



Summer 2022



Midwest Auctioneers Roundup

Tipton, MI
August 10, 2022

1099 Tax Reporting Updates

Information Auctioneers Need to Know!

Traveling Auctioneer

*'New' MAA Auctioneer Becomes
a Seasoned Veteran in 6 Years*

Championship Features

\$3,500 Grand Prize!*

Becomes one of the premier
championships in the country

*See Rules for details and requirements

Midwest Auctioneers Roundup * Tipton, Michigan

Viewing Instructions: If you find that some sections are too small to read easily... Go up into your VIEW menu at the top of your screen and scroll down to zoom, or even turn on the "View at Full Screen" option. These are just a few of the simpler options available. Plus, don't forget you can also print the document.

A Digital Publication of the Michigan Auctioneers Association. www.FindMichiganAuctions.com, Email: info@msaa.org



Midwest AUCTIONEERS Roundup

Tipton, Michigan
"In the Heart of Michigan's Irish Hills"
August 10, 2022

Lodging Options

- **Cabin Rentals:**
Evans Lake Resort (across from auction house)
1237 Michigan Ave, Tipton, MI 49287
Rates and Availability subject to change.
<https://www.evanslakeresort.com/rates/>
- **Hotel Options:**
Hampton Inn & Suites in Adrian (25 min from auction house)
1335 S Main St, Adrian, MI 49221
Aubree's Pizzeria & Grill within walking distance
We have a small block with a Discounted Rate of \$109 until July 9 or when the block is full. Block is under "Midwest Auctioneers Roundup". Call (517) 266-2600 for reservations.
- **Hilton Garden Inn** (30 min from auction house)
1401 Briarwood Cir, Ann Arbor, MI 48108
Garden Grille and Bar on site.
We have a small block with a Discounted Rate of \$169 until July 9 or when the block is full. Block is under "Midwest Auctioneers Roundup". Phone: 734.327.6400

Location Hosts



Braun & Helmer Auction Service Inc.

Located in the Heart of Michigan's Irish Hills.
5121 US-12 Michigan Avenue, Tipton, MI 49287

From our humble beginnings back in 1971, operating exclusively out of our own homes in Ann Arbor and Saline MI, Braun and Helmer Auction Service has now recently expanded our reach into one of Southern Michigan's most visited rural areas in the Midwest, the Irish Hills. Surrounded by rich history, active entertainment, scenic views, dozens of renowned destinations including Michigan International Speedway, and being located right on US-12; we are excited to be a part of such a thriving community.

Braun and Helmer Auction Service is thrilled to be hosting this year's Annual Midwest Auctioneers Roundup and Midwest Auctioneer Championships!

We can't wait to see you there!



The 2022 Midwest Auctioneers Roundup is hosted by Braun & Helmer Auction Service Inc.



You can register online, or mail in the registration forms on the following pages or right from **MidwestAuctioneersRoundup.com**. This event is co-sponsored by the Michigan, Indiana and Ohio Auctioneers Associations. It is managed by the Michigan Auctioneers Association. **Questions? Call the MAA at (616) 785-8288.**

Get More Info & Register at www.MidwestAuctioneersRoundup.com

GoToAuction.com Midwest Auctioneer Championship

No Holds Barred Bid Calling Championship

August 10, 2022 * Approx 6:30 PM

Featuring a \$3500 GRAND PRIZE!



Contestant Name _____

Street Address _____

City/State/Zip _____

Daytime Phone () _____

Email Address _____

This entry form and appropriate entry fee must accompany your conference registration to enter.

I agree that the above is true and correct and I agree to abide by all rules and regulations of the Midwest Auctioneer Championship set forth by the committee, Board of Directors & Officers of the Michigan Auctioneers Association. I also understand that if I win over the IRS minimum, I will be required to provide information required for IRS Form 1099.

Signature _____



**Midwest Auctioneer
Champion**
Jason Clark, 2021

BID CALLING ALL AUCTIONEERS!

