

SC: GREENVILLE EXPO • SEPT 17 • 9 AM - 6 PM



Hilton
Garden Inn™
Hilton Garden Inn
Greenville
108 Carolina Point Parkway
Greenville, SC 29607

**EXHIBITOR
SPONSOR**

CAI & NON-CAI BOARD MEMBERS AND MANAGERS - NO CHARGE

EXHIBITOR INFORMATION - All take place in Sycamore Ballroom

7:00 - 8:45 AM	Exhibitor Set-Up
9:00 - 10:30 AM	Governance, Leadership, Ethics Workshop
10:45 - 12:00 PM	Conflict and Communication Workshop
12:00 - 2:00 PM	Lunch, EXPO
2:00 - 3:30 PM	Operations & Vendor Workshop Exhibitor Breakdown - Quietly!
3:30 - 4:15 PM	Anything Goes Q&A
4:15 - 6:00 PM	Networking Party

SPONSORSHIPS:

Contact us for more available sponsorships.

Networking Party Sponsor:	\$1000
Bar Sponsor:	\$500
Lunch Sponsor:	\$500
Expo Sponsor:	\$1000

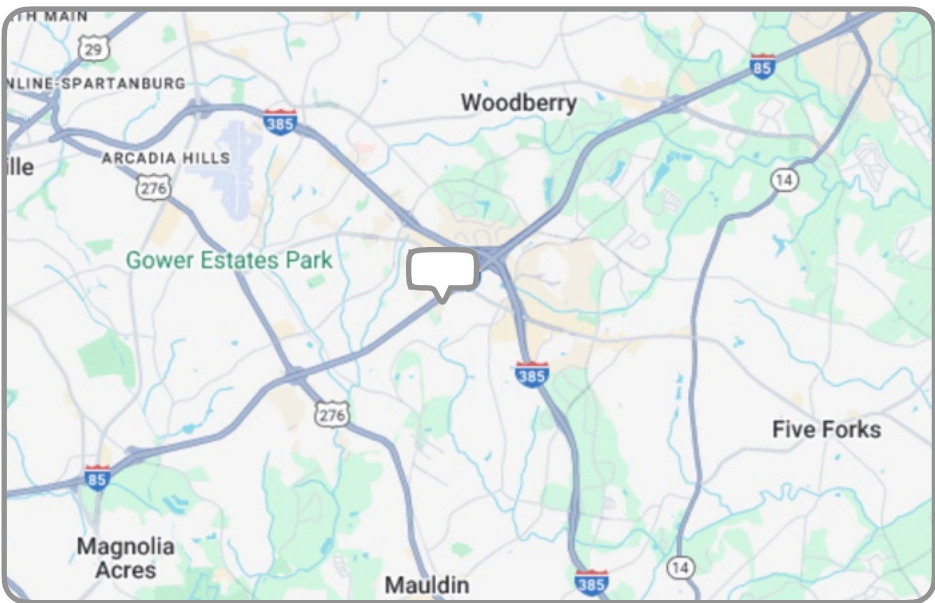


EXHIBIT - 2 SPOTS LEFT!

This is a tabletop expo. Tables are approximately 6 feet long (standard tables). You will have one 6' table and two chairs (there is no pipe and drape). There is no electric option. Two representatives and lunch included.

ANNUAL SPONSOR	MEMBER	non-MEMBER
Sponsor Unit	\$500	\$700
<i>Each additional reps: \$50</i>		

NETWORKING PARTY

Only companies that are exhibiting may have representatives attend (or the charge is \$500 for two reps, includes lunch). You may have more representatives attend the networking party than you have representatives at the Expo. One drink ticket per rep included.

ANNUAL SPONSOR	MEMBER	non-MEMBER
\$75	\$100	\$150

Cash Bar Prices (approximately as per location):
Domestic Beer \$5 • House Wine \$7 • Well Spirits \$7/pour

All items subject to change.

