NY: NEW WINDSOR EXPO • OCT 21 • 9 - 6:30 PM



HOMEWOOD SUITES by Hilton

Homewood Suites -Newburgh-Stewart 180 Breunia Rd New Windsor, NY 12553 **EXHIBITOR SPONSOR**

5 CEUs

EXHIBITOR • SPONSOR INFORMATION

7:30 - 8:45 AM: Exhibitor Set-Up

9:00 - 9:45 AM • 1 CEU



(1) 10:00 - 10:30 AM



Governance, Leadership, Ethics Workshop

10:45 - 11:30 AM



(3) 11:30 - 12:00 PM



Conflict Resolution and Communication Workshop

12:00 - 2:00 PM: Network, EXPO, Lunch, Prizes (5)



2:00 - 2:45 PM • 1 CEU (6) 3:00 - 3:30 PM • CEU





Operations, and Vendor Management Workshop

Exhibitor Breakdown - Quietly!

3:30 - 4:30 PM



Anything Goes Q&A

NEW WINDSOR PARTY • OCT 21 • 4:30 - 6:30 PM

NETWORKING PARTY

Only companies that are exhibiting may have representatives attend (or the charge is \$500 for two reps, includes lunch). You may have more representatives attend the networking party than you have representatives at the Expo. One drink ticket per rep included.

ANNUAL SPONSOR MEMBER non-MEMBER \$100 \$150 \$75

Cash Bar Prices (approximately as per location):

CAI & non-CAI board members and managers - No Charge

REGISTER

REGISTER & Info: www.cai-hvny.org

All items subject to change without notice.

EXHIBIT

This is a 1/2 tabletop expo. Tables are approximately 6 feet long (standard tables). You will have one 3' (estimated) of table and two chairs (there is no pipe and drape). There is no electric option. Two representatives and lunch included.

ANNUAL SPONSOR **MEMBER** non-MEMBER **Sponsor Unit** \$700 \$500

Each additional reps: \$50

SPONSORSHIPS:

Contact us for **more** available sponsorships.

Networking Party Sponsor: \$1000 Bar Sponsor: \$500 **Lunch Sponsor:** \$500 **Expo Sponsor:** \$1000

All items subject to change without notice.

CAI & NON-CAI BOARD MEMBERS AND MANAGERS - NO CHARGE

NY: NEW WINDSOR EXPO • OCT 21 • 9 - 6:30 PM



HOMEWOOD SUITES by Hilton"

Homewood Suites -Newburgh-Stewart 180 Breunig Rd New Windsor, NY 12553 CAI & non-CAI board members and managers -

No Charge

5 CEUs

SCHEDULE

INTERACTIVE MANAGER & BOARD EDUCATION

9:00 - 9:45 AM • 1 CEU



Governance, Leadership, Ethics Workshop

Roles, Responsibilities, and Real-World Scenarios

Interactive Role-Play: Decision-making practice & Board meeting conflicts

10:00 - 10:30 AM



Summary Discussion

10:45 - 11:30 AM



Conflict Resolution and Communication Workshop

Social Media and Associations: Control the Narrative

Interactive Strategy Session: Viral negative posts & Owner complaints

11:30 - 12:00 PM



Summary Discussion

12:00 - 1:15 PM / 2:00 PM (5) Keynote, EXPO, Luncheon, Prizes

HOA "Burn Out"



NATIONAL SPEAKER & AUTHOR

Thomas Engblom PhD., PCAM



3:30 - 4:30 PM



Anything Goes Q&A

2:00 - 2:45 PM • 1 CEU



Operations, and Vendor Management Workshop

Smart Contracting: RFPs, Vendor Selection, and Negotiations

Interactive Strategy Session: Draft part of an RFP based on a real project.

3:00 - 3:30 PM • CEU



Summary Discussion

NEW WINDSOR PARTY OCT 21 • 4:30 - 6:30 PM



REGISTER NOW

REGISTER & Info: www.cai-hvny.org

CAI & NON-CAI BOARD MEMBERS AND MANAGERS - NO CHARGE