



Association Executive Newsletter

SEPTEMBER 2024

September is REALTOR® Safety Month

September is REALTOR® Safety Month, and there's no better time to reassess your safety protocols and make safety a top-of-mind priority.



Resources and tools: [NAR's REALTOR® Safety Program](#) has resources, tools and tips to help you stay aware and prepared and to empower you with information and tools to handle challenging situations in the field effectively.

Free Live Webinars: Join the free [REALTOR® Safety Month webinar](#) on September 18, 7:00 a.m. (Hawai'i time), and learn how to identify potential threats, leverage technology for safety, and effectively handle emergencies.

KEEPING YOU INFORMED:



NEW Consumer Guides to Help Understand Practice Changes

NAR's new consumer-focused resources provide members with the necessary tools when speaking to clients about the practice changes. These guides, which you can share with your clients, are designed to help members bring clarity to the practice changes for consumers and help clients understand what the changes mean for them and their transactions.

[NEW: Offers of Compensation](#)
[Why Am I Being Asked to Sign a Written Buyer Agreement?](#)
[Open Houses and Written Agreements](#)

KBR MISSION STATEMENT: *"Our mission is to elevate professionalism in our members and to advocate real property rights for all."*

REALTORS'® Duty to Put Client Interests Above Their Own **What Veterans Need to Know About Buying a Home**

NAR continues to develop new tools and guides to help members and consumers navigate the practice changes. Check facts.realtor regularly for updates.

EDUCATION/CONTINUING EDUCATION:

Kaua`i Board of REALTORS®:

- **September 12, 2024 – A Real Estate Agent's Guide to Title Insurance** (3 ELECTIVE CE credits) Instructor: Robin Sagadraca Time: 9:00 a.m. to 12:15 p.m.

Hawai`i REALTORS®:

REPOSTING NEW Podcast Episode: "New Forms and Practice"

We've been working on revisions to our HAR Standard Forms Library to help our members adapt to practice changes required by the National Association of REALTORS®'s recent nationwide settlement agreement. In the latest episode of the *Hawai'i Real Estate* podcast, we introduce those practice changes and the forms we've created or revised to help our members adapt. [Click](#) to hear the entire episode.

National Association of REALTORS®:

- Accredited Buyer's Representative (ABR®) Designation Course - NO COST. Click [here](#) for more information and how to get the offer.

KAUA`I BOARD OF REALTORS® (KBR) BUSINESS:

Membership Count as of August - 629 REALTOR Members and 25 Affiliates (625 REALTOR Members and 26 Affiliates at last reporting)

August 2024 Kaua`i Market Statistics (provided by Affiliate partner Old Republic Title.)

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WHAT'S NEW SINCE LAST REPORTING:

Mid-Year GMM - July 11, 2024



Hosted at the Kauai Philippine Cultural Center - this year's theme ***Pūpūkahī i Holomua - “Unite to move Forward”- by working together we make progres*** welcomed nearly 100 Realtor members in attendance and KBR's 2nd annual no cost CORE course offering by Instructor, Kimo Stone. We continue to receive positive feedback from members on this offering. Not only an opportunity for continued education, but also being able to network with Realtors, Affiliate Business Partners and MLS - Hawaii Information Services (HIS) as we continue to navigate the recent industry changes and paving the way forward.

Also held at the GMM was the presentation of KBR's 2024 Scholarship Awards. This event recognized 2 of the 4 awardees from the Class of 2024, Kameron Apilado and Jaden Sams, both graduates of Waimea High School.

2024 Scholarship Awardees:



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Also pictured and recognized at our “Member Forum” - Educational Training related to the NAR proposed settlement held on August 13, 2024, Kayla Perez of Kapaa High School and Colton Mills of Kauai High School. All recipients received a \$2,500.00 award. Congratulations to our graduates and their continued educational journey, and to the Class of 2024 . We look forward to seeing you possibly at a future event.

Habitat for Humanity “Build Day” - August 15, 2024



“Helping to Build Housing for our Community”

UPCOMING EVENTS:

- September 12, 2024 – A Real Estate Agent’s Guide to Title Insurance (3 ELECTIVE CE credits) Instructor: Robin Sagadraca Time: 9:00 a.m. to 12:15 p.m.
- September 26, 2024 – Demystifying Buyer Representation (3 ELECTIVE CE credits) Instructor: Beth Holiday Time: 1:00 p.m. to 4:15 p.m.

CARAVAN SCHEDULE:

- Thursday, September 19, 2024 - Poipu - Mahalo to Greg Bloss and Monica Swapp, Caravan Coordinators.
- Tuesday, September 24, 2024 - Kapaa Coast - Mahalo for Leah Ragsac, Caravan Coordinator.

