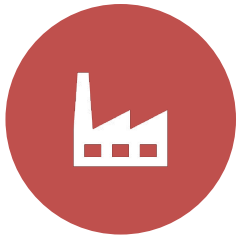


Guam Military Buildup: Leveraging the military/defense buildup for broader local benefit

Guam Chamber of Commerce Business Forum
Aligning Federal Investment, Local Enterprise,
and Smart Policy

Forum Topic Objective



- FRAME THE MILITARY BUILDUP AS A BUSINESS GROWTH CATALYST



- IDENTIFY CONCRETE OPPORTUNITIES FOR CHAMBER MEMBERS



- CONNECT PUBLIC POLICY TO PRIVATE-SECTOR SUCCESS



- ENCOURAGE COLLABORATION BETWEEN GOVERNMENT AND BUSINESS

Why the Military Buildup Matters to Guam Businesses



LONG-TERM FEDERAL
PRESENCE BRINGS
SPENDING STABILITY



INCREASES DEMAND
ACROSS NEARLY ALL
SECTORS



REDUCES RELIANCE
ON TOURISM ALONE



STRENGTHENS
INVESTOR AND
LENDER CONFIDENCE

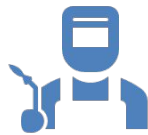
Scale of the Guam Military Buildup

- Relocation of Marines from Okinawa to Guam
- Expansion of bases and support facilities
- Multi-billion-dollar federal investment over many years
- Permanent increase in population and economic activity

Guam-Specific Data: Economic Impact



- Billions in defense-related construction and infrastructure spending



- Thousands of direct, indirect, and induced jobs

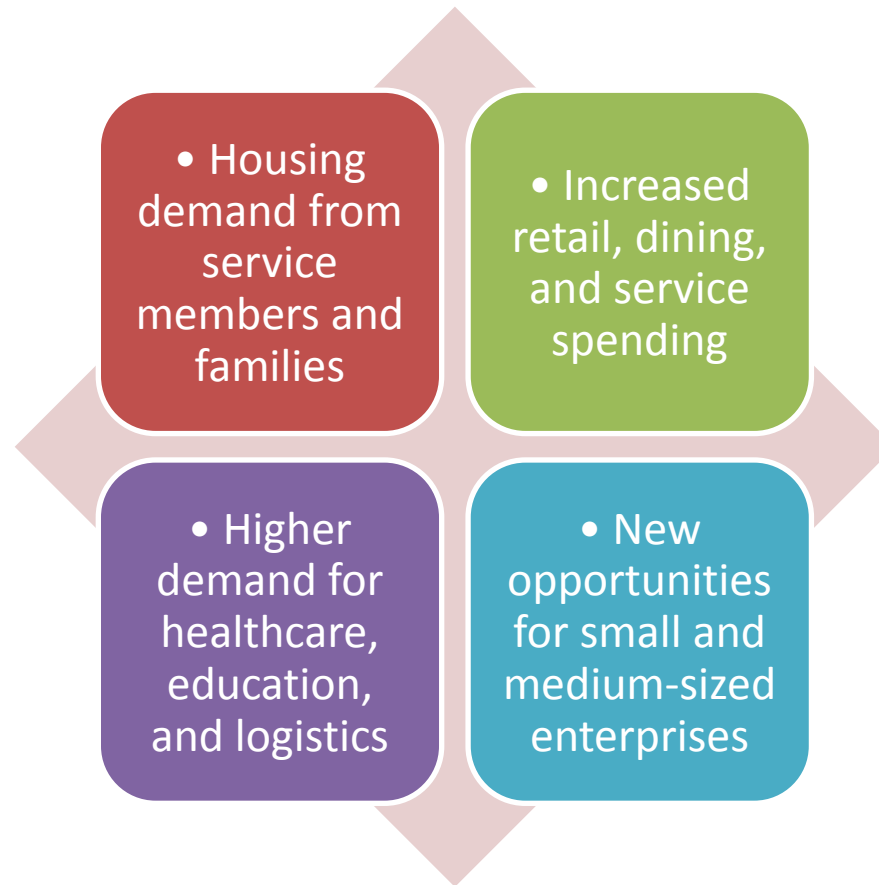


- Strong wage growth in construction and skilled trades



- Ongoing operations spending beyond construction phase

Guam-Specific Data: Business Demand Growth



Direct Opportunities for Chamber Members



- CONSTRUCTION, ENGINEERING, AND MATERIALS SUPPLY



- TRANSPORTATION, LOGISTICS, AND WAREHOUSING



- PROFESSIONAL SERVICES (LEGAL, ACCOUNTING, COMPLIANCE)



- FOOD SERVICES, MAINTENANCE, SECURITY, AND SUPPORT

Infrastructure Investment as a Business Advantage



- IMPROVED ROADS, UTILITIES, PORTS, AND POWER SYSTEMS



- BROADBAND AND ENERGY RESILIENCE UPGRADES



- LOWER OPERATING RISK AND LONG-TERM COSTS



- BENEFITS EXTEND WELL BEYOND THE MILITARY SECTOR

Policy Focus: What Businesses Need

- Predictable permitting and zoning processes
- Workforce pipelines aligned with demand
- Housing policies that support employees
- Infrastructure planning that anticipates growth

Policy Focus: Workforce Development



Policy Focus: Housing & Cost Pressures

- Increased demand impacts affordability
- Need balanced residential development
- Workforce housing supports business stability
- Coordinated planning prevents displacement

Why Chamber Leadership Matters

- Voice of the private sector in policy discussions
- Advocate for local business participation
- Facilitate partnerships and information sharing
- Help members prepare for federal opportunities

What Chamber Members Can Do Now



Key Takeaway

- The military buildup is a once-in-a-generation opportunity

- Business growth and smart policy must move together

- The Chamber plays a critical leadership role

- Strategic action ensures benefits stay in Guam

One Clear Policy Ask from the Business Community



- Streamline permitting and zoning for defense-related and workforce housing projects



- Align workforce funding with construction, logistics, and technical trades



- Support public-private partnerships for workforce housing development



- Prioritize infrastructure investments that unlock private capital



- Ensure local business participation in federal contracting and subcontracting