driver ASL Operation**
 - **No team members will be displaced**
- **Same Levels of Service**
 - **2-2-1+ 1x week Bulk**
- **CNG Powered Vehicles**
 - **Quieter, cleaner, and better for the environment**
- **Community Curb-Appeal**
 - **Carts provide uniformity, reduced litter, and convenience**
- **Stakeholder Involvement**
 - **Seamless conversion**



Technology



CNG Onsite Fueling
Compressed Natural Gas

Efficient, sustainable, and environmentally friendly



Drive-Cam
Safety / Coaching Tool

Helps to coach our Drivers on techniques to keep communities safe



Smart Truck
Real-time Data

Notifications and insights for cleaner, greener, safer neighborhoods



ASL Trucks
Automatic Side Loader

Robotic arms lift carts and dump them into our trucks with state-of-the-art technology.

Cart Specifications



64 Gallon Cart
32" L | 24" W | 42" H

64 Gallon Cart

(4-6) Standard Trash Bags

Second cart available
upon request*

** A one-time charge for additional cart.*



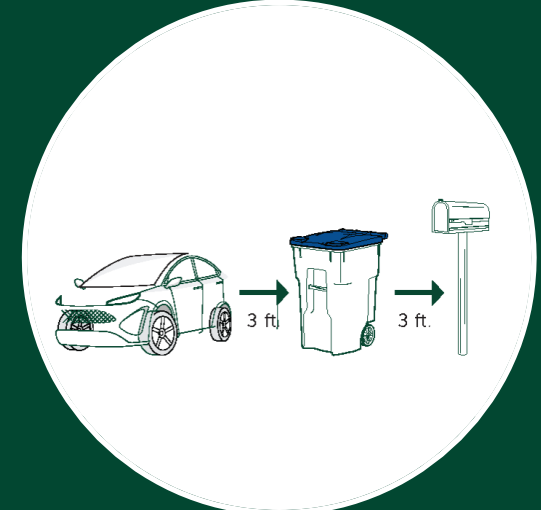
On Cart Messaging (lid)

Placement Instructions

(towards the street)

No Hazardous Waste

(hot ashes, paint, oil, chemicals, etc.)



Curb Placement

3-Foot Distance from Obstacles:

mailboxes
vehicles
other receptacles
etc.

Conversion Communication Collateral

Initial Postcard

**Automated
Collection with
64-gallon Carts
Coming Soon**

Dear CITY NAME Resident,

WM will begin using automated trucks for trash and recycling collection on DATE. These trucks use automatic lifting arms to empty carts, making collection efficient and safer for your community and our drivers.

Two 96-gallon carts will be delivered to each residence at no additional charge by DATE.

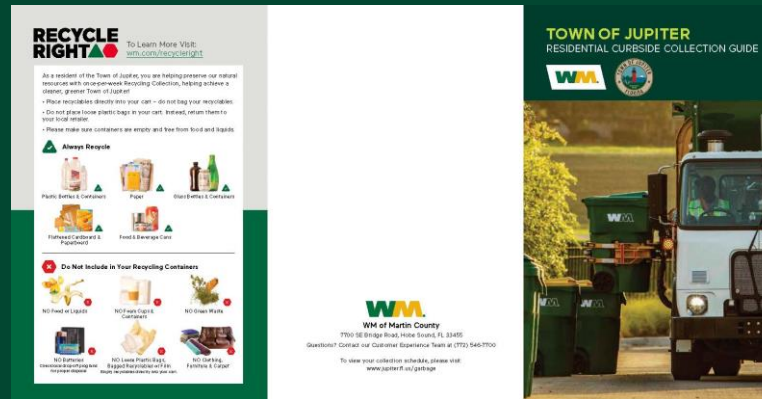
With automated collection, all materials must fit inside the WM trash or recycling cart with the lid firmly closed - no extra bags, materials outside the cart, or resident-owned containers will be collected.

WM is excited to provide the residents of CITY NAME with automated collection.

See the back side for more information



Informational Brochure



Cart Literature



Your New Automated Waste Collection Cart Has Arrived!

The days of lifting and dragging your waste containers to the curb are a thing of the past! We've made waste collection easier in the Town of Jupiter, simply wheel your new cart to the curb on collection day.

The new Automated Waste Collection program allows WM to service your carts with trucks that use automatic lifting arms to empty carts, making collection efficient and safer for your community and our drivers.

On behalf of WM, thank you for being a valued Town of Jupiter customer!

PROPER CART PLACEMENT FOR AUTOMATED COLLECTION

Please place your cart at least 3-feet away from recycling containers and any obstacles (trees, cars, mailboxes, etc.) to allow the automatic arm to lift and empty the cart. Place wheels of the cart toward the house.



- **DO NOT** place excess household bagged waste outside the cart. These items will not be collected. Please hold these items until your next scheduled collection day.
- **DO NOT** place hazardous materials in your cart. For more information on properly disposing of hazardous materials in the Town of Jupiter, please visit www.jupiter.fl.us/WasteCollection or contact the WM Customer Service Department at (772) 546-7700.

 • Have your cart at the curb the night before or **no later than 6 a.m.** on your service day.

What do I do with my existing containers?

WM recommends that residents repurpose existing containers for yard waste collection. However, if you would like to dispose of your existing container, please place it at the curb on your next scheduled bulk pick up day. To ensure our drivers know to remove the container, please attach a note to the outside stating "Please Dispose of This Container".



For more information on the Automated Waste Collection program, or to view your service schedule, please visit www.jupiter.fl.us/WasteCollection or contact the WM Customer Service Department at (772) 546-7700.

Leave Behind

Valued WM Customer

Date: _____



We Were Unable To Collect Your:

- ☐
- Trash
- ☐
- Bulk
- ☐
- Recycling
- ☐
- Yard Waste

Reason:

- ☐ Cannot accept household hazardous waste.
- ☐ Please use an approved trash container.
- ☐ Overweight container - cannot exceed 50 lbs.
- ☐ Oversized household items (Bulky)
- ☐ **Please leave items at the curb.**
- They will be collected within __ business days.
- ☐ Container was not accessible.
- ☐ **Please keep 3 feet between cart and other objects** (mailbox, car, yardwaste, etc.)
- ☐ Recyclables were contaminated.
(recyclables in plastic bags, food, yard waste, loose plastic, hazardous waste)
- ☐ Yard waste was not prepared properly.
 - ☐ Branches must be cut to 6 feet in length or shorter.
 - ☐ Logs over 6 inches in diameter and more than 50 lbs. cannot be collected.
 - ☐ Loose yard waste must be containerized.
 - ☐ Plastic bags not acceptable for yard waste in your area.
- ☐ Oversized yard waste pile.
- The pile will be collected by clam truck within business days.

☐ Other: _____

Working together to keep our community clean and safe.

Questions?
Call us at: 772-546-7700
Or visit: wm.com



Importance of Alignment with Local Municipalities

The Amendment to the existing Franchise Agreement provides for the conversion from manual to automated collection services for the Town of Juno Beach's residents.



Automation – October 7

Conversion to automation goes into effect on October 7, 2024. Residents will receive 64-gallon cart collection services.



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Program Timeline and Rate Discussion

Significant Capital Investment in Community

Value added service, active community partner and supporter of the Town

- Town Facilities
- Loggerhead Marineline Center
- Storm Event Response
- Supporting Town Events

Automation

Minimization of cost increases due to labor and collection efficiencies (cost mitigant)

NOTICE TO RESIDENTS

August 2024

CART DELIVERY

September 2024

START DATE

October 2024

Thank you.