



KBR MISSION STATEMENT: *"Our mission is to elevate professionalism in our members and to advocate real property rights for all."*

Association Executive February 2024 Newsletter

Aloha KBR Members and AffiliateMembers:

We are EXCITED to share KBR's 2024 Scholarship Fundraiser "KULEANA - Past, Present, Future" hosted at The Kauai Museum has a NEW DATE: Friday, April 5, 2024. MARK YOUR CALENDARS. LIMITED TICKETS AVAILABLE.

KAUAI BOARD OF REALTORS® (KBR) BUSINESS:

Membership Count as of February - 614 REALTOR Members and 25 Affiliates (641 REALTOR Members and 25 Affiliates at last reporting)

January 2024 Kauai Market Statistics (provided by Affiliate partner Old Republic Title.)

Hawaii Information Services (HIS) - continues with the launch of HIMLS. **REsearch6** will be officially retired and shut off **February 15, 2024.**

February Training Schedule.

KBR EVENTS SINCE LAST REPORTING:

- **January 9-10, 2024 - HAR REALTOR® Legislation Week** - KBR's HAR Director Paul Roy, GAC Milo Spindt and RPAC Trustee Donna Rice and I all attended Topics covered included.
 - Maui Wildfire Updates (RAM President Steve Baker)
 - 2024 Real Estate & Housing Forecast (Berton Hamamoto)
 - Impact of Lahaina Fires on Insurance (Sue Savio)
 - Our Kauai team met with our Kauai Representatives - Dee Morikawa, Nadine Nakamura, Luke Evslin and Senate President Ron Kouchi.



- **December's Annual Membership Meeting:**

This has been the 2nd year that our annual membership meeting welcomed close to 200 attendees including 20 of our affiliates and craft vendors supporting our Trade Show. Guest speakers, we welcomed Kalama Kim, HAR 2023 President who provided NAR lawsuits & HAR updates and the induction of our 2024 Board of Directors along with Nancy Donahue-Jones and one of Hawaii's favorite economists, Paul Brewbaker on the Patterns of post-pandemic Kauai economic recovery.



- **KBR NEW WEBSITE** - is nearly complete, we have worked hard with our vendor for a new and improved website creating a one stop shop making our services more seamless for you. Information will be forthcoming when we are ready to go live.

UPCOMING EVENTS:

- **Friday, February 9th from 9:30 a.m. to 12:00 p.m.** - **Bradford Tax Seminar** Bradford and Company Instructor, Maine Shafer will provide a 150-minute Zoom training.
- **February 13-14, March 5, 19, 26, & 28, 2024** - **Professional Standards and Arbitration Training for 2024.** Staff, Board of Directors, Grievance Committee and Professional Standard & Arbitration Committee is scheduled for its annual training.

KBR STAFF, DIRECTORS UPDATES:

- **March 12-15, 2024 - Association Executive Institute (AEI)** - I will be attending AEI to be held in San Diego, CA.
- **February 21-22, 2024 - Leadership Conference & 2024 HAR Installation Dinner and HAR Board of Directors Meeting** - to be held at the Hyatt Regency Waikiki Beach Hotel with guest speaker past NAR President Ron Phipps. Milo and I will be attending.

CARAVAN SCHEDULE:

- **Thursday, February 8, 2024 - South shore, Poipu to Kalaheo** - mahalo to Hannah Sirois, Sirois Kauai, Corcoran Pacific Properties, Caravan Coordinator.

Caravan Policies

Caravan scheduled days: TUESDAYS will rotate between Wailua, Kawaihau;
WEDNESDAYS will rotate between Wailua, Princeville, Kawaihau, North Shore,
THURSDAYS will rotate between the Southshore & the Westside.

Contact the KBR office if you are interested in being a Caravan Coordinator.

NATIONAL ASSOCIATION OF REALTORS® (NAR)

[NAR's resource library](#), a hub of all things real estate that is regularly updated with the most current data for your use; [Research and Statistics](#), a hub of all current markets, [Navigating the Real Estate Market](#) and in the news, up to date real estate and NAR news coverage and articles [In the News](#).

NAR Lawsuit updates, please visit [NAR competition.com](#).

HAWAII ASSOCIATION OF REALTORS® (HAR): **HAR UPCOMING EVENTS:**

The Hawai'i Association of REALTORS® Leadership Academy (HARLA) is a training and development program designed to empower individuals to maximize their leadership potential. Registration is now open through March 29, 2024. [Click](#) for cohort details.

February 13 @ 8:30 am

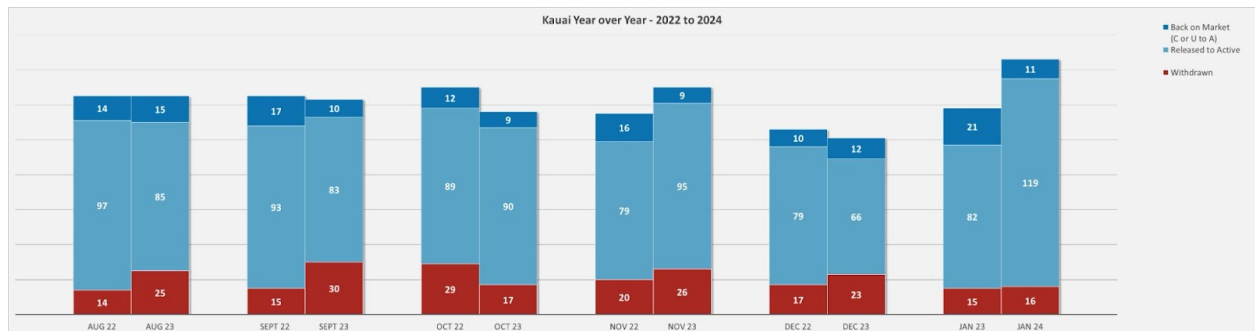
2/13/2024 Bias Override: Overcoming Barriers to Fair Housing

March 8

2024 CIPS Course Schedule

ALOHA for Maui ♥

***Mahalo nui,
Nani Sadora
Association Executive***



COMMUNITY CORNER:

Click [here](#) for current community events happening throughout Kauai`i.

Olelo Hawai`i"- Words of the Month

Kāmau - "to keep on, to strive, continue, or persevere. The word *kāmau* said before taking a sip means to drink, or to eat to your health"

December 2023

Kauai Market Statistics



SINGLE-FAMILY HOMES

Median Sales Price Compared to November 2023

Days On Market: 69 ↓ \$1,292,500 ↓

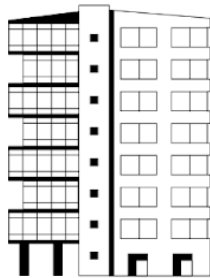
Active Listings: 123

New Listings ↑

2022	2023
33	38

Sold Listings ↑

2022	2023
22	28



CONDOMINIUMS

Median Sales Price Compared to November 2023

Days On Market: 64 ↑ \$760,000 ↓

Active Listings: 96

New Listings ↓

2022	2023
26	22

Sold Listings ↓

2022	2023
19	16



LAND

Median Sales Price Compared to November 2023

Days On Market: 41 ↓ \$930,000 ↑

Active Listings: 111

New Listings ↓

2022	2023
21	6

Sold Listings ↑

2022	2023
3	9