Discover Haverford Welcomes *The Local Comb*



Since opening in February, The Local Comb has provided Havertown residents with a one stop shop for the entire family's hair care needs. Owners Ashley and Paul Rambo bring more than 40 years of combined experience offering everything from a beard trim to hair blowouts. Their motto, "Hair for the Whole Family" reflects the welcoming environment they've built for clients of all ages.

Both Ashley and Paul are Pennsylvania natives, Ashley from the Manoa district and Paul from Roxborough-Manayunk, where his barbershop is currently located. These high school sweethearts have been together for over 25 years and have built a family in Havertown over the last decade. While most kids were out playing, Paul was busy cutting hair. At just 12 years old, Paul started cutting hair for family, friends, teachers, and neighbors, and building a large clientele over the years. He began his apprenticeship at 18 before opening his barbershop in Manayunk, originally known as My-T Sharp Barbering Company. Ashley, a graduate of Jean Madeline Aveda Institute, has worked in Main Line salons since 2004, as well as cutting hair for friends and family. When a Havertown storefront became available through a coworker, the couple knew that it was the right opportunity.



A second location in their hometown seemed like a natural fit. "Havertown feels the way that Roxborough felt when I was growing up. For me it was always a home away from home. We love our church community here. To just be able to service the families that we are growing with is important," Paul says. Ashley appreciates being able to work close to home. "For me, being a mom, I really didn't want to lose time with my kids."

More than its warm, inviting atmosphere, The Local Comb stands out for its sense of family. Unlike many hair businesses that cater primarily to either salon or barbershop clientele, The Local Comb welcomes everyone through its doors. "I wanted a kid to be able to come in here and feel comfortable, as well as a mom and husband and a 20 year old. I wanted that vibe and

community feel," Ashley says. It's common to see entire families getting their hair done together, with Ashley and Paul working side by side.

For Ashley and Paul, it's more than just appearances, it's about making clients feel good. "I don't like the hustle and bustle of a space where it's in and out," Ashley says. "I like to give people their time to sit, relax, and talk." Paul shares the same philosophy. "People are important and they need to be made to feel that," he adds. This approach quickly earned them the support of the Havertown community. It didn't take long for appointments to fill up, and Paul now has a wait list of clients. "I think Havertown always shows up for Havertown. We've been in the industry for 20 years, but never worked together. The fact that we've been able to build this and take our time with it and do it together is an amazing experience."



While Paul hopes to expand The Local Comb brand in the future, his focus remains on strengthening his two existing locations. "I think it's important to build foundations, a good system, with the people who want to work that system." The couple's passion for hair extends beyond the shop. "My daughter gave me a shave this morning," Paul says. "She cuts her grandpa's hair and the younger boys in the neighborhood." For a salon built on family and community, it's a fitting reminder that the tradition is being passed on.



The Local Comb is open Tuesdays from 10 a.m.–9 p.m., Wednesdays from 11 a.m.–6 p.m., Thursdays from 10 a.m.–4 p.m. and Saturdays from 8 a.m.–3 p.m. To learn more about their story visit thelocalcomb.com and to book online visit thelocalcomb.glossgenius.com. Follow their instagram @thelocalcomb.

Thank you to Joel Perlish Photography for all the photos at The Local Comb.