

SPECIAL PRICING

COVID-19 PROMOTIONAL RESPONSE

APRIL 15, 2020 - MAY 31, 2020



SPECIAL PRICING ON NO INTEREST IF PAID IN FULL WITHIN 18 MONTHS AND 7.9% APR WITH 1.75% PAYMENT FACTOR
ALL OTHER WELLS FARGO PROMOTIONS / PRICING REMAIN ACTIVE

LONG TERM PROMOTIONS FOR TRANSACTIONS ABOVE \$10,000 PROVIDED AS A REMINDER OF LOW PAYMENT FACTOR
OPTIONS / NO CHANGE TO THEIR PRICING

CUSTOMER CARE DEALERS WHO DID NOT CHOOSE "CONSUMER
FINANCE GROWTH BENEFIT" RECEIVE NON-CC RATES

American Standard Dealer Promotional Pricing Sheet for Wells Fargo Home Projects Credit Card Program

		Platinum 4% Discount	Gold 3% Discount	Silver 1% Discount		
PLAN CODE	NO INTEREST IF PAID IN FULL WITH REGULAR MONTHLY PAYMENTS ^{1,3}	PLATINUM Discount Rate ²	GOLD Discount Rate ²	SILVER Discount Rate ²	NON-CC Discount Rate ²	
1336	No Interest if Paid in Full within 18 Months with regular monthly payments of 3.5% of the amount financed (\$40 min)	0.00%	1.00%	3.00%	4.00%	
LONG TERM SPECIAL RATE WITH EQUAL PAYMENTS ^{1,4} \$10,000 MINIMUM FINANCE AMOUNT						
3693	96 Months - 7.99% APR with equal monthly payments of 1.42% of the amount financed	4.00%	5.00%	7.00%	8.00%	
3688	108 Months - 7.99% APR with equal monthly payments of 1.31% of the amount financed	5.00%	6.00%	8.00%	9.00%	
3689	120 Months - 7.99% APR with equal monthly payments of 1.22% of the amount financed	6.00%	7.00%	9.00%	10.00%	
3690	96 Months - 9.99% APR with equal monthly payments of 1.52% of the amount financed	0.00%	0.00%	1.75%	2.75%	
3691	108 Months - 9.99% APR with equal monthly payments of 1.41% of the amount financed	0.00%	0.25%	2.25%	3.25%	
3692	120 Months - 9.99% APR with equal monthly payments of 1.32% of the amount financed	0.00%	0.75%	2.75%	3.75%	
SPECIAL RATE WITH CUSTOM MONTHLY PAYMENTS ¹						
1335	Special Rate of 7.90% APR with custom monthly payments of 1.75% of the amount financed	1.50%	2.50%	4.50%	5.50%	

¹ Please refer to the Credit Card Agreement for details about credit costs and terms for consumers. Additional disclosures are required when advertising and promoting these credit terms. Please refer to the Advertising Guides by visiting the Online Resource Center at wellsfargo.com/retail/services and selecting "Advertising Resources" from the left navigation. Please refer customers to the Credit Card Agreement for details about credit costs and terms.

² The discount rate is the fee charged to you for regular or special terms; it will be deducted from the amount funded to you. We may change the discount rate structure in any way at any time.

³ This is a deferred interest promotion. This means that if the purchase balance is not paid in full within the special terms promotional period, interest will be charged to the account from the purchase date at the regular APR for Purchases. Making only regular monthly payments will not pay off the purchase balance within the promotional period.

⁴ The percentages (payment factors) used to calculate the payment are estimates only. The actual payment amount may vary.

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