



KBR MISSION STATEMENT: *"Our mission is to elevate professionalism in our members and to advocate real property rights for all."*

AE OCTOBER 2023 NEWSLETTER

Aloha KBR Members and AffiliateMembers:

ALOHA
for Maui ♥

COMMUNITY CORNER:



Click [here](#) for current community events happening throughoutKauai`i.

MEMBERSHIP:

Membership Count as of September

634 REALTOR Members and 25 Affiliates (641 REALTOR Members and 24 Affiliates at last reporting).

KAUA`I COMMUNITY UPCOMING EVENTS:

- **Tuesday, October 10, 2023 - 5:00pm -7:00pm at the Kaua`i Philippine Cultural Center - LAWMAKER'S LISTEN - Rep. Luke Evslin (District 16) hosting a "Lawmakers Listen" Community Town Hall Meeting** in partnership with the House leadership, including House Speaker Scott K. Saiki, Vice Speaker Greggor Ilagan, Majority Leader Nadine Nakamura and Majority Floor Leader Dee Morikawa. This event is open to the public. Click [HERE](#) for the Garden Island Publication details.

- **Saturday, October 21, 2023 - until pau - E Kū Ana Ka Paia - let's join Malama Huleia in history-making!** Restore Alakoko Fishpond's unique 2,700-ft kuapā (wall)! It's endured 60+ years of challenges—mangroves, storms, and breaches. Let's be part of the community and join them for their 5-year Anniversary Community Workday. Be part of preserving this treasure! Click [HERE](#) for flyer and registration details.

KAUAI BOARD OF REALTORS® (KBR) BUSINESS:

KBR BLESSING DRIVE - mahalo everyone who participated in this year's Blessing Drive for Child and Family Service to assist with our Community hygiene needs, focusing on our houseless community, Kupuna, and Keiki. Child and Family Service off 3 offices/Locations for support: Līhu'e, Nana's House, and Hale Ho'omalua. **A HUGE mahalo to offices of Oceanfront Sotheby's International Realty and Kōloa Landing** for their generous donations of two pallets of goods. See our photo collage and soon to be press release highlighting this event.

September Market Statistics Year to Date - mahalo to our Affiliate partner Old Republic Title for providing the marketing statistics updates. [September Monthly Market Statistics snapshot.](#)

UPCOMING EVENTS:

- **Tuesday, October 17, 2023 - Stay Safe & Secure! Become a Fraud Expert by Joining TG's Webinar @ 10:30am HST** - presented by TG's Matt Takata and Jason Aldridge covering Tactics and the Realtor as a Target; The Rise in Vacant Land Fraud; Generative AI (ChatGPT); Cryptocurrency in Real Estate; Identify Red Flags & Key Indicators; Learn Action Steps to Take; Hear Relatable Fraud Stories. Click [HERE](#) for flyer and registration details.
- **Wednesday, October 18, 2023 - The Code of Ethics: Our Promise of Professionalism - via zoom 1:00pm - 4:15pm** - presented by Beth Holiday.
- **Tuesday, October 31, 2023 - Brunch and Learn: County of Kauai Housing Presentation - sponsored by Old Republic Title** - presented by Housing Director Adam Roversi and County Council Vice Chair KipuKai Kualii, will discuss the County's general affordable housing development model and some current and upcoming projects along with some info on housing bills that have been recently passed and discuss potential housing related bills at the County level. Click [HERE](#) for flyer and registration details.

CARAVAN SCHEDULE:

- **Tuesday, October 10, 2023** - Kapaa to Wailua. Caravan Coordinator, Parker Price.
- **Thursday, October 26, 2023** - Lihue. Caravan Coordinator, Anne Sachs.

REMINDER: [Caravan Policies](#) - effective September 1, 2023.

