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As I wind down from the KBR presidency, I wanted to take this time to show my gratitude to a multitude of different people as well as highlight some of the achievements and value added to our members in 2021 and beyond.

First and foremost, without a functioning Board of Directors we just wouldn't get anything done. A huge round of applause to our Board of Directors (we made a great team): Sharon Gibson, Louis LaFratta, Trinette Kauai, Carol Simon, Dani Dooley, Emma Landendecker, Laverne Bessert, Christyl Nagao and Julian Coiner. Some of the finest people you'll see in our industry.

We had the daunting task of finding a replacement for Karen Ono in her desire to retire. The AE Task Force started working on this in January 2021: Myself, Hannah Sirois, Trinette Kauai, Louis LaFratta, Donna Rice, Sharon Gibson. We wish Karen a heartfelt good bye after 42+ years of hard work and dedication for KBR and its members. Simultaneously we gleefully welcome Nani Sadora to the team. There are not enough thank you's to be had for Karen, Nani and Toni! Please help us in showering them with appreciation at every chance you get.

We approved a revamp of our website. The rollout is taking longer than expected with some integration issues but our members will see a brand new, slick looking, user friendly, new website in early 2022 which will become the hub for all things KBR.

We continue to support HIS and all their efforts for their new system rollout in 2022. HIS has the hardest working team ever and Hannah Sirois has been appointed as a new director as Roy Morimoto retired from his director position this year. Hannah joins Clifton Kukino and Sean Ahearn to continue making great strides into the future for HIS subscribers.

We hired a social media expert to create and promote KBR on Instagram and Facebook. We also now have a YouTube channel for recorded videos when our members need access. Please share what you can with your friends/family/clients. We will continue to add value to this area.

The Weekly Wednesday has been well received and well read. That piece alone is chocked full of value for everyone and will make you sound like the expert that you are. Let us do the heavy lifting for you. You're welcome.

Don't forget that we are part of the largest trade organization in the nation with a huge voice at 1,556,762 members and we continue to make great strides in preserving property rights for all amongst many other things. Don't forget to support RPAC, your dollars are hard at work. NAR Consumer Advocacy Outreach database is 10.2 Million people strong.

Similarly, our committees have done an outstanding job this year. I will mention the Chairs here: GAC: Heidi Schemp, PR: Dani Dooley, Communications/Nominating: Sharon Gibson, Personnel: Louis LaFratta,

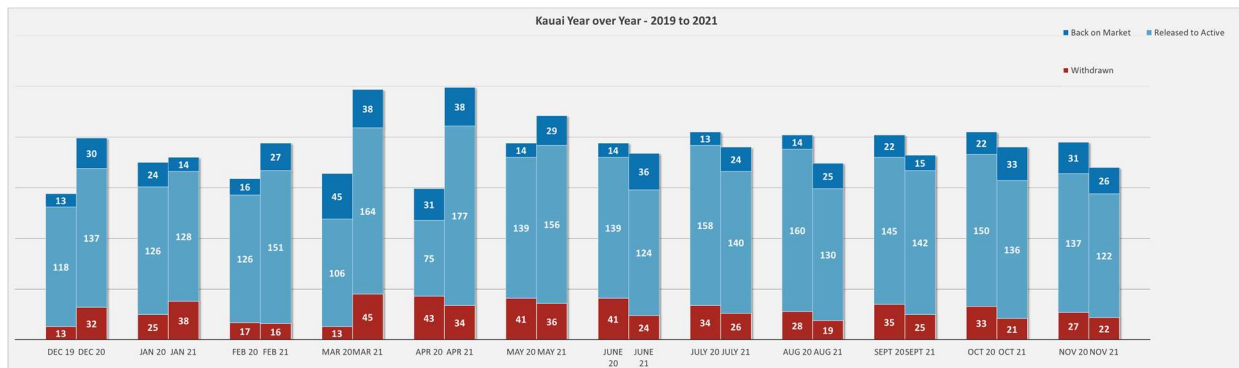
Finance: Trinette Kauai, Education/Professional Development: Shyla Ayau/Paul Roy, RPAC: Donna Rice/Milo Spindt, Property Management Long Term: Roy Morimoto, Property Management Short Term: Leslie Sherman/Kahea Zietz, Grievance: Palo Lockett, Professional Standards and Arbitration: Brady Beyers, YPN: Christina Appleby, And to all the committee members, thank you for your hard work. Remember the work gets done in committees and the Board makes decisions. The committees are the lifeline for progress and they do not go unrecognized.

I want to thank our Mayor, County Council and Planning Director Kaaina Hull for their infinite wisdom and collaboration with the Board and our members. Mayor has kept us safe from Covid and much more. Kaaina and others have educated us on several topics that involve planning and housing. And Council has kept us on our toes with new legislation. We will continue to strive to align ourselves with the County and the Kauai General Plan as advocates for Property Rights and housing for all.

And last but certainly not least, we are working on securing a new location for KBR in Lihue. A building we own and at a location that will solidify our organization in the fabric of the Lihue landscape for decades to come. These are exciting times and it takes a village.

As the limitations begin to be lifted, we'll be able to resume even more normal real estate activity like getting together, open houses, caravans, networking events like our GMM! This year will still be a hybrid GMM but we are making progress in the right direction.

We are the voice of real estate and our industry is booming. Remember to work hard, be honest, and stay humble.



A Hui Hou

Martie Law,
President