

Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

+ 3.3%

Year-Over-Year Change in
New Listings

+ 19.2%

Year-Over-Year Change in
Closed Sales

+ 4.6%

One-Year Change in
Median Sales Price*

Last 3 Months

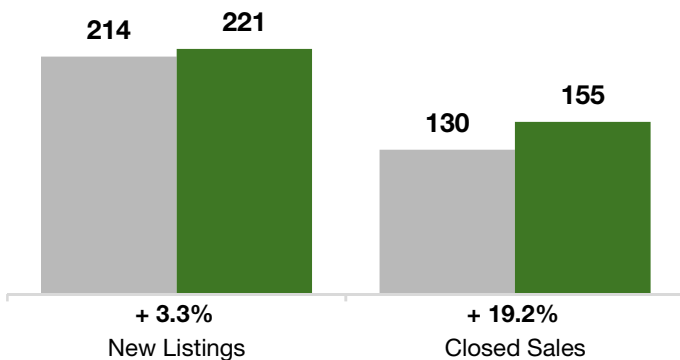
Year to Date

| | Thru 9-2017 | Thru 9-2018 | + / - | Thru 9-2017 | Thru 9-2018 | + / - |
|--|-------------|------------------|---------|-------------|--------------------|---------|
| New Listings | 214 | 221 | + 3.3% | 643 | 695 | + 8.1% |
| Pending Sales | 145 | 166 | + 14.5% | 438 | 467 | + 6.6% |
| Closed Sales | 130 | 155 | + 19.2% | 416 | 424 | + 1.9% |
| Lowest Sale Price* | \$95,000 | \$164,900 | + 73.6% | \$90,000 | \$95,000 | + 5.6% |
| Median Sales Price* | \$389,500 | \$407,500 | + 4.6% | \$375,000 | \$410,000 | + 9.3% |
| Highest Sale Price* | \$800,000 | \$877,500 | + 9.7% | \$800,000 | \$1,217,000 | + 52.1% |
| Percent of Original List Price Received* | 97.5% | 95.0% | - 2.6% | 97.4% | 95.0% | - 2.5% |
| Inventory of Homes for Sale | 285 | 266 | - 6.8% | -- | -- | -- |
| Months Supply of Inventory | 6.0 | 5.4 | - 10.5% | -- | -- | -- |

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

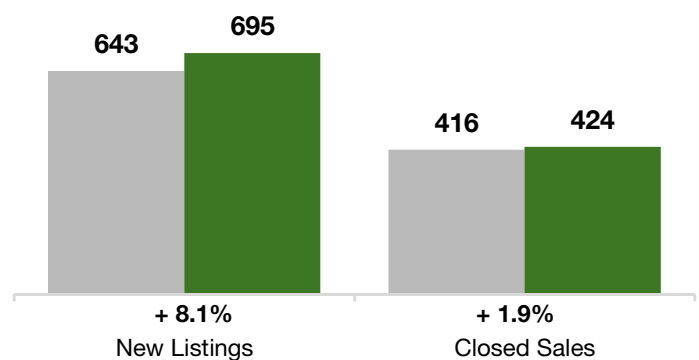
Last 3 Months

■ Thru 9-2017
■ Thru 9-2018

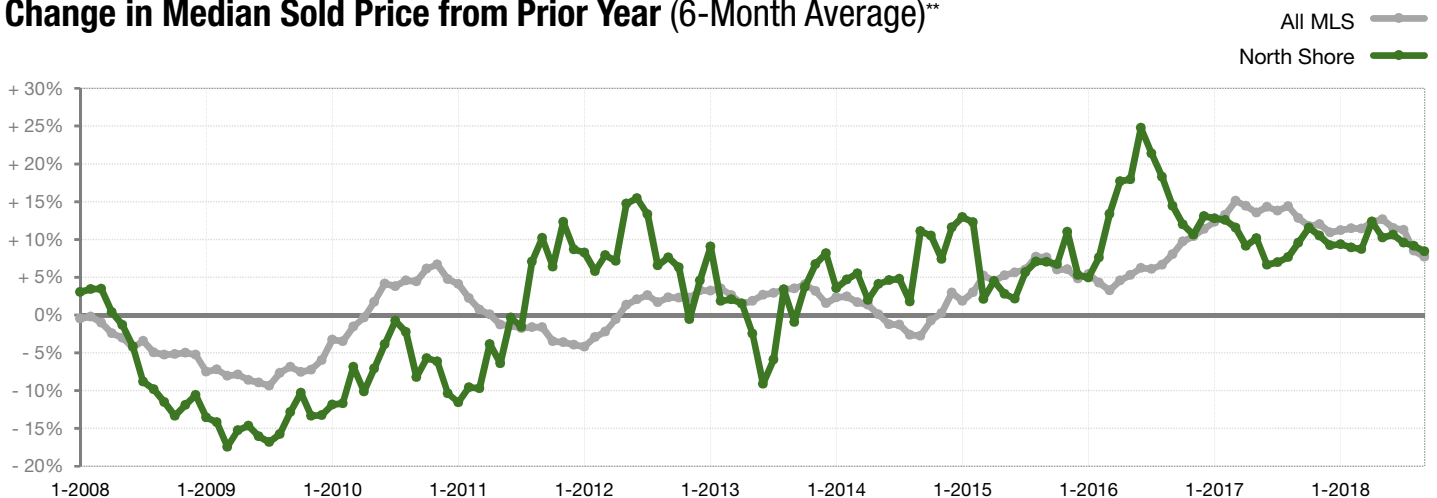


Year to Date

■ Thru 9-2017
■ Thru 9-2018



Change in Median Sold Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.