The GoToAuction.com Midwest Auctioneer Championship has become the purest and one of the most popular contests in the nation! Professional auctioneers across the country appreciate the unique format of this contest because contestants are not burdened with an arsenal of cumbersome rules. Contestants are judged on just one thing - their chant.

The auctioneer crowned the 2022 GoToAuction.com Midwest Auctioneer Champion will receive a Grand Prize of \$3,500* and an impressive trophy! Even those that don't claim the championship will receive a cash payout if they are a Top 5 Finalist.

The 'rules' are simple. You can leave your suit and tie behind and slip into your pair of your most comfortable Wranglers and boots because there isn't a dress code - other than, you need to wear a hat. You have two minutes to sell as many items as you brought - if you run past the two-minute timer, the distinctive sound of the copper-based alloy gong will be smacked with a mallet indicating you just lost 10 points from your score. Interview questions? There aren't any interview questions, just straight-up auctioneering.

You'll never have more fun participating in an auctioneer championship than the GoToAuction.com Midwest Auctioneer Championship! **The contest is limited to a maximum of 40 contestants so don't drag your boots and get registered right now.**

Register Online at www.MidwestAuctioneersRoundup.com or send in the registration forms.

CONTEST GUIDELINES:

1. Entries close on Wednesday, August 10, 2022 at 5:00pm
2. Contestants must pay for registration to the Midwest Auctioneers Roundup along with contest entry fees.
3. \$75 early entry fee, \$85 after July 25.
4. There is a cap of 40 contestants - *Register EARLY or you may not be able to compete!*
5. You have TWO minutes to sell what you bring for your preliminary items, point deduction for exceeding time limit.
6. Ringmen are allowed and encouraged, but you must bring your own.
7. Contestant briefing at 6:00pm to draw for selling order and review procedures.
8. Contestants cannot sell in the Fun Auction until contest concludes or they have been eliminated.
9. By registering, contestant agrees to be photographed and/or videotaped and understands that the contest may be broadcasted via the internet. Contestant also agrees that the MAA may use your name, voice and/or image for informational, educational, advertising or promotional purposes relating to the MAA, the Competition and the Industry.
10. Top 5 preliminary scores advance to the finals. Items will be provided for the finalists. No finals interview.
11. Champion will be announced based upon highest total of combined score.
12. Tie scores will be settled based upon high score of individual score sheet criteria.
13. *The Champion will receive the Title, trophy and \$2500 prize. If the Champion is a Michigan Auctioneers Association Member AND a YEARLY PLATINUM Member of GoToAuction.com, they will receive \$3500 (\$2500 + \$1000 Bonus detailed above)!
14. Cash prizes for all finalists!!!

Contestants registered as MAA Members AND GoToAuction Yearly Platinum members will be eligible for an additional \$1000 payout to the champion (\$3500 Total)!!!

www.MidwestAuctioneersRoundup.com

August 10, 2022 * Networking Events



Events Schedule

9:00 AM	Golf Outing
10:00 AM	Clay Shoot
2:00 PM	Registration Opens, Auction Facility Tours
3:00 PM	Bean Bag Tournament, Games & Networking Time
5:00 PM	Dinner & Prizes
6:00 PM	GoToAuction.com Midwest Auctioneer Championship Prelims
8:00 PM	Midwest Junior Auctioneer Championship Kids Auction GoToAuction.com Midwest Auctioneer Championship Finals

*All Schedules are Subject to Change

9:00 AM *Golf Outing*

Rustic Glen Golf Club

12090 W Michigan Ave Saline, MI 48176
www.rusticglen.com * 734-429-7679
(approx 15 minutes from the Auction House)



Rustic Glen Golf Club is an 18-hole par 72 that spans 6,367 yards from the back tees. We have two putting/chipping greens and a 350-yard driving range, complete with target greens and sand trap. The course layout was designed to be friendly for the average golfer but also provide a challenge for better players. We have very large greens and lots of rolling hills which makes our course very unique in this area. Make sure you come prepared to reach for every club in your bag!

