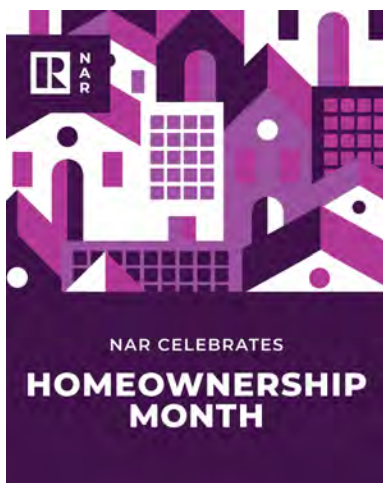




Association Executive Newsletter

JUNE 2025

Aloha KBR Members and Affiliates!



The National Association of REALTORS® celebrates June National Homeownership Month.

Creating opportunities for future homeowners.

Talk Story Session **PART 2** with Kaaina Hull, County of Kauai's Planning Director and Ian Jung of Belles, Graham Proudfoot Wilson & Chun LLP.

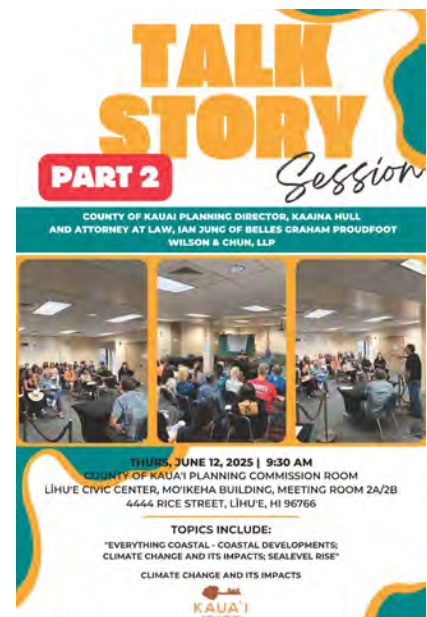
Topics include: "Everything Coastal" - Coastal Developments and Climate Change and its Impacts and Sea Level Rise.

DATE: Thursday, June 19, 2025

TIME: 9:30AM - 10:30AM

COUNTY OF KAUAI PLANNING COMMISSION ROOM
LĪHU'E CIVIC CENTER, MO'IKEHA BUILDING, MEETING ROOM 2A/2B
4444 RICE STREET, LĪHU'E, HI 96766

THERE IS STILL TIME! [REGISTER HERE](#)



KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

KBR HAPPENINGS:



PLEASE JOIN US!

Kauai Board of REALTORS® Grand Re-Opening & Blessing!

4357 RICE STREET UNIT 101

DATE: Thursday, June 19, 2025

Time: 3:00pm - Blessing Ceremony

Blessing to be given by: Jade Waialeale Battad

"Hokolehua o ka hale hana, a me ka pomaika'i".

"Re-opening of our office and blessings of good fortune, prosperity".

Please stay and enjoy light pūpū and beverages as we celebrate this exciting new chapter for KBR.



KBR Leadership and I had the privilege of attending the **2025 NAR REALTORS® Legislative Meetings in Washington, D.C.** It was an eye-opening, inspiring experience for them filled with productivity and purpose alongside NAR's Leadership Team and dedicated colleagues from across our state and the nation.

The week was filled with valuable education, meaningful networking, and impactful advocacy on Capitol Hill, where we met with our state legislators as advocacy being #1, advocating for you - our members - the real estate industry and homeownership.

Your 2025 President, Palo Luckett, shares a brief [video](#) from Washington, D.C., highlighting our advocacy efforts at the NAR Legislative Meetings.

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."



A BIG MAHALO to our volunteers who joined, to celebrate **NAR Volunteer Month** at Habitat for Humanity's ReStore in Hanapepe, Jennifer Acoba, Missy Guffin, Paul Jetton, Thomas Allen, Kalo Maza, Connor Jetton and Greg Sadora. We provided much-needed support by helping organize the many donations received—sorting, pricing, and preparing items for the sales floor to benefit our Kauai community.

KEEPING YOU INFORMED:

NAR is pleased to share the latest consumer guide focused on assistance programs. This guide explains how to identify the right assistance program for your needs, the types of expenses these programs can help with, and what steps to take to access support. As a reminder, all guides in this series are available for download-in both English and Spanish-on facts.realtor. Please allow a few days for the Spanish version of the latest resource to be translated and uploaded. For ease of reference, below is a list of the most recent guides:

- [**NEW: Assistance Programs**](#)
- [**Buyer's vs. Seller's Markets**](#)
- [**Estate Planning**](#)
- [**Mortgage Interest Tax Deduction**](#)
- [**Understanding & Protecting Yourself from Title Fraud**](#)



NAR continues to develop new tools and guides to help members and consumers navigate the practice changes, click the image above for information.

KBR MISSION STATEMENT: *"Our mission is to elevate professionalism in our members and to advocate real property rights for all."*

EDUCATION/CONTINUING EDUCATION:

Kaua`i Board of REALTORS®:

- **Thursday, July 24 & Friday, July 25, 2025** - Strategies of the Purchase Contract - Instructor Milo Spindt - Cost: \$110 member \$220 non-member.
- **Thursday, August 7 & Friday, August 8, 2025** - Legal Issues - Instructor Kimo Stone - Cost: \$125 member \$250 non-member.
- **Thursday, September 4, 2025** - Strategies of the Buyers Representation Contract - Instructor Eren Look - Cost: \$65 member \$130 non-member.
- **Thursday, October 2 & Friday October 3, 2025** - Property Management & Landlord/Tenant - Instructor Lurline Johnson & Berton Hamamoto - Cost: \$125 member \$250 non-member.

