2023 Guam Economic Outlook Guam Chamber of Commerce January 12, 2023

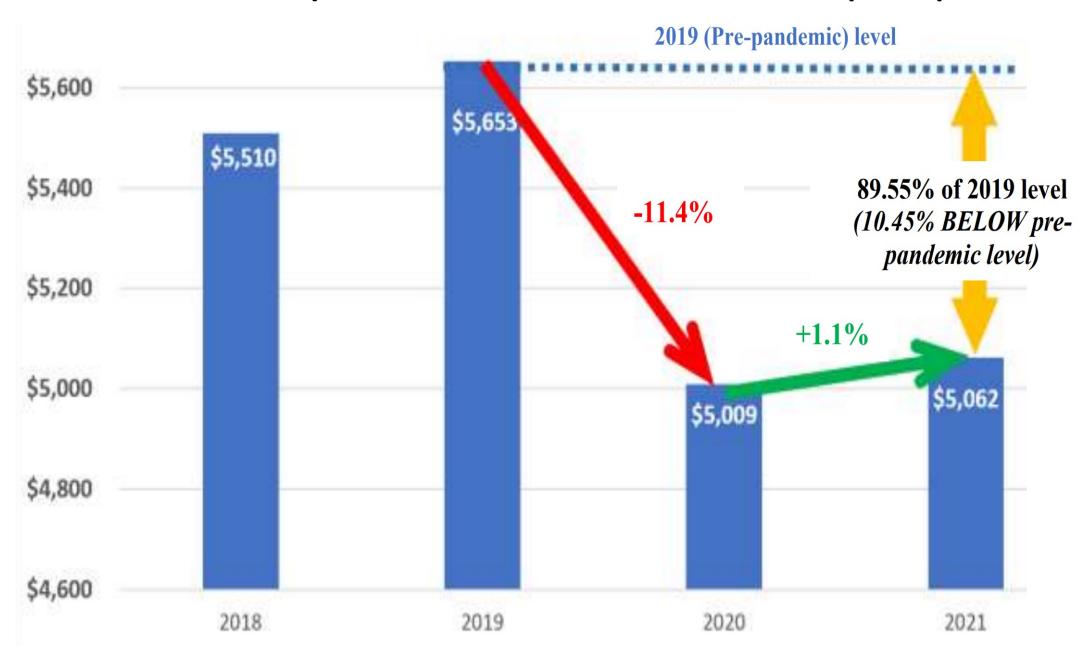
GUAM'S MACROECONOMY

Claret Ruane, Ph.D.*
Local resident and economist

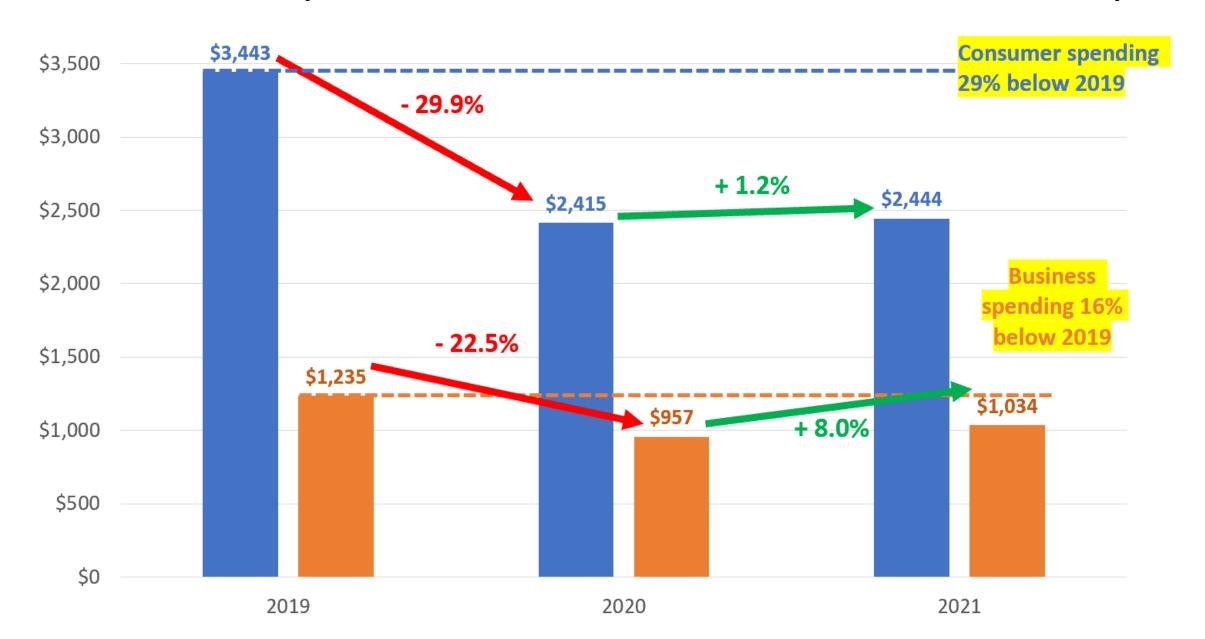
CAUTIOUS OPTIMISM

- Fellow panelists painted a picture of Guam this year as....
- I choose to proceed with caution
 - Not clear if we have a NEW NORMAL
 - Need convincing, waiting for official 2022 estimate, available in Fall
 - Until then, Guam's past performance continues to be engraved in my mind and provide the foundation for my analysis and forecasts
 - For years, Guam was a "stable" economy = zero growth +/- 1%