Pricing: \$50.00 per person (Sign up on the registration form). Price includes 18 holes of golf w/ cart and lunch on the turn. Drinks & Snacks are available in the Pro Shop. Golf Games, prizes & fun! **Please arrive by 8:30AM to be ready to start on time.*

10:00 AM *Clay Shoot*

Brooklyn Sportsman Club

475 Monroe St. Brooklyn, MI 49230
www.brooklynsportsmansclub.com * 517-592-1785
(approx 17 minutes from the Auction House)

Be sure to sign up early! Space is limited!

***Pre-Registration is required - please let us

know how many in your party will be attending this event on the registration form. *Pay at the club. Ear and eye protection is required and is not provided. Safety review and waiver required. 12 ga and some 20 ga shells available for purchase at the club. 5 Stand and Sporting Clays \$0.45 per bird plus gratuity. **Please arrive by 9:30 to be ready to start on time.*



Area Info to do on your own...

- Fishing (15 minutes from Auction House)
- Boat Rentals from Evans Lake Resort
<https://www.evanslakeresort.com/boat-rental/>
- Kayaking the Huron River in Ann Arbor at Argo Park
<https://www.a2gov.org/departments/Parks-Recreation/parks-places/argo/Pages/default.aspx>

**For local eateries and other area information,
visit www.midwestauctioneersroundup.com**

Get More Info & Register at www.MidwestAuctioneersRoundup.com

5:00PM *Midwest Auctioneers Roundup* *GoToAuction.com Midwest Auctioneer Championship!*

Braun & Helmer Auction Service
5121 US-12 Michigan Ave, Tipton, MI 49287



Braun & Helmer Auction Service have generously offered to host this year's Midwest Auctioneers Roundup! Join us to view tour their facilities, network with other auctioneers and some good old fun!

The MAA, OAA and IAA are coming together for a great networking opportunity! Join us for this unique event and a chance to network with auctioneers from other areas! Want to work with other auctioneers? Expand your knowledge base or just make friends. This is an awesome opportunity to break down the barriers and get to know others in your industry in an easy going and fun



event. The Midwest Auctioneers Roundup Committee has lots planned, including networking time and lots of fun! A highlight of the event is the coveted GoToAuction.com Midwest Auctioneer Championship! With BIGGER Prizes, the event is sure to be a crowd pleaser.

This time includes awards from the day's events, food, time to network and an auction (Remember to bring your auction donations)! It will make your entire trip worthwhile!

Approx. 8:00PM *Midwest Junior Auctioneer Championship!* *Kids Auction ~ After Preliminaries*



Midwest Junior Auctioneer Championship! After several years of offering the Kids Exhibition Auction, we recognize that some of these kids are tough competitors! So this year, we are offering two segments of bid calling for the kids. The Midwest Junior Auctioneer Championship is for kids ages 12-17. They will be judged on the same criteria as the adults, but they don't have to wear a hat (unless they want to!). Placings will be awarded to the top 3 and a ribbon for all entrants.

We haven't forgot about the littles! Back by popular demand is the Kids Exhibition Auction for the 11 and under crowd! Bring your young auctioneers and have them sell items they have brought during the fun auction. No judging for this group, just lots of fun, encouragement and

goating grandpa into bidding high and often!

This portion of the event is sure to be a crowd pleaser. Each contestant will take home an award to memorialize their achievement. *Please sign your young auctioneers up on the registration form for the MJAC as well as the kids exhibition auction so we have enough awards for everyone.*

Platinum Sponsor



Host Sponsor



Would you like to sponsor the Midwest Auctioneers Roundup or sign up for a FREE Booth space? Contact the MAA today at 616-785-8288 or info@msaa.org!

www.MidwestAuctioneersRoundup.com

Midwest Auctioneers Roundup

Midwest Auctioneer Championship & Auction!



Wednesday, August 10, 2022 * 6:00 PM

(Following Dinner)

Please copy this form as needed for multiple items ~
Please use only one form per item.



