



CASE STUDY:

Alamo Drafthouse Cinema - Winchester

Since adding Eclair's DCP via Download Service EclairPlay (formerly named CineConductor) at the end of March 2017, the Alamo Drafthouse Cinema in Winchester, Virginia has ordered and received 77 DCPs via secure download with NO THIRD PARTY SHIPPING CHARGES. In addition, the ease of operation with DCPs for its staff has been dramatically improved. Here's what Andy Gyurisin, Programming & Promotions at the Winchester Drafthouse, says:

*"I'm in 100% belief that EclairPlay is offering us **tons of great content** that's **easy to grab** from distributors, and is **saving** us quite a bit of money."*

This combination of operational ease and cost effectiveness is unmatched in our industry. Please consider our offer to provide EclairPlay to your Alamo Drafthouse cinema at No Charge for the entire first year of use. Unlimited DCP deliveries, from Specialty Film to Event Cinema fare, made easy and cost effective.

At this 2018 AlamoCon please visit our associates from [CinemaNext](#) to learn more about EclairPlay and CinemaNext's technical support services.

Visit www.EclairPlay.com to view its most up-to-date movie titles and offerings as well as the indie films and movie events that have already been ordered by more than 170 cinemas and over 750 screens using EclairPlay, many of whom are fellow Alamo Drafthouse venues.

Abramorama	2	Kino Lorber	3
FARTHEST		METROPOLIS	
TURN IT AROUND		OBIT	
Acme Filmworks	1	SLACK BAY	
19TH ANIMATION SHOW OF SHOWS		Magnolia Pictures	8
Artsploitation	1	BLADE OF THE IMMORTAL	
RED CHRISTMAS		HUMAN FLOW	
Bond/360	1	LANDLINE	
STRIKE A POSE		LEMON	
Film Rise	4	PERMANENT	
FINDING OSCAR		SCHOOL LIFE	
MANIFESTO		THE SQUARE	
MARJORIE PRIME		WHOSE STREETS	
MY FRIEND DAHMER		Music Box Films	1
Flim Movement	5	A QUIET PASSION	
HARMONIUM		NEON	6
I AM THE BLUES		BAD BATCH	
IN BETWEEN		BEACH RATS	
MOKA		COLOSSAL	
VIOLENT COP		INGRID GOES WEST	
GKIDS	1	RISK	
MY ENTIRE HIGH SCHOOL...		WASTED	
Good Deed Entertainment	1	Oscilloscope	3
LOVING VINCENT		LOST IN PARIS	
Gravitas	1	MAY IT LAST	
DAVE MADE A MAZE		ONE WEEK AND A DAY	
Gunpowder & Sky	3	PBS Distribution	1
HOUNDS OF LOVE		DOLORES	
OATH		Real Women Make Waves	1
TRAGEDY GIRLS		YEAR BY THE SEA	
IFC Films	19	Seventh Art	2
68 KILL		ARTISTS GARDEN - EXHIBITION ON SCREEN	
78/52: HITCHCOCK'S SHOWER SCENE		MICHELANGELO - EXHIBITION ON SCREEN	
A DARK SONG		The Orchard	5
BAND AID		ALL THESE SLEEPLESS NIGHTS	
CHUCK		DINA	
DARKNESS RISING		SUPER DARK TIMES	
I REMEMBER YOU		THE DINNER	
KALEIDOSCOPE		THE HERO	
KILLING FOR LOVE		Trafalgar Releasing	5
KILLING GROUND		ALICE'S ADVENTURES IN WONDERLAND (ROH)	
PERSONAL SHOPPER		DAVID GILMOUR	
QUEEN OF THE DESERT		OTHELLO - ROYAL SHAKESPEARE	
SWEET VIRGINIA		THE NUTCRACKER - ROH	
TAKE EVERY WAVE		THE TEMPEST - ROYAL SHAKESPEARE	
THE SURVIVALIST		Under The Milky Way	1
THE TRIP TO SPAIN		TOMORROW	
WAKEFIELD		Well Go USA	1
WALKING OUT		VILLAINESS	
WELCOME TO WILLITS		Zipporah Films	1
		EX LIBRIS - THE NEW YORK PUBLIC LIBRARY	