Hawaii REALTORS:

- [June 16 @ 8:00 am](#)
6/16-17/2025 Performance Leadership - Coach, Manage & Mentor
- [June 25](#)
CRB's 26th Annual Golf Benefit
- [June 27 @ 10:00 am](#)
6/27/25 Hawaii RRC Mastermind808 - Unlock Purchasing Power With A Reverse Mortgage A Guide for Real Estate Agents

Hawaii Information Services (HIS):

HIMLS Training Schedule for March - [Click](#) for training dates.

KAUA`I BOARD OF REALTORS® (KBR) BUSINESS:

Membership Count as of May - 616 REALTOR Members and 22 Affiliates (610 REALTOR Members and 22 Affiliates at last reporting)

May 2025 Kaua`i Market Statistics (provided by Affiliate partner Old Republic Title.)

CARAVAN SCHEDULE:

- [Friday, June 13, 2025](#) - Kalaheo Caravan - Coordinator: [Julian Coiner](#) Principal Broker, Kauai Luxury Properties, Inc

Caravan Policies

Contact the KBR office if you are interested in being a Caravan Coordinator.

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

NATIONAL ASSOCIATION OF REALTORS® (NAR)

NAR continues to develop new tools and guides to help members and consumers navigate the practice changes, [click](#) the link for more information.

HAWAII ASSOCIATION OF REALTORS® (HAR):

PODCAST - Zillow's Ultimatum: No Delay or No Display

April 19, 2025

Zillow's bold stance against NAR's new policy allowing limited public marketing. Plus, answers to the toughest questions REALTORS® have raised over the past six months about navigating the new broker compensation rules.

This episode and all episodes can be viewed on the HAR [website](#). (Login required.)

HAR UPDATES:

2025's Legislation session ended in May, click the highlighted for HAR's [2025 Legislative Recap](#) to view the full report.



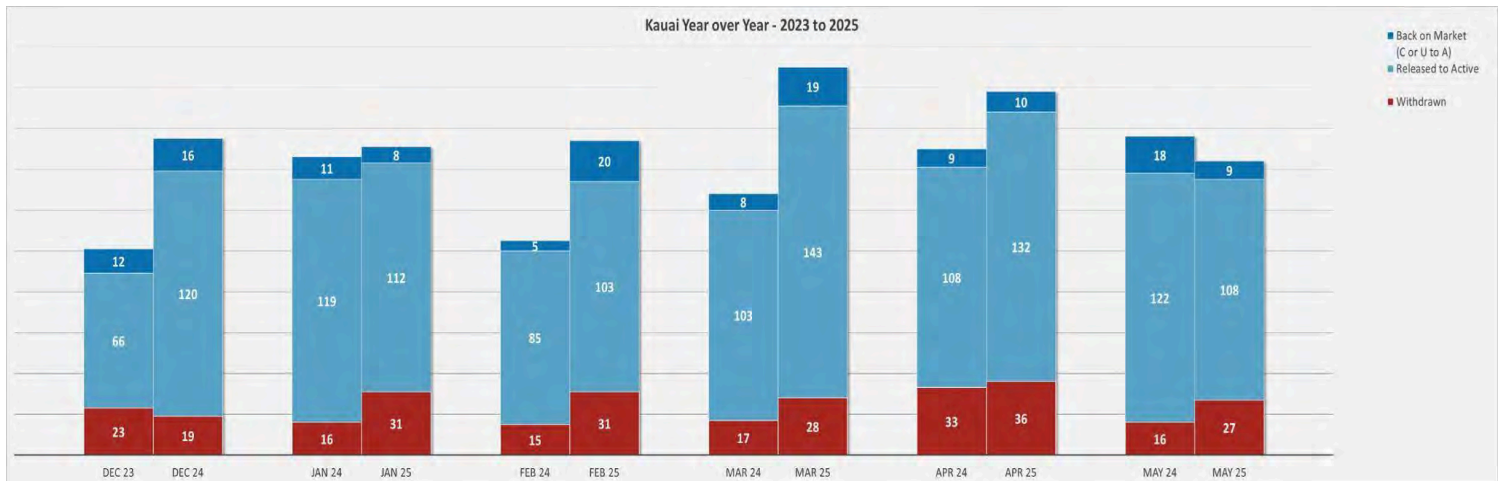
[April 2025 Statewide Market Statistics](#)

Mahalo nui,

Nani Sadora

Association Executive

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."



COMMUNITY CORNER:

Click [here](#) for current community events happening throughout Kauai`i.

"Olelo Hawai`i"- Words of the Month

"Hokolehua o ka hale hana, a me ka pomaika'i".

"Re-opening of our office and blessings of good fortune, prosperity".

KBR MISSION STATEMENT: "Our mission is to elevate professionalism in our members and to advocate real property rights for all."

May 2025

Kauai Market Statistics



SINGLE-FAMILY HOMES

Median Sales Price Compared to April 2025

Days On Market: **44** ↓ **\$1,105,000** ↓

Active Listings: **185**

New Listings ↓

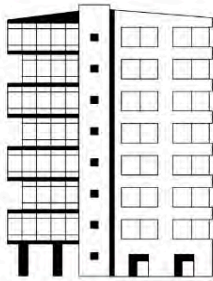
2024 2025

54 **47**

Sold Listings ↓

2024 2025

33 **19**



CONDOMINIUMS

Median Sales Price Compared to April 2025

Days On Market: **76** ↓ **\$875,000** ↑

Active Listings: **205**

New Listings ↓

2024 2025

50 **38**

Sold Listings ↓

2024 2025

32 **23**



LAND

Median Sales Price Compared to April 2025

Days On Market: **128** ↑ **\$800,000** ↑

Active Listings: **100**

New Listings ↑

2024 2025

16 **19**

Sold Listings ↓

2024 2025

13 **9**