

PHLY NEW BUSINESS 2017

TARGET PRODUCTS!

– We want to be writing MORE of...

- Social/Human Service/Mental Heath/Substance Abuse
- Schools/Educational Business
- Integrated Technology
- Pollution/Environmental
- E&S – Primary and Excess!
- Participant/Student Accide Health
- D&O / EPLI / Fiduciary
- E&O for Miscellaneous Professionals
- Camp Operators
- Fuel Oil Dealers
- Health and Fitness
- Pro and Amateur Sports
- Temporary Staffing
- Security Services



2017 TOP 15 Products by New Business Premium – North East Region

- 1) Social/Human Services
- 2) Affordable Housing
- 3) Condominium Associations
- 4) Entertainment
- 5) Non Profit D&O – Flexi Five
- 6) E&S Primary – GL
- 7) Apartments
- 8) Golf and Country Clubs
- 9) Health and Fitness
- 10) Private Company D&O/EPLI/Fid
- 11) Education/Schools
- 12) Real Estate Schedules
- 13) Fuel Distributors
- 14) Guides and Outfitters
- 15) Miscellaneous E&O



PHILADELPHIA INSURANCE COMPANIES

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