

# YOU'RE INVITED TO A LIVE POST-LICENSE COURSE



**Increase the Professionalism in  
your Industry through Education**

**Choose from one of two available classes:**

## **Class 1**

***All Saturdays***

**April 25th**

Module 9 | 9am - 12pm

Module 1 | 1pm - 5pm

**May 2nd**

Module 5 | 9am - 1pm

Module 8 | 2pm - 5pm

**May 9th**

Module 6 | 9am - 1pm

Module 2 | 2pm - 6pm

**May 16th**

Module 7 | 9am - 12pm

Module 3 | 1pm - 3pm

Module 4 | 3pm - 5pm

## **Class 2**

***All Evenings***

**Oct 6th**

Module 9 | 6pm - 9pm

**Oct 7th**

Module 1 | 6pm - 10pm

**Oct 8th**

Module 5 | 6pm - 10pm

**Oct 13th**

Module 8 | 6pm - 9pm

**Oct 14th**

Module 6 | 6pm - 10pm

**Oct 15th**

Module 2 | 6pm - 10pm

**Oct 20th**

Module 7 | 6pm - 10pm

**Oct 21st**

Module 3 | 6pm - 8pm

**Oct 22nd**

Module 4 | 6pm - 8pm

**Tuition is only \$199!**

**Contact Phillip Horton**

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**(205) 802-6079**



The Birmingham Association of REALTORS® School offers “Live in classroom” Post License classes.

Classes must be completed as scheduled.

To register go to [BirminghamRealtors.com/Post-License](http://BirminghamRealtors.com/Post-License)

Total hours = 30.

MODULE # 1	WORKING WITH BUYERS
MODULE # 2	WRITING A PURCHASE AGREEMENT
MODULE # 3	NEGOTIATING OFFERS
MODULE # 4	CONTRACT TO CLOSING
MODULE # 5	WORKING WITH SELLERS TO MARKET THEIR PROPERTY
MODULE # 6	WORKING WITH SELLERS TO CORRECTLY PRICE THEIR PROPERTY
MODULE # 7	AVOIDING LIABILITIES
MODULE # 8	TECHNOLOGY
MODULE # 9	BUSINESS PLANNING & SPROSPECTING

**From the Alabama Real Estate Commission:**

Completion of the Salesperson’s 30-hour post license course: A person shall be required to have a temporary license issued prior to taking a post license course as identified in Rule 790-X-2-.03. If a salesperson’s temporary license is issued on active status, the 30-hour post license course must be completed within six months AND an application for a permanent/original license submitted to remain on active status. The six-month period begins on the first day of the month following issuance of the temporary license and concludes on the last day of the sixth month. For example, a temporary license is issued on June 10. The six months will begin on July 1 and end on December 31.