

Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



+ 0.7%

+ 12.2%

+ 9.0%

East Shore

Includes data from Arrochar, Grasmere, Old Town, South Beach, Dongan Hills, Dongan Hills Below Hylan, Grant City and Midland Beach

Year-Over-Year Change in
New Listings

Year-Over-Year Change in
Closed Sales

One-Year Change in
Median Sales Price*

Last 3 Months

Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	140	141	+ 0.7%	394	436	+ 10.7%
Pending Sales	91	95	+ 4.4%	261	255	- 2.3%
Closed Sales	90	101	+ 12.2%	250	274	+ 9.6%
Lowest Sale Price*	\$2,500	\$110,000	+ 4300.0%	\$2,500	\$110,000	+ 4300.0%
Median Sales Price*	\$499,900	\$545,000	+ 9.0%	\$508,888	\$560,000	+ 10.0%
Highest Sale Price*	\$1,450,000	\$1,350,000	- 6.9%	\$1,450,000	\$1,475,000	+ 1.7%
Percent of Original List Price Received*	98.9%	95.2%	- 3.7%	98.4%	96.2%	- 2.2%
Inventory of Homes for Sale	150	170	+ 13.3%	--	--	--
Months Supply of Inventory	5.4	5.9	+ 7.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Last 3 Months

■ Thru 9-2017
■ Thru 9-2018



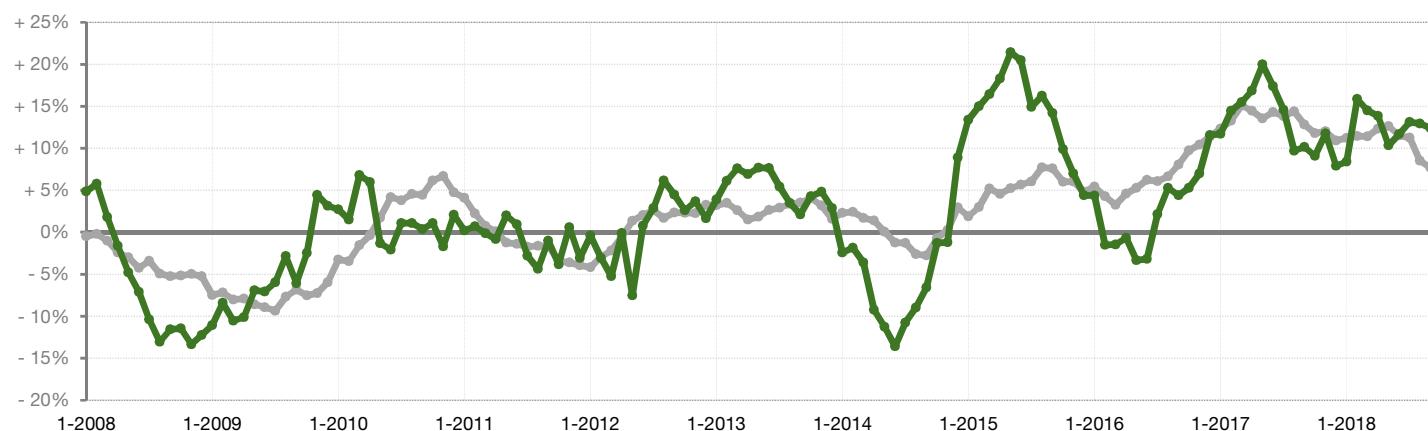
Year to Date

■ Thru 9-2017
■ Thru 9-2018



Change in Median Sold Price from Prior Year (6-Month Average)**

All MLS
East Shore



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.