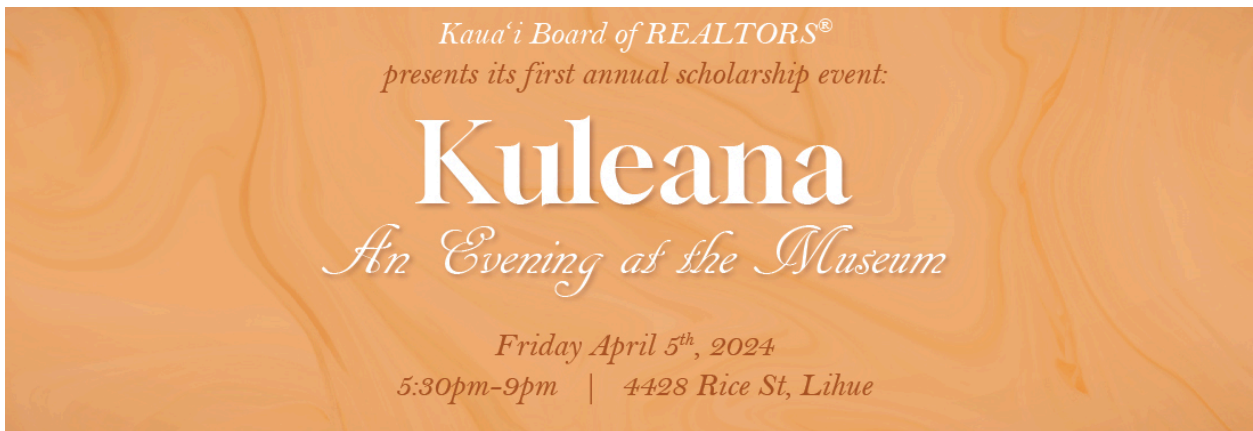




Association Executive March 2024 Newsletter

Aloha KBR Members and AffiliateMembers:

Get your tickets today!



**Join us for a gala evening & help with perpetuating KBR's Scholarship Program
Legacy
at the Kaua'i Museum.**

The evening presents an amazing opportunity in supporting your business through continued education. Take a journey with Unko Chucky Boy Chock, Director and curator as he shares. "our kuleana to [Mālama Kaua'i](#)".

REGISTER HERE

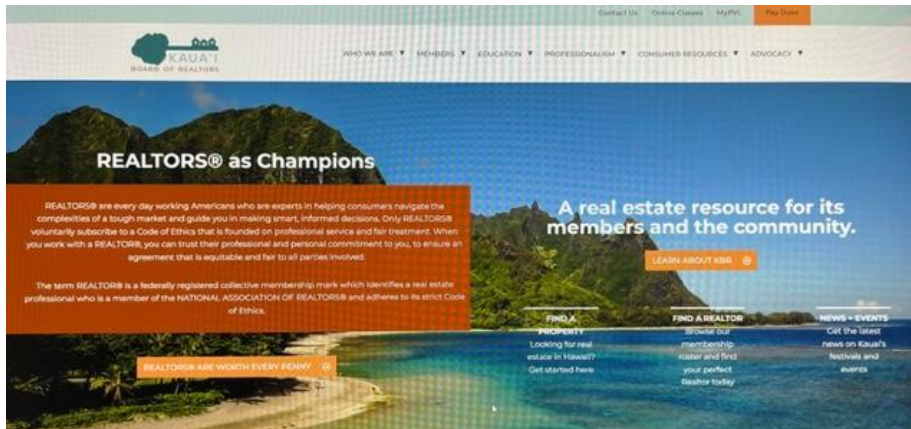
KAUAI BOARD OF REALTORS® (KBR) BUSINESS:

Membership Count as of March - 600 REALTOR Members and 25 Affiliates (614 REALTOR Members and 25 Affiliates at last reporting)

February 2024 Kauai Market Statistics (provided by Affiliate partner Old Republic Title.)

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

- **KBR NEW WEBSITE** - sneak peak, we are close to a launch, any day.



KBR EVENTS SINCE LAST REPORTING:

- **February 29, 2024 - KBR 2024 dues.** All MEMBER and AFFILIATE dues unpaid as of this date are late and subject to a \$100 late fee member license placed inactive.
- **February 21, 2024 - HAR Leadership Training** - attended by Milo Spindt, 2024 President and Nani Sadora, AE.



- **February 22, 2024 - 11:00am - Hawaii State Legislative Housing Update** - guest speakers, Representative Luke Evslin, District 16 & House Chair Committee on Housing and Senator Stanley Chang, District 9, Senator Chair Committee on Housing - 11:00am via zoom. Presentations proved very informative addressing Hawaii's housing needs, policies and current bills for the 2024 legislative session.

Click for presentations by Rep. Evslin, [Housing Priorities](#); Senator Chang, [Housing Priorities](#).

UPCOMING EVENTS:

- **Thursday, March 14, 2024 - 1:00p.m - 4:15pm.** - **Demystifying Buyer Representation**, Instructor, Beth Holiday (CE Credit (3)).