EVENTS SINCE LAST REPORTING:

- **September 12, 2023 - Brunch and Learn: Housing in the State of Hawaii - sponsored by Old Republic Title** - presented by State Representative Luke Evslin sharing important information on State housing bills that have passed and discuss potential housing bills for next legislative session.
Mahalo to our sponsor and mahalo to those who attended. We welcomed 70+ of our REALTORS, Affiliate partners and Councilmembers, receiving a legislative update and an opportunity for questions and answers. This event received very positive feedback and requests for more future informational events. [SLIDESHOW](#) presentation.
- **September 21 - 22, 2023 - HAWAII STATE ASSOCIATION OF COUNTIES (HSAC) 2023 ANNUAL CONFERENCE (HSAC)** - County of Kauaʻi - County Council was host to this year's HSAC. In attendance were stakeholders from all industries from all counties within our State of Hawaii. Some of the notable panels up for discussion, Real Property Tax Reform; Hawaii's Affordable Housing Crisis - Sharing and Investigating Possible Solutions and Solid Waste Management in Hawaii - Unique Challenges & Tailored Solutions.
KBR was represented by Milo Spindt, 2023 President-elect, Heidi Schemp, 2023 Government Affairs Committee Chair and myself. Association Executives and Advocacy Liaisons from Sister REALTOR® associations from all counties within the State of Hawaii were a strong showing advocating for legislation on behalf of our industry.
We have requested from our County of Kauaʻi Council Services the presentations shared at the event and will share them in a future communication.
- **September 25, 2023 - REALTORS® Political Action Committee (RPAC) Phone-a-thon** - members of our Leadership Team and Government Affairs Committee hosted a phone-a-thon here at the KBR office. RPAC is one of our best investments we can make for our industry. RPAC plays a crucial role in supporting political candidates across all levels of government who are committed to supporting the dream of home and property ownership.
- **September 28, 2023 - Hawaii REALTORS® (HAR) hosted this year's Trending Up "Riding the Wave of Success" Conference** - held at the Hilton Hawaiian Village, the conference highlighted notable speakers such as elite performance coach Mike Lee, hilarious tech therapist Beth Z and the dynamic Leigh Brown. The speakers provided tools, market data, and sales techniques necessary to support today's home buyers and sellers. Providing a different level of professionalism by enabling every neighbor in every zip code to retain hope and a path to homeownership.
KBR was represented by Louis LaFratta, 2023 President; Donne Rice, RPAC Trustee; Shannon Juliano (RPAC Trustee candidate) and myself.

ADVOCACY & NEWS:

County of Kauai - Planning Department

Newly updated with a new website, the County of Kauaʻi's Planning Department has now available its GIS [Zoning Map](#).

Live now, click on the map for instant identification and detailed parcel information to include zoning and link to Real Property Parcel Information. Also available is the PDF Parcel Build Out Guides.

The Planning Department is continuing to enhance these resources, so stay tuned for more information as they become available.

NATIONAL ASSOCIATION OF REALTORS® (NAR) - HAWAII ASSOCIATION OF REALTORS® (HAR):

NAR Resources on defining the value of a REALTOR® can be found at [competition.realtor](#), including the [179 Ways Agents Who Are REALTORS® Are Worth Every Penny of Their Compensation](#).

You can find more information on why brokers representing home sellers often pay the compensation of brokers representing home buyers at [realestatecommissionfacts.com](#).

[NAR's resource library](#), a hub of all things real estate that is regularly updated with the most current data for your use; [Research and Statistics](#), a hub of all current market statistics and presentations. Take advantage of your resources available to you.

HAR UPCOMING EVENTS:

