

# Local Market Update through September 2018

A Research Tool Provided by the Staten Island Board of REALTORS®, Inc.



**+ 3.3%**

**+ 19.2%**

**+ 4.6%**

## North Shore

Includes data from New Brighton, Snug Harbor, Livingston, Randall Manor, West Brighton, Port Richmond, Mariners Harbor, Graniteville, Arlington, Bloomfield and Elm Park

Year-Over-Year Change in New Listings      Year-Over-Year Change in Closed Sales      One-Year Change in Median Sales Price\*

### Last 3 Months

### Year to Date

	Thru 9-2017	Thru 9-2018	+ / -	Thru 9-2017	Thru 9-2018	+ / -
New Listings	214	<b>221</b>	+ 3.3%	643	<b>695</b>	+ 8.1%
Pending Sales	145	<b>166</b>	+ 14.5%	438	<b>467</b>	+ 6.6%
Closed Sales	130	<b>155</b>	+ 19.2%	416	<b>424</b>	+ 1.9%
Lowest Sale Price*	\$95,000	<b>\$164,900</b>	+ 73.6%	\$90,000	<b>\$95,000</b>	+ 5.6%
Median Sales Price*	\$389,500	<b>\$407,500</b>	+ 4.6%	\$375,000	<b>\$410,000</b>	+ 9.3%
Highest Sale Price*	\$800,000	<b>\$877,500</b>	+ 9.7%	\$800,000	<b>\$1,217,000</b>	+ 52.1%
Percent of Original List Price Received*	97.5%	<b>95.0%</b>	- 2.6%	97.4%	<b>95.0%</b>	- 2.5%
Inventory of Homes for Sale	285	<b>266</b>	- 6.8%	--	--	--
Months Supply of Inventory	6.0	<b>5.4</b>	- 10.5%	--	--	--

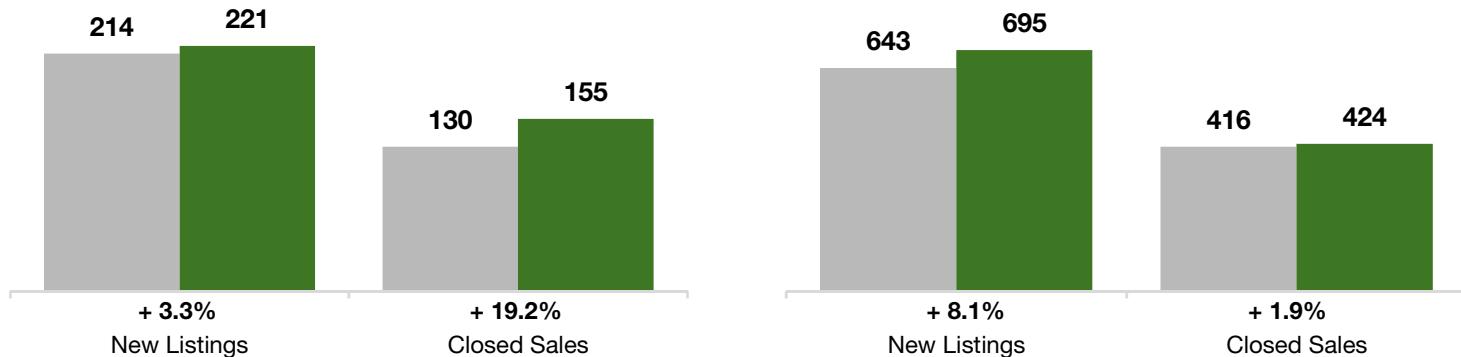
\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### Last 3 Months

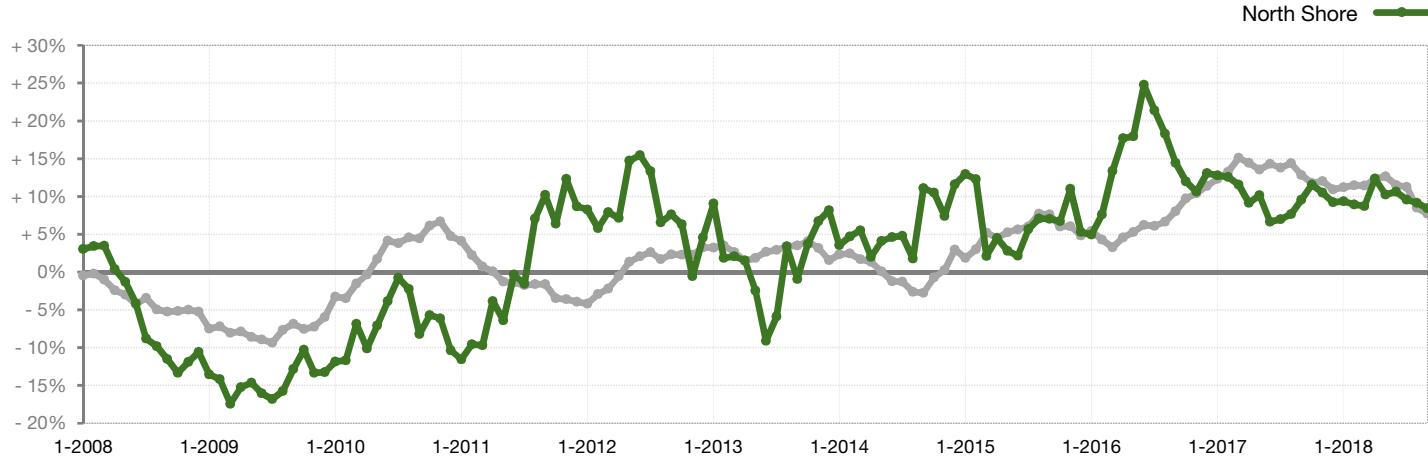
■ Thru 9-2017  
■ Thru 9-2018

### Year to Date

■ Thru 9-2017  
■ Thru 9-2018



### Change in Median Sold Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 5, 2018. All data comes from the Staten Island Multiple Listing Service, Inc. Report © 2018 ShowingTime.