



CENTURY CITY
MARKET REPORT

46

HOMES
FOR SALE

MARKET ACTION INDEX
28
SLIGHT BUYER'S ADVANTAGE



THIS WEEK'S RICK'S TAKE

THE 10-YEAR TREASURY
IS KNOCKING ON 5%.

What rising long-term rates could mean for Century City buyers and sellers. Read more on page 2.

WEEKLY MARKET MOVES



INVENTORY BY COMMUNITY

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RICK'S TAKE

THE 10-YEAR TREASURY IS KNOCKING ON 5%.

46 HOMES FOR SALE

Active inventory increased by two homes this week.

6 NEW / RELISTED

Six properties entered or re-entered the market.

3 PRICE REDUCTIONS

Three sellers adjusted their asking prices.

MAI: 28

Slight Buyer's Advantage remains in place.

WHY THE 10-YEAR MATTERS

Long-term borrowing costs affect buyer purchasing power.

10-YEAR TREASURY

4.97%

WEEK ENDING SEPT. 11

30-YEAR FIXED MORTGAGE

6.76%

FREDDIE MAC | SEPT. 10

Treasuries and mortgage rates do not move point-for-point, but they generally move in the same direction.

The 10-year U.S. Treasury rose sharply during the week and finished near 4.97% - just below the psychologically important 5% level.

Although mortgage rates do not move in exact lockstep with the 10-year Treasury, they generally follow its direction. If yields remain elevated, financing becomes more expensive and buyers become more price-sensitive.

Many Century City buyers use substantial cash, but higher rates still affect purchasing decisions, negotiating leverage and property values. In this environment, accurate pricing and informed negotiation matter even more.

THINKING OF SELLING?

Let's choose the strategy that fits your priorities.

RICK BRUCKER | 310.557.1900

ACTIVE LISTINGS | 1 OF 2

THE CENTURY				4 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
1 W Century Drive #6B	4 Bdrm + 7 Bath	8,100	\$12,975,000	\$1,601
1 W Century Drive #28B	3 Bdrm + 4.5 Bath	3,430	\$6,900,000	\$2,011
1 W Century Drive #27C	3 Bdrm + 4 Bath	3,250	\$5,990,000	\$1,843
1 W Century Drive #35D	2 Bdrm + 2.5 Bath	2,250	\$3,980,000	\$1,768

CENTURY HILL				6 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
2279 Century Hill REDUCED \$100,000	2 Bdrm + 2.5 Bath	1,961	\$1,795,000	\$915
2197 Century Hill	2 Bdrm + 2.5 Bath	2,090	\$1,779,000	\$851
2253 Century Hill	2 Bdrm + 2.5 Bath	2,372	\$1,750,000	\$737
2467 Century Hill	2 Bdrm + 2.5 Bath	2,274	\$1,695,000	\$745
2451 Century Hill REDUCED \$45,000	2 Bdrm + 2.5 Bath	2,357	\$1,650,000	\$700
2235 Century Hill	2 Bdrm + 2.5 Bath	2,372	\$1,550,000	\$653

CENTURY PARK EAST				14 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
2160 Century Park East #1406	2 Bdrm + 2 Bath	1,416	\$1,750,000	\$1,235
2160 Century Park East #2109	2 Bdrm + 2 Bath	-	\$1,395,000	-
2160 Century Park East #702	2 Bdrm + 2 Bath	1,070	\$1,099,000	\$1,027
2170 Century Park East #1805	1 Bdrm + 2 Bath	1,018	\$995,000	\$977
2170 Century Park East #1507	2 Bdrm + 2 Bath	1,053	\$985,000	\$935
2160 Century Park East #1503	1 Bdrm + 1 Bath	815	\$949,000	\$1,164
2160 Century Park East #411	2 Bdrm + 2 Bath	1,097	\$939,900	\$856
2170 Century Park East #607	2 Bdrm + 2 Bath	1,053	\$920,000	\$873
2170 Century Park East #1804	1 Bdrm + 1 Bath	853	\$786,000	\$921
2160 Century Park East #1201	1 Bdrm + 1 Bath	832	\$775,000	\$931
2160 Century Park East #804	1 Bdrm + 1 Bath	853	\$699,000	\$891
2160 Century Park East #710 NEW	1 Bdrm + 1 Bath	805	\$644,000	\$800
2160 Century Park East #110	1 Bdrm + 1 Bath	805	\$575,000	\$714
2160 Century Park East #103	Studio + 1 Bath	491	\$419,000	\$853

