

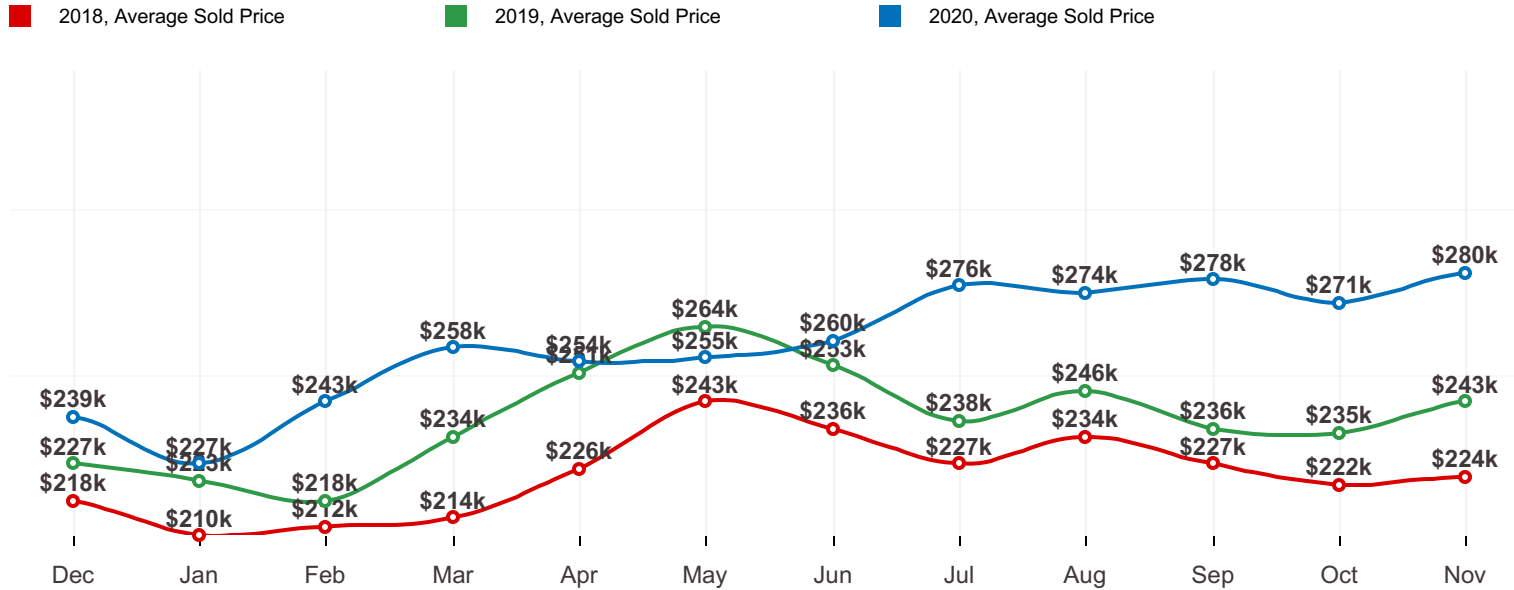
## Inventory Count Overview - Jan-2020 to Nov-2020

Number Of	Year To Date	Oct 2020	Nov 2020
New Listings 2019 / 2020	↓-4.53% 24,767 / 23,645	↑8.16% 1,973 / 2,134	↑9.61% 1,602 / 1,756
Active Listings 2019 / 2020	↓-17.55% 80,021 / 65,981	↓-25.09% 7,237 / 5,421	↓-20.86% 6,710 / 5,310
Pending Listings 2019 / 2020	↑10.98% 19,015 / 21,103	↑21.75% 1,554 / 1,892	↑29.22% 1,287 / 1,663
Sold Listings 2019 / 2020	↑6.96% 18,343 / 19,619	↑27.91% 1,587 / 2,030	↑17.60% 1,409 / 1,657

