

*Presented by: The  
Government Contract  
Assistance Program  
(GCAP)*



### **Date, Time, & Location**

- Tuesday, May 4, 2021
- **10:00—11:00 AM**
- EVENT WILL BE HELD VIRTUALLY VIA ZOOM
- Advanced registration is required—[Click Here](#)
- Preregistration is required, the ZOOM link will be emailed to you at least one day before the training.

### **Questions?**

Please contact: Deanna Vest  
[dvest@gcap.org](mailto:dvest@gcap.org)

Go to our website at:  
[www.gcap.org](http://www.gcap.org) to register and  
find other training  
opportunities.



# Finding Federal Solicitations

**Attend this meeting to understand  
where to find federal solicitations  
and how to respond.**



This training will demonstrate how and where to find federal leads. We will offer step by step guidance to using [beta.sam.gov](http://beta.sam.gov).

With the ongoing changes to SAM and beta.sam, it is extremely important that you understand where and how to find the federal solicitations.

GCAP's Government Contract Opportunities Match—GCOM will also be covered to show how you can receive leads from many different sources all in one email.

We will also help you understand commercial items solicitations and development of a bid no bid solution for your business.

With your bid no bid strategy you will not waste time on a solicitation that you have little chance of winning.

This FREE training will help you to take those next steps in understanding the Federal contracting marketplace.

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## **Who is GCAP?**

GCAP is Oregon's Procurement Technical Assistance Center (PTAC). GCAP has 30 years of success providing assistance services to Oregon businesses, including training and

counseling in marketing goods and services to federal, state, and local government agencies. GCAP provides support to new, growing, and well-established businesses

pursuing government contracting. Whether you are experienced or just starting out, GCAP is available to assist you and your business... for free!

***This Procurement Technical Assistance Center (PTAC) is funded in part through a cooperative agreement with the Defense Logistics Agency (DLA)***