We are looking for donations from ALL ATTENDEES
for this year's fundraiser auction!

Please complete and return this form as soon as you can determine
what you would like to donate to represent your company.

Donations of *all* sizes are welcome *and* needed!

Donor Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Donation (Please Include Description & estimated value of item)

Item: _____

Value (\$25 or more): _____

☐ I will be unable to attend please accept my cash donation of: _____

Clerking Section (Office Use ONLY):

Lot #

Buyer Number: _____ Price: _____

Need Item Ideas?

*Tickets to a great event! * Advertising! * Items you've seen sell with enthusiasm!*

*Something You'd like to buy! * A valuable service by you or your company.*

Hunting/Fishing trips or vacations!

Thank You for Your Support!

Want to learn how to really Network? Sign up now @ www.MidwestAuctioneersRoundup.com

Midwest Auctioneers Roundup * August 10, 2022 * Registration

Please check all that apply:

- ☐ MAA(MI) Member ☐ OAA(OH) Member
☐ IAA(IN) Member ☐ Not of Member of any of these states

Name _____

Badge Name _____
 (As you wish it to appear on your name badge)

Company _____

Address _____

City/State/Zip _____

Ph () _____ Email _____

First Time at a Roundup? If Yes, Check ☐ Yes

**Please be considerate of others: If you have recently been sick or are sick, please be stay home. Thank you.*

Spouse / Significant Other / Guests Attending:

Spouse/Significant Other _____

Kids _____

Employee of Member _____

Non-Member/Guest _____

Non-Member/Guest _____

Welcome Party: _____

Please indicate the number in your party who will be attending the welcome party. (Must be registered for the conference or purchase additional tickets below)

Clay Shoot: _____

Please indicate the number in your party who will be attending the Clay Shoot. Clay Shoot participants pay at the course.

Kids Auction: _____

Please indicate how many of your kids will be participating in the kids auction (11 & under).
 *Kids 12 and Over may sign up below for the Midwest Junior Auctioneer Championship.

Names _____

How to Register

1. Copy these forms or
 Register Online at
 midwestauctioneersroundup.com

OR

2. FAX completed registration
 forms with credit card info
 to (616) 773-1375

OR

3. MAIL completed forms
 with check, money order or
 credit card info to:

MAA/Midwest Auctioneers Roundup
 4529 Gibbs NW
 Grand Rapids, MI 49544

Questions?

Call (616) 785-8288

Please Pre-Register for ALL Events!

All event refunds are subject to a
 \$25.00 processing fee. There will be
 no refunds after 7/25/2022

Want to be a Sponsor?

Download the Registration forms at
 MidwestAuctioneersRoundup.com or
 Call the MAA @ (616) 785-8288!

Volunteers Needed!

(Check below if you would like to volunteer)

- ☐ Office & Registration
☐ Technology Setup
☐ General Onsite Volunteer
☐ Bid Calling Contest Volunteer
☐ Fun Auction Volunteer

CONFERENCE REGISTRATION

*Includes Badge, Entrance to Event and BBQ Dinner for Wednesday.
 Does NOT include Special Events (Competitions, Golf, etc.)

Quantity	On or Before July 25, 2022	After July 25, 2022	
_____ Roundup Registration / Dinner	\$50	\$60	\$ _____
_____ Midwest Auctioneer Championship Entry *** Roundup Registration REQUIRED.	\$75	\$85	\$ _____
_____ Midwest Junior Auctioneer Championship Name _____	\$10	\$20	\$ _____
_____ Golf Outing (must pre-register for golf) Golf Partner _____	\$50	\$70	\$ _____
_____ Bag Toss Tournament (early signup is encouraged but not required) Names of players _____			Free!
_____ Kids Meals (Ages 6-12):	\$15	\$20	\$ _____
_____ Kids 5 and under eat FREE! Qty _____ Wednesday Dinner *Enter Quantity needed for each meal - Limit: 2 free kids meals per registered parent			\$ _____
_____ Sponsorship (Please fill out the sponsorship form and attach.)			\$ _____
_____ MAA Membership Renewal for 2022		\$120	\$ _____
_____ MAA Membership Special! Renewal for 2022-2024		\$300	\$ _____
_____ MAA Membership for 2022 (if joining for the very first time)		\$75	\$ _____

