KAUA`I BOARD OF REALTORS | Association Executive Newsletter

February 2026

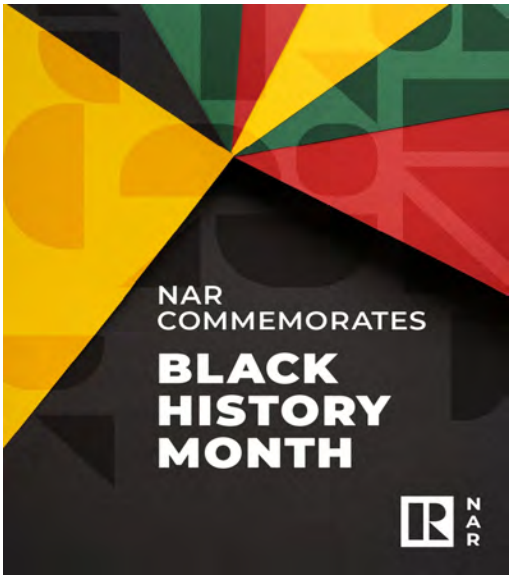


Kung Hei Fat Choi celebrating "Chinese New Year" February 17, 2026
— **YEAR OF THE HORSE**—

"The Year of the Horse represents strength, integrity, and forward momentum — a reminder to move ahead with confidence and purpose."

ALOHA KBR and Affiliates Members !

February Celebrates BLACK HISTORY MONTH



KAUA`I BOARD OF REALTORS® (KBR) BUSINESS:

Membership Count as of December - 619 REALTOR Members and 16 Affiliates

(622 REALTOR Members and 25 Affiliates at last reporting)

January 2026 Kaua`i Market Statistics (provided by Affiliate partner Old Republic Title.)

MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

AFFILIATE SPOTLIGHT:

We specialize in Home, Hurricane & Flood Insurance. We welcome quote requests prior to opening Escrow to eliminate unknowns.

Contact:



KBR HAPPENINGS:

The Kauai Board of REALTORS® partners with **Habitat for Humanity (HFH)** and its first community project for 2026.

Please join us at HFH's ReStore in Hanapēpē as we come together to support our community by helping prepare donated items for the sales floor.

DATE: Thursday, February 26, 2026
TIME: 9:30am-12:30pm
LUNCH PROVIDED

Realtor® testimony from past projects:

Testimony: "I love volunteering and giving back to our community"

"The ReStore brings together volunteers, donors, and shoppers in a really unique way. It's community-driven and rooted in giving back."



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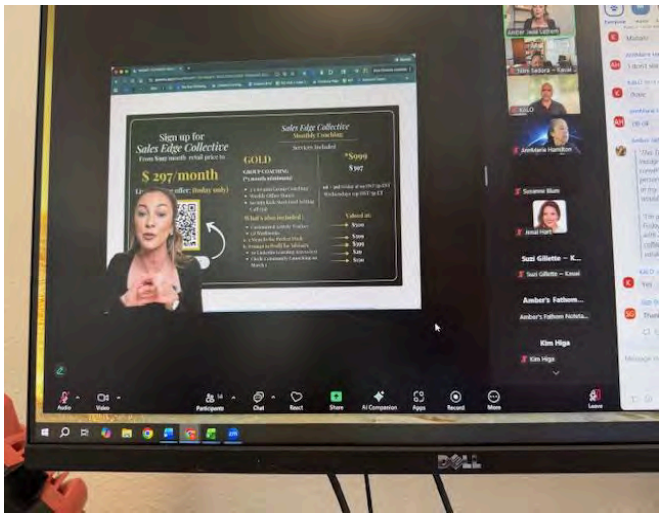

KBR hosts the first of its kind "AI Edge/Integration Session" offering a member value with Instructor, Amber Lethem.

This session was energetic, informative, hands-on, interactive and produced *immediate* product use for those who attended.

Mahalo Amber and those that attended.

We look forward to offering more sessions like this in the future

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Good Neighbor Awards

Applications Now Open.