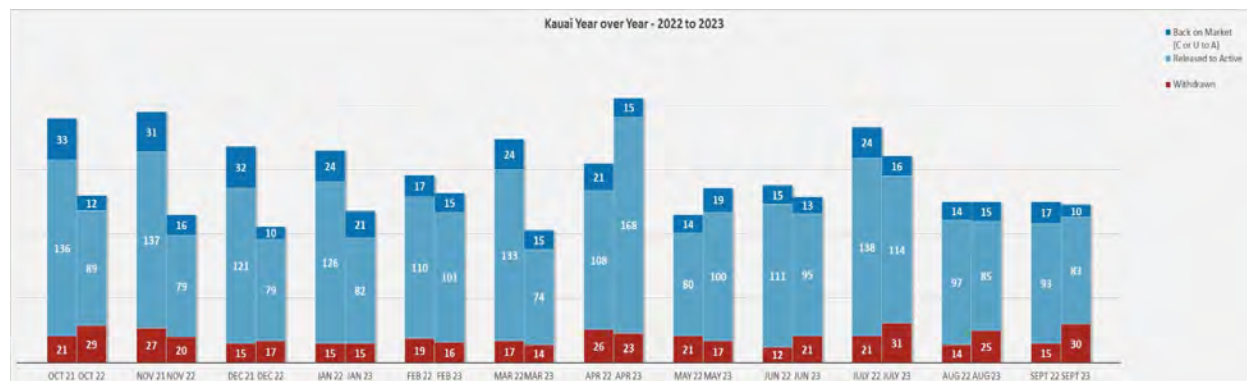
October 11 @ 8:00 am

[10/11-12/2023 - Succeeding in the Luxury Home Market.](#)

To donate to the [REALTORS® Relief Foundation](#). Text *TEAMRRF* to 71777 to make a contribution to the REALTORS® Relief Foundation. The fund provides relief for anyone, not only REALTORS® and their families, who are victims of disasters.

HAWAII INFORMATION SERVICE (HIS):

HIS continues its onboarding of HIMLS to all and we ask for your continued support, participation and commitment during this process. Should you have any questions, please contact our office or HIMLS concierge @ (808)599-4224.



Mahalo nui loa,

Nani Sadora
Association Executive

"Olelo Hawai`i"

Words of the Month

Ola - Life, Health, well-being, living, livelihood, means of support, salvation, alive, curable, spared, recovered, healed; to live, to spare, save, heal, grant life, survive, thrive.

BLESSINGS DRIVE



BRUNCH AND LEARN WITH REPRESENTATIVE EVSLIN



HSAC 2023 KAUA'I



HAR "TRENDING UP"



August 2023

Kauai Market Statistics



Single-Family
Homes

Median Sales Price Compared to July 2023

Days On Market: 42 ↓

\$1,800,000 ↑

Listing Information

Active Listings: 129

New Listings

2023: 35 ↓

2022: 45 ↓

Sold Listings

2023: 19 ↓

2022: 42 ↓



Condominiums

Median Sales Price Compared to July 2023

Days On Market: 43 ↓

\$1,012,500 ↓

Listing Information

Active Listings: 74

New Listings

2023: 25 ↓

2022: 37 ↓

Sold Listings

2023: 24 ↓

2022: 45 ↓



Land

Median Sales Price Compared to July 2023

Days On Market: 92 ↓

\$872,500 ↑

Listing Information

Active Listings: 101

New Listings

2023: 19 ↑

2022: 15 ↑

Sold Listings

2023: 16 ↑

2022: 10 ↑



Hawaii
Information
Service

Information is deemed reliable but not guaranteed.

September 2023

Kauai Market Statistics



**Single-Family
Homes**

Median Sales Price Compared to August 2023

Days On Market: 58 ↑

\$1,185,000 ↓

Listing Information

Active Listings: 131

New Listings

2023: 38 ↑

2022: 36 ↑

Sold Listings

2023: 16 ↓

2022: 28 ↓



Condominiums

Median Sales Price Compared to August 2023

Days On Market: 38 ↓

\$530,000 ↓

Listing Information

Active Listings: 79

New Listings

2023: 37 ↓

2022: 43 ↓

Sold Listings

2023: 28 ↓

2022: 29 ↓



Land

Median Sales Price Compared to August 2023

Days On Market: 43 ↓

\$725,000 ↓

Listing Information

Active Listings: 94

New Listings

2023: 8 ↓

2022: 10 ↓

Sold Listings

2023: 7 ↓

2022: 8 ↓



**Hawaii
Information
Service**

Information is deemed reliable but not guaranteed.