CONFERENCE REGISTRATION TOTAL

**Event managed by the Michigan Auctioneers Association. All payments payable to the MAA.*

☐ Check Enclosed
 (Ck# _____)

☐ Credit/Debit
 (See right)

(Checks payable to the
 MAA. U.S. Dollars
 drawn on U.S. Bank)

(Note: Registrations will not
 be accepted without payment)

Credit Card Payment Info. (Please fill in ALL Info)

For Credit Card Verification, please give the billing address for this card.

Address _____ City _____ State _____ Zip _____

Name as it appears on Card _____

Circle Type: ☐ MC ☐ VISA ☐ Discover

Card Number [][][][] [][][][] [][][][] [][][][]

Exp. Date (Required) _____ 3 digit code on back _____

Authorized Signature _____

Sponsorship/Exhibitor Registration Form



Midwest AUCTIONEERS Roundup

Be a Conference Sponsor!
Promotional Opportunities!

Name: _____ Company: _____
Address: _____ City: _____ State: _____ Zip: _____
Phone: _____ Fax: _____
Email: _____ Website: _____
Product/Service: _____

Enclosed is my check for \$ _____

☐ Sponsorship

Check # _____ (Payable to MAA)

☐ I would like a free booth space

We have multiple needs and will place your sponsorship where we need it most! If you would like to check the availability of any particular event, please contact the MAA at 616-785-8288 or info@msaa.org

Sponsorship:

- Silver Level (multiple available) Up to \$299
- Gold Level (multiple available) \$300 - \$999
- Diamond Level (multiple available) \$1000 - \$2499
- Platinum Level (multiple available) \$2500 & Up

Do you want to be a **Featured Sponsor** on a particular event? **Contact the MAA ASAP!**

There is limited spacing for Premier Diamond and Platinum Level Sponsorships! Showcase your business in front of Auctioneers from at least 3 States! Featured Sponsors will be predominantly displayed on promotion and at the event!

Exhibit Space:

Exhibitors are FREE! We have limited space for vendors. If you would like to join us for the evening and setup a small space, we will provide a table. Keep in mind that this is a working auction facility, not a conference space, so the amenities and setup are different than you are used to.

Note: Meals are not included. Please register for the Roundup on the Registration form for dinner tickets.

Registrants for the free exhibit space agree to abide by the standard exhibitor terms and conditions set forth by the Michigan Auctioneers Association, the Midwest Auctioneers Roundup and the Host facility. Terms may be found at www.midwestauctioneersroundup.com.

Sponsors & Exhibitors will be highlighted in the following ways:

1. Company Contact info published in a subsequent issue of the Michigan Auction Gavel.
2. Company Contact info published on the Midwest Auctioneers Roundup website.
3. Recognition at the Midwest Auctioneers Roundup.
4. Each sponsor and cosponsor will receive an attractive Certificate of Appreciation.

Sponsors & Exhibitors! Email your logo to the MAA at info@msaa.org to publish on the website www.midwestauctioneersroundup.com!

Other Sponsorships available including:

Name Tag Lanyards, Overall Conference Sponsor, and more! Call the MAA for details.

Please return this form by July 25, 2022 to:
MAA, 4529 Gibbs NW, Grand Rapids, MI 49544.
Ph: 616-785-8288 Fax: 616-773-1375
E-mail: info@msaa.org

Information on 1099 tax changes

By: National Auctioneers Association

In January, I emailed you about a change to the IRS tax code (found here) that could be interpreted to change the reporting rules for auction companies: namely, it lowered the 1099k threshold to \$600 (from \$20,000).