NAR's Good Neighbor Awards recognize REALTORS® who make an extraordinary difference through volunteer service in their communities

Apply now by April 10, 2026

KEEPING YOU INFORMED: *THIS YEAR IS A CE YEAR*

- **NAR CODE OF ETHICS**

NAR Code of Ethics Resources:

Check Your Code of Ethics Status
The Code of Ethics
Code of Ethics Training

- **NAR FAIR HOUSING (NEW REQUIREMENT)**

NAR Fair Housing Resources:

NAR Fair Housing Training
Fairhaven
NAR Fair Housing Information

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CARAVANS SCHEDULE: *NEW POLICY COMING SOON!*

Caravan Policies
Contact the KBR office if you are interested in being a Caravan Coordinator.

EDUCATION & CONTINUING EDUCATION:

- **February 24 and 25, 2026 (Tuesday & Wednesday)** - Strategies of the Purchase Contract, Instructor: Milo Spindt - 9:00am -12:15pm - CE credits 6.

HAWAII INFORMATION SERVICE (HIS):

- For Training Information - Login required

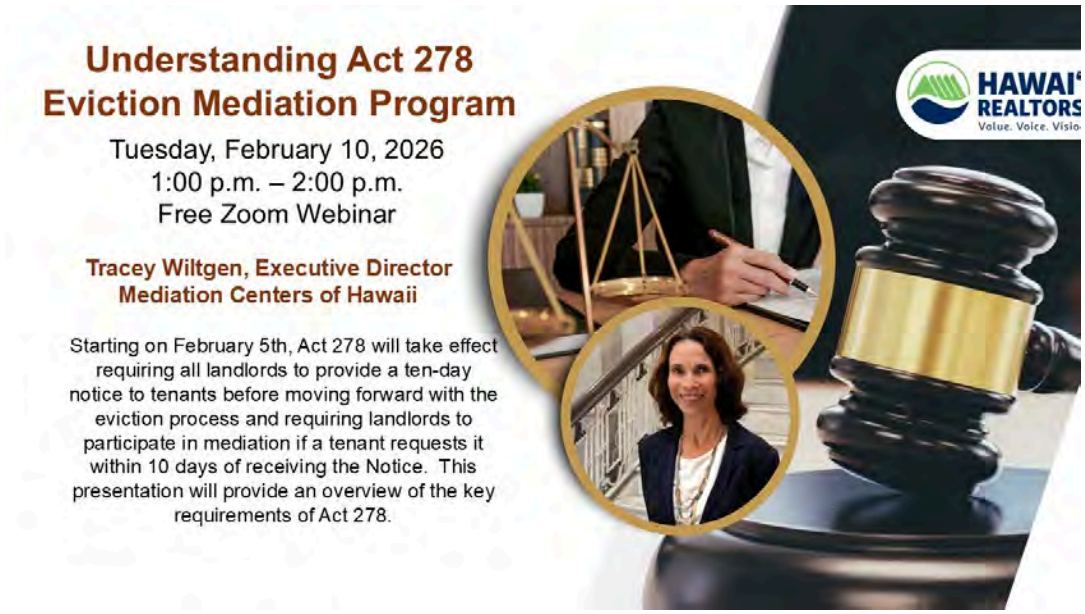
HAWAII REALTORS® (HAR):



We want your feedback:
Proposed Changes to the Seller's Real Property Disclosure Statement.

- View REDLINE copy
- View CLEAN copy
- Submit comments

Comments must be received by February 25, 2026.



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NATIONAL ASSOCIATION OF REALTORS® (NAR):

- NAR REALTOR® News Now - NAR CEO and President Talk Housing Affordability, Renewed Member Focus at Inman Conference.
- NAR Annual Report for 2025 & 2026 Priorities
- NAR Strategic Plan 2026-2028

NAR is pleased to share the latest consumer guide offering clients factors to consider when deciding whether real estate investment is right for them. The guide's nine questions will help potential buyers think through the investment decision with the help of a real estate professional who's a REALTOR®.

