

A successful agribusiness company is seeking a sales territory representative for their line of products (PCA required) to cover the southern California territory. This position is home based with an ideal location of Bakersfield and significant travel (60%).

The ideal candidate is a PCA with 3-5 years of sales experience who is equally capable of working with growers and representing the product to retail PCAs. Excellent communication skills are required as this person will be presenting to groups large and small. A strong background in agronomy is essential as is a desire to help growers find solutions to their needs. This role will also be assisting hands on with grower field trials across their territory.

Competitive compensation and a company vehicle

For more details on this opening and other opening we are working on filling, contact

Sam Dolcini
(707) 769-1919
sam@agjobswest.com

Be responsible for all accounting, bookkeeping, and financial reporting for a mid-sized farming operation. Candidate will work independently in the areas of maintaining budgets and guiding financial decisions. Duties will also include defining and maintaining company's reporting systems and being able to provide accurate timely and understandable financial information, for owner and manager. Maintain controls to mitigate risk and insure accurate and timely data. Manage insurance, 401K, licensing, responsible for tax prep work and negotiation of contracts. Will also be working with sales teams, supporting long term farm projects and oversee IT systems and farm web site. Standard Benefits, South San Joaquin Valley location, \$80-100k

For more details on this opening (07-158) and other openings in the food and agricultural industry contact:

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