

A Broker Breakfast brought to you by the Member Benefits & Services Committee

# THE GOOD, THE BAD, AND THE UGLY

## OF BROKERAGE MANAGEMENT



FRIDAY, MARCH 5TH | 9:00 AM - 10:00 AM

Building up a new agent for success. Brokerage finances. The latest from AAR's Legal Hotline.

This is will be a HYBRID event with an in-person breakfast\* and Zoom option.

\*Breakfast will be provided for the first 30 REGISTERED in-person attendees.

REGISTRATION REQUIRED



ABRA BARNES  
2019 BAR Broker of the Year



KIMBERLY BENEFIELD  
2018 BAR Broker of the Year



FRANKLIN JOHNSON  
AAR's Senior Associate Counsel



DAVID LUCAS  
2021 BAR Past President