We know from the development of this part of the code that it is intended to ensure that “gig” workers, paid through Venmo, PayPal, etc. have their income reported. However, the definition of a Third Party Settlement Organization could be interpreted to mean an auction company.

As we know, it takes time for even the IRS to examine its own changes to rule on how they apply to different situations, and we promised to keep pushing and keep asking until we had something to report that was reliable. I'm pleased to report that we have that information, and I'm even more pleased to report that this answer comes as a direct result of NAA Members working through NAA.

At Day on the Hill in April, Lance Walker, CAI, BAS, CES, and Past President Terri Walker, CAI, BAS, CES, met with a representative from their Congressman David Kustoff's office, who took the following questions to the Internal Revenue Service:

“Would an auction company, operating online, with whom sellers do not establish escrow accounts, are unrelated to the sellers, who have agreements regarding payments to sellers, be considered a Third party Settlement organization under IRS tax code, be obligated to report payments to the IRS and issue a 1099k?”

Below is the answer direct from the IRS Chief Counsel's office:

“...(w)e would tend to think that the auction firm is not a Third Party Settlement Organization with a reporting obligation under section 6050W of the Internal Revenue Code.”

With this information direct from the IRS along with several more “off the record” recommendations from tax professionals, the NAA believes that auction companies are not TPSOs and do not have any new reporting obligations. As always, we recommend that you consult with your own tax professionals to make the final determination for your business.

I sincerely hope that this information helps you and your business... and I'm so proud and thrilled to report this fantastic example of Auctioneers Helping Auctioneers!

Yours,



Aaron Ensminger, CAE
Chief Executive Officer

Resources

- IRS instructions for form 1099-K
- IRS Section 6050W FAQ
- Bloomberg: New Form 1099 Reporting Coming in 2022
- Fox Business: Venmo, PayPal and Cash App to report payments of \$600 or more to IRS this year: What to know

Join us for the [GOTOAUCTION.COM](https://www.gotoauction.com) MIDWEST AUCTIONEER CHAMPIONSHIP!



August 10, 2022 * Tipton, Michigan

**Featuring \$3500* grand prize to the winner!
Top 5 finalists receive cash payouts**

New finals round to bring back the top 5 for an exciting SHOOT OUT!

Any auctioneer with a hat can enter, doesn't matter what contests you have won or how fancy your suit is or how many birthdays you've had. Two minute time limit to sell as many items as you brought. If you go over the time limit, the GONG will sound to indicate a loss of 10 points. *Limited to 40 Contestants!*

No interview questions, just straight up bid calling.

BRING YOUR "A" GAME!! THIS IS SURE TO BE ONE OF THE HOTTEST CONTESTS IN THE COUNTRY FOR 2021!!

Register Online at www.MidwestAuctioneersRoundup.com

**See website for rules and more info*

MAA Contract Auctioneer Finds His Place

By: Ashley Peters

Fun, fast paced, wide variety and tremendous people!



Those headlines would catch almost anyone's attention seeking a job, and they fit the Contract Auctioneer to a tee. Let me give you just a little background to set the stage. I am a hoof trimmer for Dairy cows, traveling about a 45 mile radius from home. Seven or eight years ago I began to really think about the future of the Dairy industry and wonder how the changes taking place would affect me. As the small Dairy's continue to disappear and there are fewer farms milking more cows I thought it might be wise to diversify my work. Not having all my "eggs in one basket" seemed like a good idea. I also needed some variation from trimming 6 days a week.

In November of 2016, I went to World Wide College of Auctioneering. I hadn't been to an auction in years, didn't have any auctioneer friends, really didn't know what I was

getting into. I'd had a lot of fun going to auctions with my Dad as a boy and our Church had recently started an annual fundraiser where they asked me to call bids.

I still remember the morning in class when they talked about Contract Auctioneers. I had no idea there was such a thing! After auction school I dabbled in starting my own auction service. I soon found out that my full time hoof trimming schedule didn't allow adequate time to try and launch my own auction business. Being unwilling to let the auctioneering idea totally slip away I decided to cast myself out there as a contract auctioneer. That was 4 years ago that I started as a contract guy and I'm still amazed at how it has taken off!