 - 2019 was a strong year (+2.6%) but was interrupted by the pandemic
 - Only one year of data (2021) to measure Guam's recovery from the pandemic

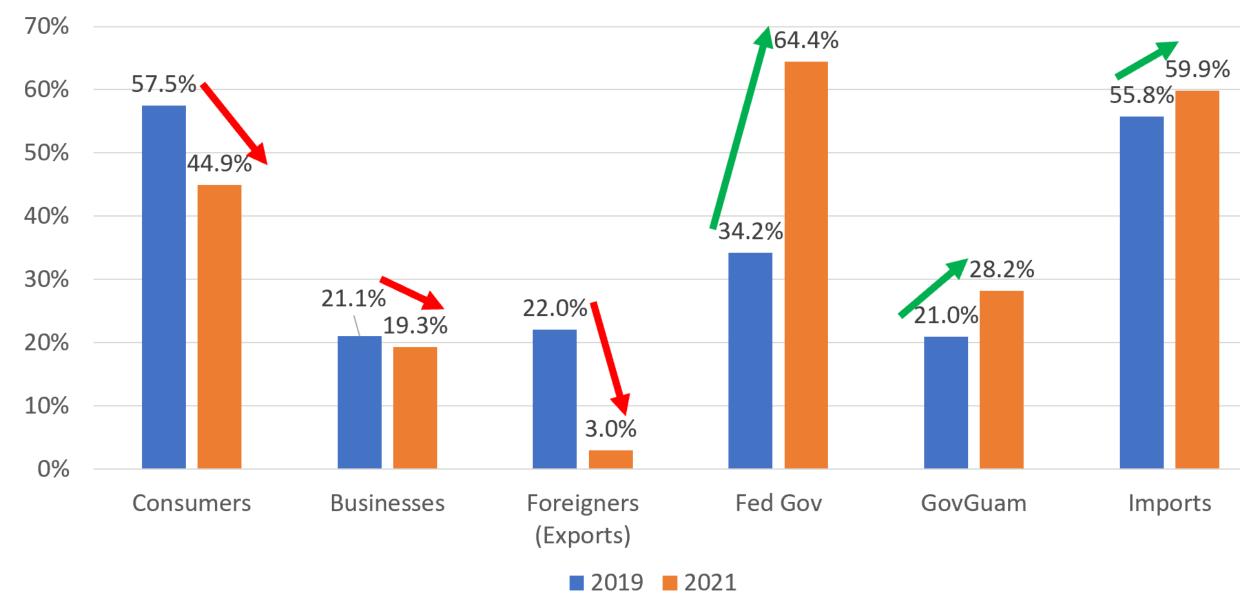
Guam's Economy in 2021 still 10% below pre-pandemic



In 2021, private sector far from full recovery



Public sector increased during the pandemic (% of Guam's economy, real GDP 2021)



Guam's Economic Performance

EMERGING PATTERN IN RECENT YEARS

2019 strong year (growth +2.6%), fastest since 2005

2020 worst year (-11.4%)

2021 better than 2020 (+1.1%)

2022 better than 2021 (growth rate > 1.1%)

