

Beta Bionics

A Massachusetts Public Benefit Corporation

About Beta Bionics

Beta Bionics, Inc. is a medical technology company working to commercialize the world's first bionic pancreas called the iLet®. The iLet bionic pancreas is a wearable investigational device designed to autonomously control glucose in people with diabetes or other conditions of glycemic dysregulation.

Fueled by investments from high-profile funds and strategic partners and leveraging technology backed by years of clinical data, we are now entering a tremendously exciting phase in our development as we prepare to begin our large pivotal clinical trial and anticipated commercialization of the iLet bionic pancreas.

Beta Bionics is a public benefit corporation. This means we are a for-profit company with obligations to serve both our public benefit mission and shareholders' interests. Beta Bionics is also a certified B Corporation; and as such accountable to operate with high standards of transparency, sustainability and accountability to our customers, employees, business partners, society, and the environment.

Successful candidates will be working with highly experienced colleagues, who are amongst the best in their fields and dedicated to bringing to market our truly disruptive technology. We have a mission-driven, passionate and collaborative culture where you will have a high degree of empowerment and opportunity to make a significant impact.

Please contact us if you fit the profile below and if you are interested in joining us on this journey to achieve Beta Bionics' bold commitment to the millions of people waiting for the iLet bionic pancreas!

Commercial Counsel

Commercial Counsel serves as a core part of the legal team's efforts to enable the Company to achieve its business objectives and to mitigate risks. The person holding this role is expected to be a detail-oriented, analytical thinker who works collaboratively with members of multiple business units to draft and negotiate agreements with customers, partners, and vendors in accordance with the Company's values.

Location and Travel

The Commercial Counsel role is located in the Irvine, CA area. This position does not require extensive travel.

Key Job Responsibilities

- Draft, review and negotiate contracts across all areas of the Company, including but not limited to, clinical trial agreements, consulting, research, distributor, wholesaler, partnership, development, collaboration, and payer-related agreements
- Negotiate with sophisticated counterparties, such as hospitals, teaching institutions, universities, governmental agencies, payers, critical suppliers, etc.
- Support Company management on compliance with laws relating to the health care field, including Medicare laws and regulations, the Anti-kickback Statute, HIPAA and other data protection laws
- Ensure consistency of contract terms with Company policies and goals and best practices to enhance the contracts review processes

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- Draft and update appropriate templates and work with business units to develop contract strategies to support the organization
- Assist with legal research, healthcare and corporate compliance issues as they arise
- Interpret contract requirements, obligations and risk exposure and advise on same
- Educate business partners on key commercial, legal, and corporate policy and other considerations to ensure timely performance and adherence to terms of contracts
- Facilitate internal contract approval and stakeholder negotiation to resolve complex issues and assist in disputes
- Develops workflow processes to ensure Company is complying with contractual deliverables and obligations
- Maintains contract automation and management systems, and supports continuous improvement projects to contract templates, processes, and systems
- Participate in or lead compliance initiatives, including policy development, training, and monitoring
- Supports various corporate legal matters and projects, which may include privacy, employment, litigation, acquisitions, and other matters

Required Education and Experiences

- Juris Doctor from an accredited institution and admission to the CA state bar, registration as in-house counsel, or ability to gain admission or registration within 90 days
- 7+ years' experience in commercial law, including developing, negotiating and managing a wide variety of commercial contracts and development agreements
- Practical legal and business judgement with the ability to assess and clearly communicate risks
- Strong negotiation and problem-solving abilities
- Ability to explain complex contract laws in everyday language
- Ability to maintain strict confidentiality of sensitive information in accordance with Company policies and procedures and applicable Federal and State laws
- Excellent written and verbal communication skills
- Ability to effectively prioritize, balance multiple projects and processes and adhere to strict deadlines
- Excellent attention to detail and strong analytical skills
- Efficient organizational and time-management skills
- Ability to work and excel within a fast-paced, dynamic and constantly changing work environment
- Proactive self-starter with ability to work in a team as well as independently
- Proven proficiency with Microsoft Office Suite (Word, Excel, Outlook and OneNote) and Adobe Acrobat
- Consistent and reliable work ethic

Qualifications

- Extensive experience in the healthcare and/or life sciences industries, particularly medical devices
- Prior experience with market access-related contracting is strongly preferred
- Experience using contract management software

Benefits

- Training and mentorship with ongoing learning and development courses
- Comprehensive medical and dental coverage
- 401(k) program with employer match
- Generous vacation accrual and paid holiday schedule

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Equal Employment Opportunity Statement

It is the policy of Beta Bionics to provide equal employment opportunity to all persons regardless of age, color, national origin, citizenship status, physical or mental disability, race, religion, creed, gender, sex, sexual orientation, gender identity and/or expression, genetic information, marital status, status with regard to public assistance, veteran status, or any other characteristic protected by federal, state or local law. In addition, Beta Bionics will provide reasonable accommodations for qualified individuals with disabilities.

How to Apply

If you are interested in the position, please submit your resume to HR@betabionics.com.