MARKET EXTREMES

HIGHEST ASK	LOWEST ASK	HIGHEST \$/SF	LOWEST \$/SF
1 W Century Drive #6B	2160 CPE #103	211 Elm Court #28A	2235 Century Hill
\$12,975,000	\$419,000	\$3,067	\$653

ACTIVE LISTINGS | 2 OF 2

CENTURY TOWERS				4 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
2222 Avenue of the Stars #1601	4 Bdrm + 4.5 Bath	3,745	\$6,750,000	\$1,802
2220 Avenue of the Stars #1904	2 Bdrm + 2 Bath	1,301	\$2,688,000	\$2,066
2222 Avenue of the Stars #1203	2 Bdrm + 2 Bath	1,600	\$1,730,000	\$1,081
2220 Avenue of the Stars #2701	2 Bdrm + 2 Bath	1,450	\$1,595,000	\$1,100

CENTURY PLAZA / ELM COURT 211 ELM COURT				11 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
211 Elm Court #28A	3 Bdrm + 5 Bath	3,830	\$11,750,000	\$3,067
211 Elm Court #29A RELISTED / REDUCED \$160,000	3 Bdrm + 4.5 Bath	3,954	\$11,050,000	\$2,794
211 Elm Court #21A	3 Bdrm + 3.5 Bath	3,320	\$7,170,000	\$2,159
211 Elm Court #17B	2 Bdrm + 2.5 Bath	2,495	\$5,900,000	\$2,364
211 Elm Court #27B	2 Bdrm + 2.5 Bath	2,281	\$5,694,000	\$2,496
211 Elm Court #23B RELISTED	2 Bdrm + 2.5 Bath	2,495	\$5,575,000	\$2,234
211 Elm Court #34B RELISTED	2 Bdrm + 2.5 Bath	2,281	\$5,400,000	\$2,367
211 Elm Court #6E	2 Bdrm + 3 Bath	1,702	\$3,625,000	\$2,130
211 Elm Court #8B	2 Bdrm + 2.5 Bath	1,806	\$3,242,000	\$1,795
211 Elm Court #7D	2 Bdrm + 2.5 Bath	1,830	\$2,550,000	\$1,393
211 Elm Court #14C RELISTED	1 Bdrm + 1 Bath	972	\$2,029,000	\$2,087

LE PARC				5 LISTINGS
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
10124 Empyrean Way #203	2 Bdrm + 3.5 Bath	2,763	\$4,785,000	\$1,731
10110 Empyrean Way #204	2 Bdrm + 2.5 Bath	2,370	\$3,485,000	\$1,470
10110 Empyrean Way #301	2 Bdrm + 2.5 Bath	2,011	\$2,700,000	\$1,342
10120 Empyrean Way #102	2 Bdrm + 3 Bath	2,306	\$2,450,000	\$1,062
10116 Empyrean Way #202	2 Bdrm + 3 Bath	1,955	\$2,295,000	\$1,173

PARK PLACE				1 LISTING
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
2102 Century Park Lane #216 NEW - MLSX	2 Bdrm + 3 Bath	1,520	\$1,249,000	\$822

CENTURY WOODS				1 LISTING
ADDRESS	RESIDENCE	SQ.FT.	ASKING	\$/SF
2184 Century Woods Drive	3 Bdrm + 4 Bath	2,971	\$2,295,000	\$772