With me being located in central Michigan it has helped me crisscross the state in my travels. I've driven from Detroit to Charlevoix, Spring Lake to Frankenmuth, Gaylord to Milan, Lupton to Marshall and everywhere in between calling bids. I've helped with livestock auctions, horse auctions, gun auctions, coin auctions, small animal auctions, equipment auctions, estate auctions, tool auctions, antique auctions, real estate auctions, consignment auctions (where there can be literally anything and everything) as well as fundraising auctions. The variety of items I've sold is even more varied than the type of auctions I've helped with! Interestingly enough, my highest selling item was at my very first sale. It was a Case tractor for \$55,000.



Nearly every weekend throughout the year I can be found working for some established auction company within the state. All this has been made possible through the connections made at the MAA Conferences! I still really don't know why so many individuals were willing to give me a try or help me get into this career. I no longer trim cows on Saturday's and my schedule is more flexible during the week if someone needs assistance. Attending the conferences has now truly become a family reunion with my many many auctioneer friends.

I'd like to give a shout out to all those who have hired me in the past, I look forward to helping you all again as well as others in the future.



This list of truly great companies includes, Mid Michigan Horse Auction, Sherwood, Leist, Yoder's, Yutzy's, Sheridan, Epic, Art Smith, Vander Kolk, Brad Neuhart/Rollo Juckette, Lamoreaux, Two Alpha, Cole's, Raising Paddles (Scott Jones), Wade Leist Benefit, Pioneer, Hankins, Park Lake and UPI Dairy division (no longer in business).

If I accidentally missed you in the list please forgive me (must be it's been too long!) The list of Auctioneers I have worked with would be considerably longer than the list of companies! I am lucky to have met and worked with so many outstanding people. I'm not aware of any another business where competitors want to see each other succeed like the auction industry. If I had never joined the MAA and involved myself in the conferences I would be on the list of wanna be Auctioneers that attended auction school, got discouraged and gave up.

Folks, in closing, I want to thank each and everyone of you who have helped and supported me. I would also like to challenge everyone to become more involved in the association, make attending conference a must, encourage other members to attend conference and grow this association bigger and better than ever before. As I look over the MAA Membership list I am amazed at how many Auctioneers I have yet to meet!

Wishing you all much success in the remainder of 2022!

Ashley Peters



The MAA has many Member Benefits & Great Discount programs!

Office Depot Office Max

Save big money with this new MAA Discount Program!

Community Papers of Michigan

CPM is pleased to offer a discount to MAA Members.

Auto & RV Publications

Auto & RV Publications is pleased to offer up to a 20% discount to MAA Members.

Batteries Plus Bulbs

MAA Members have access to discounts on Batteries and supplies you need in your business!

APS Payments

MAA Discounted Payment Processing Program

360 Photography

360 Photography will donate \$25 to the MAA for every member who uses the service.

L&P Custom Design

MAA Members get a 5% Discount off Custom Embroidery!

Free Auction Listings on the MAA Website

The MAA has recently partnered with GoToAuction.com to provide MAA Members a New and Improved Website, including FREE Auction Listings!

Constant Contact Email Marketing

The MAA has secured extra discounts for MAA Members over many "other" programs out there!

Send Out Cards

MAA Members get access to this great contact management program with Send Out Cards.

Discounted Faxing

MAA Members can take advantage of online faxing and save \$3 off published rates with this program.

Michigan Auctioneer Municipal License Guide

MAA Members have access to over 800 pages of local regulation and licensure in Michigan pertaining to the Auction Industry.

Members Only Discussion Forum

MAA Members are able to share ideas, fill staffing needs and network with other MAA Members on the MAA Members Only Discussion Forum on Facebook.

Join the MAA Today to Take Advantage of the Great Programs Available!
www.FindMichiganAuctions.com
 (616) 785-8288