Caravan Policies

Contact the KBR office if you are interested in being a Caravan Coordinator.

NATIONAL ASSOCIATION OF REALTORS® (NAR)

[179 Ways Agents Who Are REALTORS® Are Worth Every Penny](#) (click for [pdf](#))

[105 More Ways \(REALTORS® Are Worth Every Penny of Their Compensation](#) (click for [pdf](#)).

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HAWAII ASSOCIATION OF REALTORS® (HAR): HAR UPCOMING EVENTS:

Join us for ...



REMARKABLE. RESILIENT. *Results!*

A jam-packed Trending Up event with amazing speakers and latest industry updates!

Friday, October 11, 2024
9:00 a.m. to 12:30 p.m.
Virtual - Zoom
Cost: \$20

First 50 to register will be entered into a drawing to win one of two \$50 gift cards!



Featured Speakers



MICHAEL SOON LEE
Real estate trainer and coach
"Compensation Strategies to Justify Your Value"



LEIGH BROWN
Real estate motivator and educator
"Resilience: 5 Things You Need to Do to Survive"



LAWRENCE YUN
NAR Chief Economist
"Market Update and Outlook for 2025"

Click [Trending Up](#) for further details and registration information.

Upcoming Events:

September 16 @ 8:00 am

9/16-17/2024 Silver Bullet Solutions: Helping Buyers Buy and Sellers Sell

September 24

2024 CIPS Course Schedule

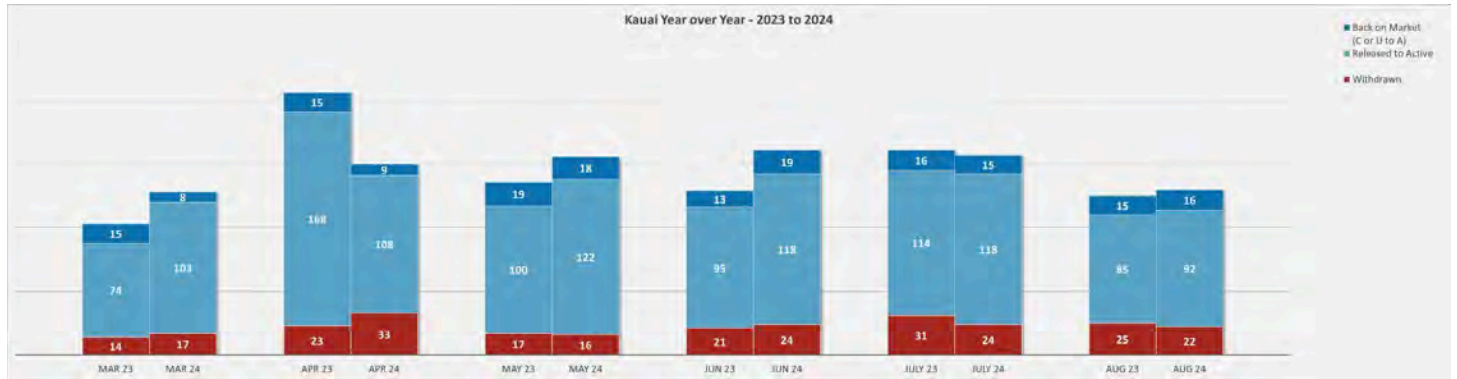
Mahalo nui,

Nani Sadora

Association Executive

ALOHA for Maui ♥

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COMMUNITY CORNER:

Click [here](#) for current community events happening throughout Kauai`i.

“Olelo Hawai`i”- Word of the Month

Kaiāulu - Community, neighborhood, village.

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August 2024

Kauai Market Statistics



SINGLE-FAMILY HOMES

Median Sales Price Compared to July 2024

Days On Market: 71 ↑ \$1,330,000 ↑

Active Listings: 157

New Listings ↑

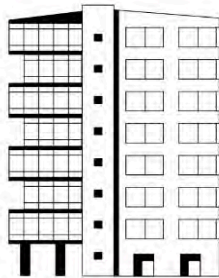
2023 2024

35 45

Sold Listings ↑

2023 2024

19 41



CONDOMINIUMS

Median Sales Price Compared to July 2024

Days On Market: 38 ↓ \$660,000 ↓

Active Listings: 143

New Listings ↑

2023 2024

25 35

Sold Listings ↓

2023 2024

24 21



LAND

Median Sales Price Compared to July 2024

Days On Market: 127 ↑ \$663,000 ↑

Active Listings: 108

New Listings ↓

2023 2024

19 10

Sold Listings ↓

2023 2024

16 6