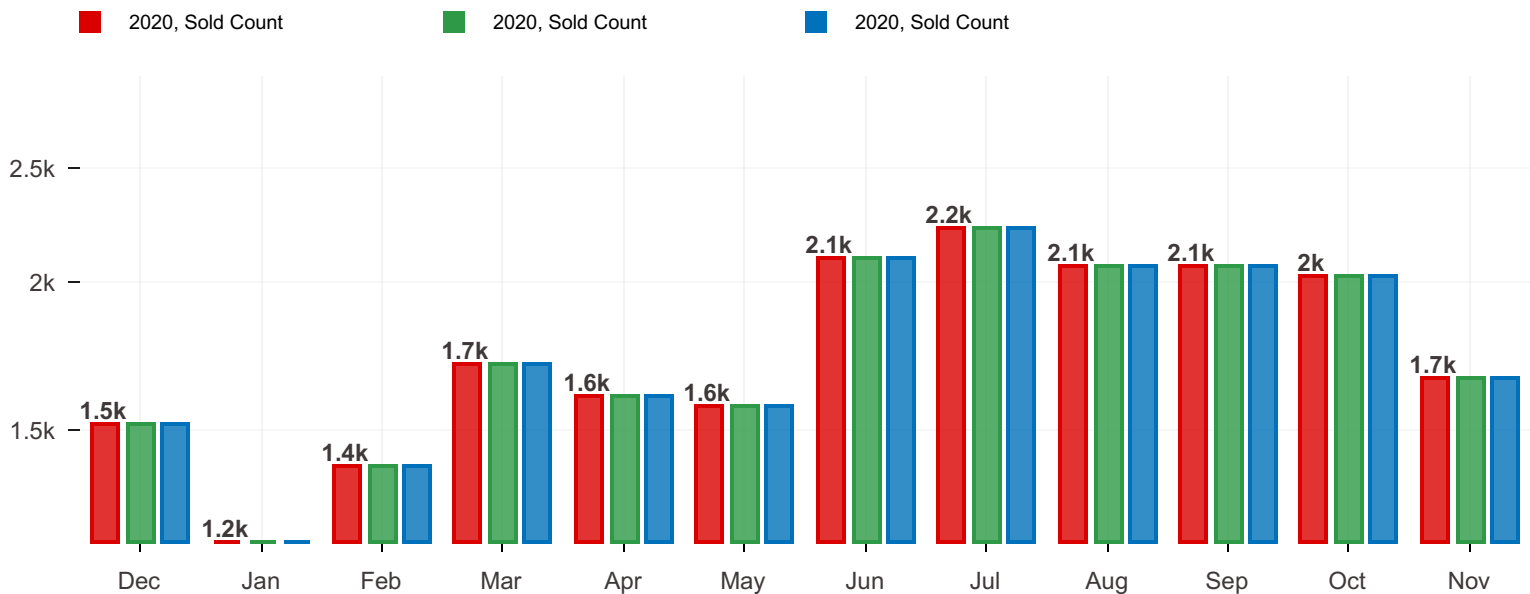
## Sold Listings - Dec-2019 to Nov-2020

	Count	Median	Average	Volume
Dec-2019	1,519	\$199,235	\$239,266	\$363,444,534
Jan-2020	1,203	\$190,000	\$227,031	\$273,118,407
Feb-2020	1,396	\$201,750	\$243,581	\$340,039,546
Mar-2020	1,705	\$220,000	\$258,340	\$440,468,920
Apr-2020	1,599	\$219,500	\$254,532	\$406,995,918
May-2020	1,573	\$227,400	\$255,857	\$402,463,236
Jun-2020	2,098	\$230,000	\$260,797	\$547,151,875
Jul-2020	2,227	\$227,000	\$276,753	\$616,327,824
Aug-2020	2,064	\$229,885	\$274,864	\$567,318,505
Sep-2020	2,067	\$239,000	\$278,716	\$576,104,974
Oct-2020	2,030	\$229,450	\$271,750	\$551,651,529
Nov-2020	1,657	\$230,000	\$280,867	\$465,396,873

### Sold Listings - Dec-2017 to Nov-2020



### Sold Listings - Dec-2019 to Nov-2020



### Activity Report - Nov-2020

	New Count	Active Count	Average Current List Price	Pending Count	Sold Count	Average Sold Price	% List Price	Average DOM
GALMLS Mls	1,860	5,742	\$305,175	1,744	1,742	\$279,532	99.30%	29.55
Bibb County	10	24	\$184,388	8	9	\$125,322	95.46%	13.67
Blount County	54	154	\$232,825	56	30	\$180,787	96.86%	47.80
Calhoun County	95	333	\$182,293	98	91	\$185,627	97.08%	56.42

## Activity Report - Nov-2020

	New Count	Active Count	Average Current List Price	Pending Count	Sold Count	Average Sold Price	% List Price	Average DOM
Chilton County	34	115	\$257,379	31	25	\$165,980	95.90%	65.64
Clay County	3	23	\$210,874	2	6	\$165,250	94.11%	155.00
Cleburne County	3	20	\$236,970	1	6	\$132,583	95.20%	22.17
Coosa County	1	10	\$504,850	2	6	\$241,410	105.71%	46.33
Jefferson County	897	2,654	\$293,078	858	868	\$292,538	99.70%	27.21
Randolph County	13	71	\$300,913	13	20	\$368,770	98.88%	86.10
Shelby County	421	1,130	\$413,496	385	405	\$314,344	99.84%	16.96
St. Clair County	157	471	\$272,845	149	131	\$253,440	99.16%	20.29
Talladega County	68	305	\$218,968	60	60	\$212,671	96.87%	54.35
Residential	1,756	5,310	\$302,629	1,663	1,657	\$280,867	99.42%	28.85

## Active Listings - Dec-2017 to Nov-2020

