

The Basics of Federal Contracting



This, first in a series, training opportunity will be an overview of the federal contracting process, including:

- GCAP, who we are what we do?
- Registrations, certifications and set asides
- How to compete?
- How to get started—are you ready?
- Market assessment—who buys what you sell?
- Finding and responding to federal solicitations

The rest of this series will provide much more detail on many of these topics, including: SAM, DSBS, certifications, market research, past performance, understanding the solicitation and writing the proposal, contract administration.

REGISTER HERE:

[Basics of Federal Contracting](#)

The training is FREE but preregistration is required:

- Click on link above *or*
- Go to GCAP's event calendar to register today!

WWW.GCAP.ORG

When:

**Tuesday,
February 09, 2021**

10:00—11:00 a.m.

Where: Virtual

ZOOM link will be sent to all registrants at least a day before the training

**FREE SMALL
BUSINESS
TRAINING**

Training point
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