



Young Leader of the Year Award • 2021



Kathryn Jones • *Key Account Manager • Dorman Products*

Starting at a young age, Kathryn is the fourth generation of her family to work in the Canadian automotive aftermarket. An early memory for her is wandering down the aisles of her family's jobber store, studying all the parts on the shelves, in awe of all the brands and variations.

Kathryn holds a Business Administration diploma in automotive marketing from Georgian College as well as a Bachelor's Degree in automotive aftermarket management from Northwood University. She is currently pursuing her Master of Business Administration from the Australian Institute of Business.

During her time at Georgian College, Kathryn continued to work at the family store as a counterperson. There, she grew her knowledge of the industry with experience working in the warehouse and delivering to automotive service providers. This experience is what pushed her towards a career in outside sales.

In 2013, Kathryn entered the world of outside sales for an oil company with Eastern Ontario as her territory. She spent three years as an account manager at NOCO Lubricants before leaving to join Tenneco as a district sales manager in 2016. Kathryn held the role of DSM with Tenneco, now DRiV, until 2020 when she made the move to Dorman Products as key account manager.

In 2020, Kathryn took on the role of chairperson of AIA Canada's Young Professionals in the Aftermarket Committee after being voted in by her peers. This is a role she is dedicated to as it aligns with Kathryn's passion of promoting the aftermarket industry to future leaders. Whether it is working with the Automotive Business School of Canada on her own time as an alumni or moving forward with initiatives set in place by the YPA Committee, Kathryn has identified that promoting careers within the aftermarket is one of her largest passions.