

President's Letter November 2021

It is with great excitement and gratitude that the Kauaʻi Board of REALTORS® announces our incoming Association Executive: **Nani Sadora**! Please join me in extending a huge welcome to Nani.

As many of you know, Karen Ono announced way back, her intent to retire at the end of 2021. A Task Force was set up earlier this year to take on the monumental endeavor of finding Karen's successor. We hired Bishop & Co. to help us find applicants and many great people applied. The Task Force conducted the final interviews, then made the recommendation to the Board of Directions for our new AE, and the Board agreed.

Nani stood out for her experience in multiple areas that KBR was looking for. Her enthusiasm for the role, her calm demeanor and her ability to transition into a well-established office were all taken into consideration. Nani worked over multiple industries; insurance, escrow, real estate sales and development, and the County of Kauaʻi Planning Department. We think she will be a great fit. Please stop in the office to say hello and introduce yourself.

With gratitude and excitement, comes nostalgia and a tiny bit of sadness. I think we can all agree, there is no true replacement for Karen. Karen has been our fearless leader for over 42 years! Karen essentially started KBR in April 1979 and has a long list of accomplishments. She has been the face of KBR for decades, creating KBR's long-standing relationships across multiple industries with influence, finesse and pride. Her Government Affairs prowess does not go unrecognized. She has been keeping members informed of all matters related to our real estate business and keeping community property rights protected with a vengeance.

We want to honor Karen for all her hard work and the legacy she leaves behind. Don't be shy to reach out and tell Karen and tell her how much you appreciate her. We are working on a GMM that the members can attend and it will be all about honoring Karen. Some of us are also attending the NAR Convention in San Diego this year where Karen will be recognized by NAR for her retirement with NAR CEO Bob Goldberg and a few other pleasantries along the way.

Fear not, Karen and Nani are in transition in the office now but will be working side by side until December 31, 2021, so we have lots of time to shower Karen with love. Please join me in recognizing Karen as we hold on to her great success of the past, and build upon that with new and exciting horizons.

With much love and respect, Karen...

Sincerely,

Martie Law

2021 Kauaʻi Board of REALTORS® President