HISTORICAL (10+ years ago)

Guam's economic growth 1.2% average 2010-2019

Estimating Guam's Economic Performance in 2022 (Better than 2021 \rightarrow growth > 1.1%)

GOOD NEWS

• January-June 2022

Employment UP

Hours worked, hourly rate, weekly earnings in private sector UP 6.3876%

Rest of 2022
 Employment UP

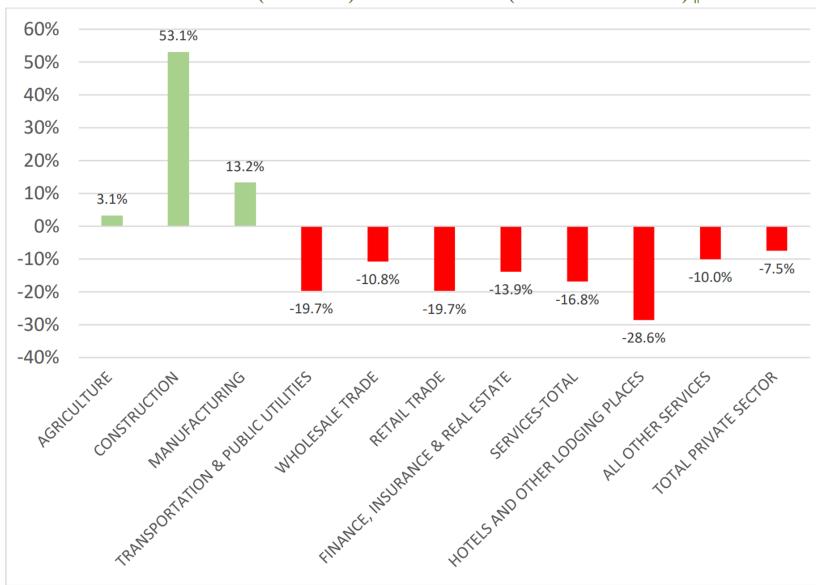
BAD NEWS

Many sectors not fully recovered 25,000 individuals potential labor force

CPI-inflation up 6.4029% if you are typical 2007 Guam consumer/household

Waiting for CPI data for Q4, 2022 to see inflation for full-year 2022

GUAM'S·EMPLOYMENT·SITUATION¶ JUNE·2022·(LATEST)·VS.·JUNE·2019·(PRE-PANDEMIC)¶



Source: Guam · Department · of · Labor · Statistics · (2022 · October) · CES · Historical · Table · 1993 - 2022

Estimating Guam's Economic Performance in 2022

OTHER FACTORS TO CONSIDER

- Tax collection (FY2022 vs FY2021)
 - individual income taxes +24.2%, total income taxes -2.6%
 - GRT +11.5%, Federal sources of revenue (Section 30) +16.5%
- Visitor arrivals up (272,000 in Jan-Nov 2022)
 - visitor spending on Guam up \$275M --> GRT up \$14M (average spending not clear, last exit survey Q1 2020)
 - more hotel accommodation -HOT up
- Overall federal spending down \$5.215B in FY2021 to \$2.893B in FY2022
 - non-defense spending DOWN \$4.5B to \$2.1B (pandemic \$ DOWN, non-pandemic \$ (BIL 2021 and IRA 2022) UP
 - defense spending UP \$587M in FY2021 to \$765M in FY2022 to \$1.7B in FY2023

Note: funds have to get to Guam to impact local economy (share of local businesses in federal contracts)

Estimating/Forecasting Guam's Economic Growth

- Stronger than 2021 (growth rate > 1.1%)... how much higher? 2%???
 - In 2021, economy still 10% below 2019 level.
 - If 2% growth per year in 2022 and coming years, need another 4 years to get back to 2019
 - → Full recovery in 2026
- Is 2% a year reasonable?
 - 2019 a particularly strong year with +2.6% growth
 - 2021 could have been a stronger growth year but only +1.1%
 - Guam's historical performance as "stable"... zero growth + or − 1%. OLD NORMAL
 - → OLD NORMAL = NEW NORMAL?... 1% growth
- Guam's growth in 2023
 - Old normal/historical... 1%
 - Stronger than 2022? > 1.1%
 - Will not replicate 2019? < 2.6%
 - → Between 1% and 2.6%???