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- **March 12-15, 2024 - Association Executive Institute (AEI)** - Staff attending AEI San Diego, CA.
- **March 19, & 26, 2024 - Professional Standards and Arbitration Training for 2024**. Staff, Board of Directors and Professional Standard & Arbitration Committee is scheduled for its annual training.
- **March 21-22, 2024 - 9:00am - 12:30pm - Strategies of the Purchase Contract**, Instructor Arabal Cambor (CE Credits (6).
- **March 25, 2024 - 9:30am - Mayor's Brown Bag Breakfast** - guest Mayor Derek S.K. Kawakami - "Administration's 2024 Plans "Housing & Infrastructure" Q&A

CARAVAN SCHEDULE:

- **Tuesday, March 12, 2024 - Princeville** - mahalo to Luana DellaLuce, Hawaii Life Real Estate Brokers, Caravan Coordinator.
- **Wednesday, March 13, 2024 - Lihue** - mahalo to Sandra Sagisi Moser, Caravan Coordinator.

Caravan Policies

Contact the KBR office if you are interested in being a Caravan Coordinator.

NATIONAL ASSOCIATION OF REALTORS® (NAR)

NAR Launch's new campaign - [NAR's First Time Buyer](#) show on Hulu, which just launched its 4th season and [NAR's HouseLogic](#) website which provides homeowners with information and resources on how to protect their investment.

NAR Lawsuit updates - visit [NAR competition.com](#).

HAWAII ASSOCIATION OF REALTORS® (HAR): **HAR UPCOMING EVENTS:**

DEADLINE Approaching March, 29, 2024 - The Hawai'i Association of REALTORS® Leadership Academy (HARLA) is a training and development program designed to empower individuals to maximize their leadership potential. [Click](#) for cohort details.

HAR Webinar PB/BIC Hot Topics with Lynn Madison - March 7, 2024 - Below is the link to the recording of the session. [Click here](#) for the recording of today's session. [Click here](#) for Lynn's handout

Disclaimer: *Lynn Madison's presentation cites current buyer lawsuits the real estate community is currently facing. This recording may become outdated and as time goes on, and may nullify some of the information that is in this recording. Please make all efforts to check with your local Board, Association and the National Association of REALTORS® for updated information on these issues.*

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HAR Podcast Episode: "Clause and Effect" - March 6, 2024 - Season 2 of the *Hawai'i Real Estate* podcast, we delve into a captivating real-life contract dispute that highlights the critical importance of precise contract drafting. Through a detailed dramatization, listeners will uncover the potential consequences of commonly overlooked but critical contract language. Accompanied by expert commentary, this episode equips listeners with invaluable insights into avoiding common pitfalls in drafting Hawaii real estate contracts. Click [here](#) to view.

Upcoming Events:

March 8

2024 CIPS Course Schedule

March 15 @ 11:00 am

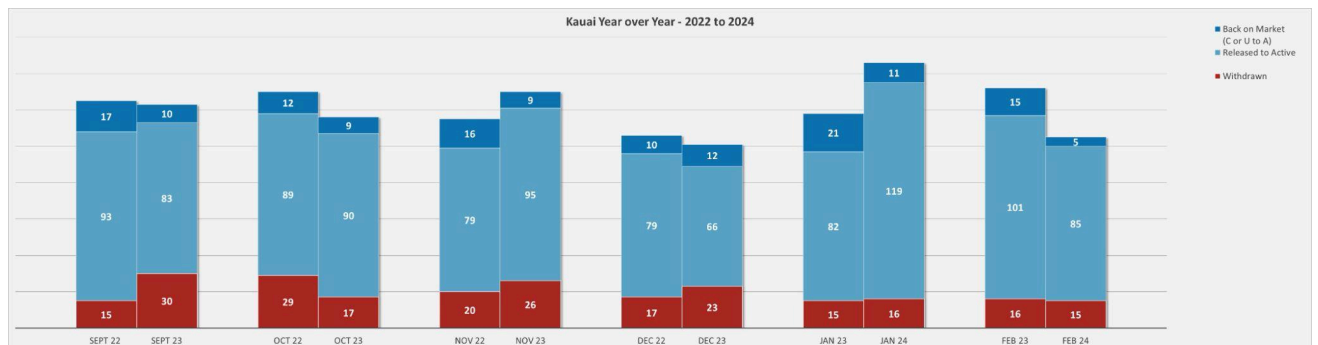
3/15/24 - HIREC Domestic & Global Buyer Trends

ALOHA for Maui ♥

Mahalo nui,

Nani Sadora

Association Executive



COMMUNITY CORNER:

Click [here](#) for current community events happening throughout Kauai`i.

Olelo Hawai`i"- Words of the Month

HO'OHANO HANO - "Honor, Glorify, Exalt; to conduct oneself with integrity"

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

February 2024

Kauai Market Statistics



SINGLE-FAMILY HOMES

Median Sales Price Compared to January 2024

Days On Market: 53 ↓ \$1,425,000 ↑

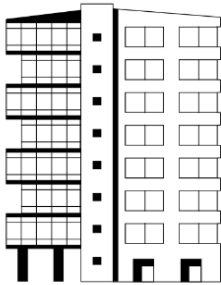
Active Listings: 118

New Listings ↑

2023	2024
30	44

Sold Listings ↑

2023	2024
25	28



CONDOMINIUMS

Median Sales Price Compared to January 2024

Days On Market: 54 ↑ \$689,700 ↓

Active Listings: 88

New Listings ↓

2023	2024
29	24

Sold Listings ↓

2023	2024
24	22



LAND

Median Sales Price Compared to January 2024

Days On Market: 229 ↑ \$610,000 ↓

Active Listings: 104

New Listings ↓

2023	2024
39	16

Sold Listings ↑

2023	2024
6	9