- **NEW**: Are You Ready to Invest in Real Estate?
- Thinking of Selling? 7 Factors to Consider
- How to Make Your Home More Energy Efficient
- Can't Pay Your Mortgage? You Have Options
- 8 Tips for Selling Your Home in Winter
- Hiring a Remodeling Contractor

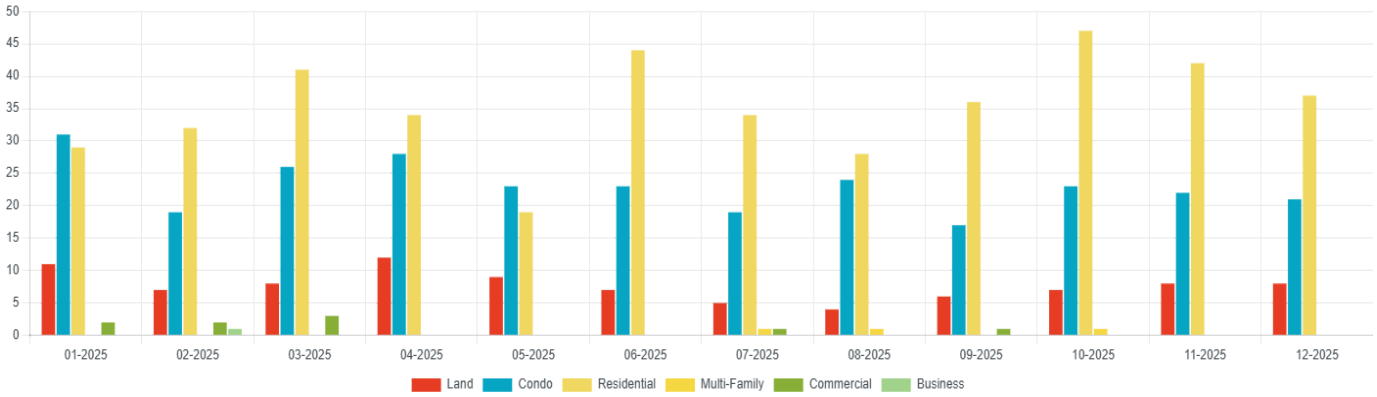


NAR continues to develop new tools and guides to help members and consumers, click the link for more information.

Mahalo nui,

Nani Sadora
Association Executive

Kauai Sales by Month By Property Type:



COMMUNITY CORNER:

Click here for current community events happening throughout Kauai`i.

February - Olelo Hawaii Month

"Olelo Hawai`i"- Word of the Month

"KAHUA"

FOUNDATION—both literally and metaphorically.

KAHUA is more than just a foundation—it is the grounding force that shapes our identity, values, traditions, and aspirations. Just as every structure relies on a solid base, we must ensure that our connections to the land, our 'ohana, our community, and our shared purpose remain steadfast to build upon them.

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December 2025

Kauai Market Statistics



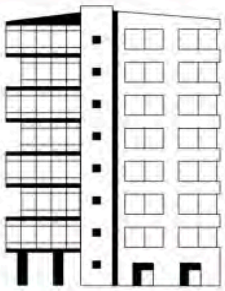
SINGLE-FAMILY HOMES

Median Sales Price Compared to November 2025

Days On Market: **53** ↓ **$1,250,000** ↑

Active Listings: **191**

New Listings ↓		Sold Listings ↑	
2024	2025	2024	2025
66	**57**	**28**	**37**



CONDOMINIUMS

Median Sales Price Compared to November 2025

Days On Market: **105** ↓ **$720,000** ↑

Active Listings: **185**

New Listings ↓		Sold Listings ↓	
2024	2025	2024	2025
40	**29**	**26**	**21**



LAND

Median Sales Price Compared to November 2025

Days On Market: **140** ↓ **$825,000** ↓

Active Listings: **111**

New Listings ↓		Sold Listings ↓	
2024	2025	2024	2025
14	**13**	**11**	**8**

Hawaii Information Service

Information is deemed reliable but not guaranteed.