

*In Cooperation with the  
Government Contract  
Assistance Program  
(GCAP)*



Oregon's Procurement  
Technical Assistance Center

### **Date, Time, & Location**

- Thursday, Feb 20th, 2020
- 9:30 am—12:30 pm
- Higher Education Center  
101 S Bartlett St  
Medford, OR 97501
- Sign in when you arrive and  
wear a name badge for the  
event.
- Downtown Medford offers  
free 1 hr, 2 hr, and 3 hr  
on-street parking & nearby  
parking garages
- Advanced registration is  
required—[Click Here](#)

### **Questions?**

Brandon Cordell  
(541) 404-6155 or  
bcordell@gcap.org

*This procurement  
technical assistance  
center is funded in part  
through a cooperative  
agreement with the  
Defense Logistics  
Agency.*

# Meet the Buyers Medford

**For companies that are ready to sell to  
the government, GCAP helps you  
compete and win government contracts**

This no-cost event offers a rare opportunity to connect directly with government buyers who are interested in connecting with businesses that supply a wide range of products and services. Federal, state, and local government buyers will share about their agency, what they buy, how they buy, and any upcoming projects. Each participant will have a chance to give a brief elevator pitch to familiarize their company to buyers and fellow attendees in around the room introductions. Then there will be an opportunity to meet and network with each other.

Participants will be introduced to government purchasing activities and their processes. Come learn how to be a successful government contractor and grow your business!

**To register for this free training, [click here](#)  
or go to our website: [www.gcap.org](http://www.gcap.org) and select  
the event under the “Training” tab.**

### **Who is GCAP?**

GCAP is Oregon's Procurement Technical Assistance Center (PTAC). GCAP has over 30 years of success providing assistance services to Oregon businesses,

including training and counseling in marketing goods and services to government agencies. GCAP provides support to new, growing, and well-established businesses

pursuing government contracting. Whether you are experienced or just starting out, GCAP is available to assist you and your business... for free!

### **Buyers include:**

Lois Ford,  
Contracting Officer,  
U.S. Forest Service

Susanne Clark,  
Contracting Officer,  
U.S. BLM

Jennifer Barrett,  
Procurement & Contract Specialist ,  
OR DOT

### **Speakers include:**

Marshall Doak, SOU SBDC

Rick Evans, OEI - GCAP

### **Exhibitors include:**

Christie Meacham, ODOT  
Raymond Penney, OED  
Jason Bricker, COBID  
Yvonne Muir, OMEP