

RemPhos

T E C H N O L O G I E S

PRESENTATION ON HOTEL RELATED PRODUCTS & PROJECTS



RemPhos has a solution to retrofit existing bathroom vanities in hotels.

Existing 2ft/3ft or 4ft T5 HE or HO can be retrofitted to LED with our plug n play RemPhos TOTALTUBE T5 LED Lamp. Runs off of existing ballast.

Wattage is cut in HALF for same light output!



4ft unit is DLC Approved! One of the first DLC approved T5 LED ballast compatible lamps in the world! Compatible with either T5HO or select T5HE ballasts! Plug & play easy retrofit LED T5 tubes. Patented fully diffused lens cover for uniform, glare free illumination. Dimmable with T5HO ballasts only.


PROJECT NAME

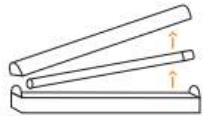
PART NUMBER


PART NUMBER BUILDER


MANUFACTURER	MODEL NUMBER	LAMP STYLE	LENGTH	COLOR TEMPERATURE
RPT	TOTALTUBE	T5		
			22IN	3000K
			33IN	3500K
			46IN	4000K
				5000K

INSTALLATION GUIDE

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1 Turn off circuit breaker that supplies power to the fixture.
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2 Remove lens or diffusion cover on the lighting fixture. Remove existing fluorescent tube.
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3 Install TOTALtUBE.
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4 Replace lens or diffusion cover. Switch on your lights!

Simplified instructions. Reference full installation guide for more details. Only qualified personnel should perform installation.



They are saving 131.kWh per year or roughly \$26 per hotel room. Sheraton Boston has close to 1250 rooms. That is \$32,850/ year in electrical savings.



first class hotel improves look



Boston waterfront hotel will see over a \$250,000 lighting cost reduction over the next 10 years



OPERATING IMPACT

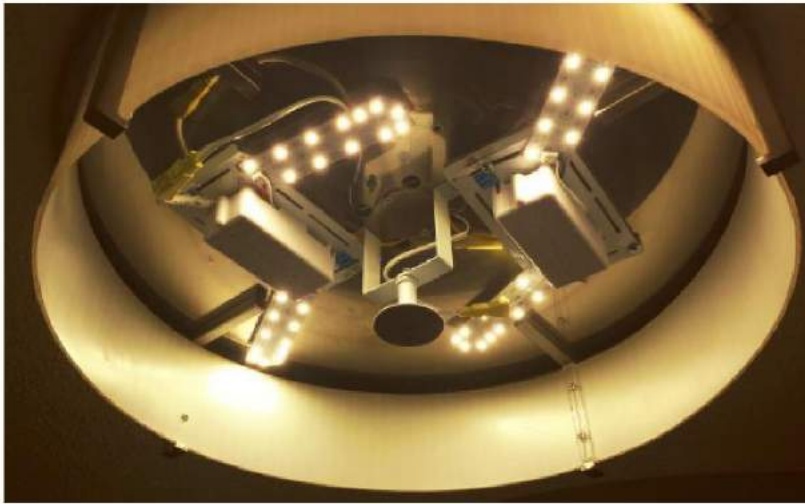


BUSINESS IMPACT

Result:

- Wattage dropped from 50W to only 14W (a savings of 36W or 315kWh annually) per fixture.
- Maintenance free solution for many years.
- Total foot candles emitted from the fixture improved slightly with the new LED upgrade.

Fixture with 2 x LEDSR installed (bottom lens removed)



Final look of the fixture mounted in the corridor with new LEDs installed



50W down to 14W

Special promotion going on for a beautiful LED table lamp and energy saving power strip.

Saves >400kWh annually.

Eversource is providing an incentive to lower the cost from \$100+ down to only \$8.

We can laser etch the hotel logo onto the base as shown below.



\$106 VALUE FOR ONLY \$8.

REMPHOS® LED DESK LAMP (\$46 value) + EMBERTEK® ENERGY SAVING POWER STRIP (\$63 value) FOR ONLY \$8.00 YOUR COST.

VALID FOR SELECT CUSTOMERS IN **EVERSOURCE** TERRITORY. CONTACT US FOR ELIGIBILITY.



SAVES 492kWh ANNUALLY. LASER ETCH YOUR LOGO ON THE LAMP.