



Tan Holdings

The State of Guam's Economy

2026 Annual
Economic Outlook



AGENDA

INTRODUCTION

CURRENT STATE OF ECONOMY

DIVERSIFICATION

PRIVATE/PUBLIC COOPERATION

FINAL TIPS & TAKEAWAYS



INTRODUCTION

GEORGE CHIU

- EVP TAN HOLDINGS CORPORATION
- 53 YEARS OF DOING BUSINESS IN GUAM
- HOSPITALITY, RETAIL, WHOLESALE, INSURANCE, AVIATION, PETROLEUM, LOGISTICS, FISHERIES



CURRENT STATE OF GUAM'S ECONOMY

TOURISM ECONOMY
ON LIFE SUPPORT

MILITARY BUILD UP
FALSE SENSE OF SECURITY

GOVERNMENT BUDGET
RECORD SETTING AT 1.4B



DIVERSIFICATION

- NEED TO HAVE MULTIPLE SOURCES FOR A SUSTAINABLE TAX BASE
- OVER RELIANCE ON MILITARY SPENDING
- MILITARY IMPACT ON LOCAL BUSINESSES
- NEED TO SUPPORT TOURISM AND DEVELOP ANOTHER SERVICE INDUSTRY



PRIVATE/PUBLIC COOPERATION

- GOVERNMENT NEEDS TO SUPPORT LOCAL BUSINESSES
- TAX INCENTIVES
- PRIVATIZATION
 - PORTS
 - GPA
 - GWA
 - HOSPITAL



FINAL TAKEAWAYS

- TIME IS OF THE ESSENCE
- MILITARY BUILDUP WILL END
- TOURISM RECOVERY IS NOT UP FOR DISCUSSION.
IT HAS TO HAPPEN!!
- ELECTION IS COMING UP IN 2026. MAKE YOUR
VOTE COUNT.