6 CEUs CAMICB™

NO CHARGE:
CAI & non-CAI board members and managers

**REGISTER
NOW**

REGISTER & Info Email: info@brainerdcommunications.com

CAI & NON-CAI BOARD MEMBERS AND MANAGERS - NO CHARGE



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SCHEDULE

CAI & non-CAI board
members and
managers -
No Charge

INTERACTIVE MANAGER & BOARD EDUCATION

9:00 - 9:45 AM • 1 CEU

1

Governance, Leadership, Ethics Workshop

Roles, Responsibilities, and Real-World Scenarios

Interactive Role-Play: Decision-making practice & Board meeting conflicts

10:45 - 11:30 AM • 1 CEU

3

Conflict Resolution and Communication Workshop

*Social Media and Associations:
Control the Narrative*

Interactive Strategy Session: Viral negative posts & Owner complaints

10:00 - 10:30 AM • CEU

2

Governance, Leadership, Ethics Workshop

Summary Discussion

11:30 - 12:00 PM • CEU

4

Conflict Resolution and Communication Workshop

Summary Discussion

12:00 - 2:00 PM

5

Network, EXPO, Lunch, Prizes

2:00 - 2:45 PM • 1 CEU

6

Operations, and Vendor Management Workshop

Smart Contracting: RFPs, Vendor Selection, and Negotiations

Interactive Strategy Session: Draft part of an RFP based on a real project.

3:00 - 3:30 PM • CEU

7

Operations, and Vendor Management Workshop

Summary Discussion

3:30 - 4:15 PM • 1 CEU

8

Anything Goes Q&A

4:15 - 6:00 PM

9

Happy Hour



6 CEUs CAMICB™

NO CHARGE:

CAI & non-CAI board members and managers

Info: www.cai-sc.org

Come for All or Just Stay for Part

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SPEAKERS AND FACILITATORS

9:00 - 9:45 AM • 1 CEU

1

Governance, Leadership, Ethics Workshop



**Sean A.
O'Connor**
ESQ.
CLARKSON
MCALONIS &
O'CONNOR, P.C.

10:00 - 10:30 AM • CEU

2

Summary
Discussion



**Kevin
Napoleon**
ROBINS
INSURANCE

10:45 - 11:30 AM • 1 CEU

3

Conflict Resolution and Communication Workshop



**Adam
Clarkson**
ESQ., CCAL
CLARKSON
MCALONIS &
O'CONNOR, P.C.

11:30 - 12:00 PM • CEU

4

Summary
Discussion



**Sean A.
O'Connor**
ESQ.
CLARKSON
MCALONIS &
O'CONNOR, P.C.

12:00 - 2:00 PM

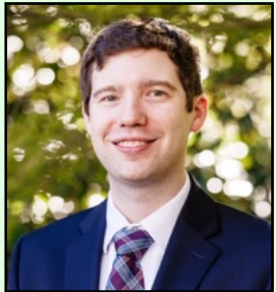
5

Network, EXPO, Lunch, Prizes

2:00 - 2:45 PM • 1 CEU

6

Operations & Vendor Management Workshop



**Christian
Saville**
ESQ.
MCCABE,
TROTTER &
BEVERLY, P.C.

3:00 - 3:30 PM • CEU

7

Summary
Discussion



**Dawn
Becker-
Durnin**
CIRMS
ACRISURE



**David
Rand**
RS
BECHT
ENGINEERING

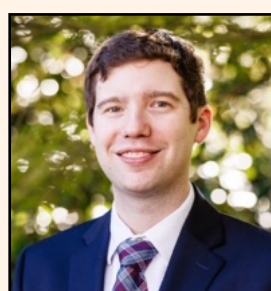
3:30 - 4:15 PM • 1 CEU

8

Anything Goes Q&A



**Adam
Clarkson**
ESQ., CCAL
CLARKSON
MCALONIS &
O'CONNOR, P.C.



**Christian
Saville**
ESQ.
MCCABE,
TROTTER &
BEVERLY, P.C.



**Dawn
Becker-Durnin**
CIRMS
ACRISURE

4:15 - 6:00 PM

9

Happy Hour

HAPPY HOUR

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