

# PHLY NEW BUSINESS 2017

## TARGET PRODUCTS!

- We want to be writing MORE of...
  - Social/Human Service/Mental Health/Substance Abuse
  - Schools/Educational Business
  - Integrated Technology
  - Pollution/Environmental
  - E&S – Primary and Excess!
  - Participant/Student Accide Health
  - D&O / EPLI / Fiduciary
  - E&O for Miscellaneous Professionals
  - Camp Operators
  - Fuel Oil Dealers
  - Health and Fitness
  - Pro and Amateur Sports
  - Temporary Staffing
  - Security Services



## 2017 TOP 15 Products by New Business Premium – North East Region

- 1) Social/Human Services
- 2) Affordable Housing
- 3) Condominium Associations
- 4) Entertainment
- 5) Non Profit D&O – Flexi Five
- 6) E&S Primary – GL
- 7) Apartments
- 8) Golf and Country Clubs
- 9) Health and Fitness
- 10) Private Company D&O/EPLI/Fid
- 11) Education/Schools
- 12) Real Estate Schedules
- 13) Fuel Distributors
- 14) Guides and Outfitters
- 15) Miscellaneous E&O



PHILADELPHIA INSURANCE COMPANIES

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