



KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

ALOHA for Maui ♥

Association Executive December 2023 Newsletter

Aloha KBR Members and AffiliateMembers:

NATIONAL ASSOCIATION OF REALTORS® (NAR)

TOP NEWS:



Burnett v. NAR et al - Guidance Regarding Trial Verdict. What does this mean for me and my business?

We all should continue to express that commissions are negotiable and set between a broker and their client.

As always, it is critical to maximize transparency with your clients about their choices and your terms.

Continue to use your listing and buyer agreements to help them understand 1) exactly what services and value you are providing and 2) how much you charge.

- For buyers, this includes options for offers of compensation from a listing broker or paying for your services directly or a combination.
- For sellers, this includes options to allow offers of compensation to be made by their listing broker to a buyer's broker, and if so, how much and under what terms.

For the most current updates, please visit [NAR competition.realtor](https://www.nar.com/competition/realtor).

REALTOR® value information can be located via these links. NAR Resources on defining the value of a REALTOR® can be found at [competition.realtor](https://www.nar.com/competition/realtor), including the [179 Ways Agents Who Are REALTORS® Are Worth Every Penny of Their Compensation](#) (PDF version [179 Ways Agents Who Are REALTORS®](#)) and [105 More Ways Agents Who Are REALTORS®](#) (PDF version [105 More Way Agents Who Are REALTORS®](#)).



[NAR's resource library](#), a hub of all things real estate that is regularly updated with the most current data for your use; [Research and Statistics](#), a hub of all current markets, [Navigating the Real Estate Market](#) and in the news, up to date real estate and NAR news coverage and articles [In the News](#). NAR has provided us with additional information regarding the lawsuit. Please review the info in the link below that can answer questions you may have about the case. [VIEW BURNETT V. NAR INFO](#)

MEMBERSHIP:

Membership Count as of December - 641 REALTOR Members and 24 Affiliates (637 REALTOR Members and 24 Affiliates at last reporting).

KAUAI BOARD OF REALTORS® (KBR) BUSINESS:

[November 2023 Kauai Market Statistics](#) (provided by Affiliate partner Old Republic Title.)

COMMUNITY CORNER:



Click [here](#) for current community events happening throughout Kauai`i.

UPCOMING EVENTS:

DON'T MISS THIS! REGISTER TODAY!

Wednesday, December 13, 2023 - Annual General Membership Meeting & 2024 Installation. ***Hui Pū "To come together, To Unite"***

CARAVAN SCHEDULE:

- **Tuesday, December 12, 2023** - Kilauea - Caravan Coordinator, Heather Ford.
- **Friday, December 15, 2023** - Southshore - Caravan Coordinator, Hannah Sirois

Caravan Policies

EVENTS SINCE LAST REPORTING:

- **November 21, 2023** - Kauai Board of REALTORS - "2nd Annual PIE DAY"

HAWAII ASSOCIATION OF REALTORS® (HAR):

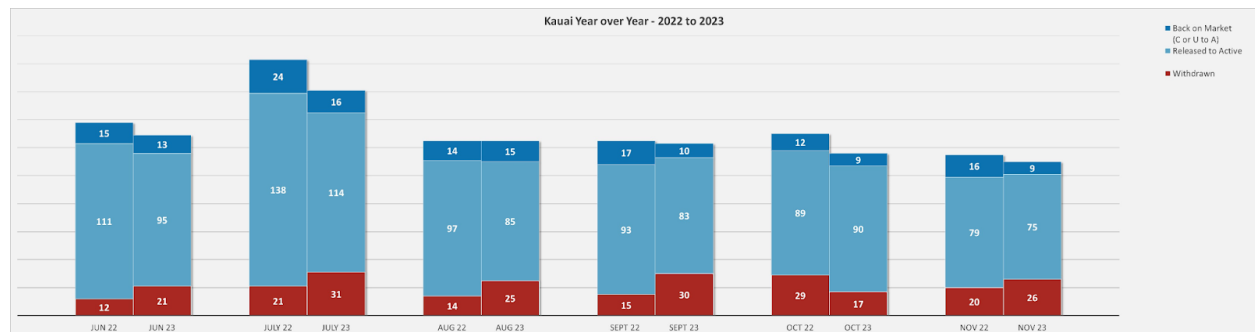
HAR UPCOMING EVENTS:

February 13, 2024 @ 8:30 am

2/13/2024 Bias Override: Overcoming Barriers to Fair Housing

February 23, 2024

2024 CIPS Course Schedule



Mahalo nui loa,

Nani Sadora
Association Executive

"Olelo Hawai`i"- Words of the Month

Hui Pū

"To come together, To Unite"

HABITAT FOR HUMANITY
CELEBRATING 30 YEARS OF
BUILDING HOMES AND HOPE.

PB/BIC MEETING "TAKING CARE
OF BUSINESS"

KBR 2ND ANNUAL PIE DAY &
KAUAI FOOD BANK DRIVE



HAWAII INFORMATION SERVICE (HIS):

HIS continues its onboarding of HIMLS to all and we ask for your continued support, participation and commitment during this process. Should you have any questions, please contact our office or HIMLS concierge @ (808)599-4224

October 2023

Kauai Market Statistics



Single-Family
Homes

Median Sales Price Compared to September 2023

Days On Market: 60 ↑

\$982,500 ↓

Listing Information

Active Listings: 128

New Listings

2023: 40 ↑

2022: 39 ↑

Sold Listings

2023: 26 ↓

2022: 30 ↓



Condominiums

Median Sales Price Compared to September 2023

Days On Market: 45 ↑

\$896,000 ↑

Listing Information

Active Listings: 82

New Listings

2023: 23 ↓

2022: 34 ↓

Sold Listings

2023: 19 ↓

2022: 39 ↓



Land

Median Sales Price Compared to September 2023

Days On Market: 156 ↑

\$1,070,000 ↑

Listing Information

Active Listings: 108

New Listings

2023: 22 ↑

2022: 14 ↑

Sold Listings

2023: 10 ↑

2022: 6 ↑



Hawaii
Information
Service

Information is deemed reliable but not guaranteed.