

Construction Leadership Program



MIDDLE TENNESSEE REGION

What is CLP?

The AGC of TN, Middle TN Branch Construction Leadership Program was designed by local contractor executives to provide a course that would expose up and coming leaders in a company to the many facets of leadership and running a construction company. This program is helpful to anyone who is in construction: project managers, estimators, lawyers, accountants, sales reps, etc. If you are involved in construction in any capacity, this program is for you! Courses range from conflict management to bonding and construction law. Since its inception in 2013, over 200 rising leaders from the Middle Tennessee area have graduated from this program. It has even been expanded to Knoxville, Memphis and other AGC chapters!

“Having 10 years of construction experience, I feel that this class is well overdue for me. This has by far been the most beneficial course I've ever taken for my career.”

- 2019 CLP Graduate

2023 Classes:

- Leadership
- Construction Law & Contracts
- When TOSHA Visits/Jobsite Safety
- Communicating with Different Generations
- Client Development
- Ethics in Construction
- Bonding
- Conflict Resolution
- Construction Financials
- Architect & Engineer Roundtable
- Working with Difficult People
- Networking & Team Building Events

Benefits of Participation:

- Continuing education
- Networking opportunities
- Improving leadership skills
- Seeing other aspects of the industry to broaden view and understanding

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When and where are classes held?



Classes are held on Fridays. We try to alternate every other Friday, but sometimes schedules of instructors require that we hold some on consecutive Fridays. We alternate between breakfast (7:30-9:30 a.m.) and lunch (11:00-1:00) classes to accommodate varying schedules. Classes are hosted by various AGC members and association partners. Breakfast or lunch is provided at each class. Detailed calendar requests are provided to each participant upon registration. ****Dates and locations subject to change****

Graduation Luncheon

Graduation from this program will be held at the **August 1, 2023** membership luncheon at Richland Country Club from 11:30-1:00.

Lunch for graduates is included in program registration fees. Personal guests of CLP graduates may attend for \$30/ticket. Includes a full buffet style lunch and keynote speaker presentation.

"If you are looking for a great construction job development program, you need to check out the Construction Leadership Program by the AGC of Middle Tennessee. I am pretty new to the construction industry and I was on the hunt for opportunities to deepen my knowledge of the construction industry and make social connections. The classes were great because it was enough information to continue pursuing knowledge outside of class. Not only was I able to meet peers within the construction industry, but I was also able to meet class facilitators with a great wealth of knowledge. I would highly recommend this program to anyone that is developing their career in the construction industry" - 2020 CLP Graduate

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2023 Course Schedule

- ◆ **Welcome and Leadership - January 20, 7:30-9:30 a.m.**
Speaker: Phillip Hutcheson, David Lipscomb Athletics
- ◆ **Escape Game Team Builder—February 3, 3:30-4:30 p.m.**
- ◆ **Construction Law & Contracts - February 17, 7:30-9:30 a.m.**
Speaker: Wallace Irvin, Lewis Thomason
- ◆ **What to Expect When OSHA Visits - March 3, 11:00-1:00 p.m.**
Speaker: Calvin Wyatt, Terry Hopkins with TOSHA & Thomas Reed, AGC
- ◆ **Communicating with Different Generations - March 17th 7:30-9:30 a.m.**
Speaker: Steve Joiner, David Lipscomb University
- ◆ **Networking Social, M.L. Rose Sylvan Park— March 23, 4:00-6:00**
- ◆ **Ethics in Construction- March 31, 11:00-1:00 p.m.**
Speaker: Matt DeVries, Burr & Forman & Panelists
- ◆ **Client Development - April 14, 11:00-1:00 p.m.**
Speaker: Donna Corlew, C*Connect
- ◆ **Best Bidding Practices/Mock Bid Prep - April 28, 7:30-9:30 AM**
Speaker: Nashville Chapter ASPE
- ◆ **Mock Bid Session - May 5, 7:30-10:30 AM**
Speaker: Nashville Chapter ASPE
- ◆ **Bonding - May 19th, 11:00-1:00 PM**
Speaker: B Jones III, Scott Insurance
- ◆ **Conflict Resolution - June 9th, 7:30-9:30 a.m.**
Speaker: Kelvin Elston, Epic Global Group
- ◆ **Construction Financials - June 23, 11:00-1:00 PM**
Speaker: TBA with Kraft CPAs
- ◆ **Architect & Engineer Roundtable— July 14th, 11:00-1:00 p.m.**
Speaker: AGC member Architects & Engineers
- ◆ **Working with Difficult People - July 28th, 7:30-9:30 AM**
Speaker: Steve Joiner, David Lipscomb University

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Enrollment Application

Applicant Information			
First Name		Last Name	
Cell Phone:	Work Phone:	Email Address:	
Do you travel for work?	Yes	No	
Is your firm an AGC member?	Yes	No	
Date of Birth			
Space in this program is limited. Can you commit to attending 11/14 sessions?		Yes	No

Employment	
Current Employer:	
Hire Date:	Job Title:
Direct Supervisor Phone:	Direct Supervisor Name:
Direct Supervisor Email:	
Previous Employer:	Previous Job Title:

About You		
Are you active in any other civic, professional, or charitable organizations?	YES	NO
If yes, please list them:		
How much time do you spend on civic, professional, or charitable organizations per month?		
Please list your hobbies and extracurricular activities:		
What do you hope to gain from the AGC Construction Leadership Program?		

Commitment Signatures

- * I certify that I have the support of my company and direct supervisor to participate in this program.
- * I am able to commit to the time required for the program and understand that missing more than 3 sessions could result in my dismissal from the program.

Signature of applicant

Date:

Signature of manager

Date:

PAYMENT

Number of AGC Members ___ x \$825

Number of Non-Members ___ x \$995

All payment due on or before January 18, 2023

Total amount to be charged: \$ _____

___ Please send my company an invoice

___ I would like to pay with a credit card

Remit application to: jfinley@tnagc.org