



UMA program updates & upcoming events for Members





Housekeeping

- Please keep your microphone muted.
- Please refrain from sales/promotion in the chat room.
- Thank you! Enjoy the meeting.



Today's Agenda

1—Motorcoach Minute featuring the voice of Kevin Creighton

2—Welcome & Intro

- Larry Killingsworth, UMA President/CEO

3—Legislative Update & Regulatory Outlook

- Ken Presley, UMA

4—Paycheck Protection Program 2.0

- Tracy Fickett, CPA, MBA of Bus Books

5—UMA Program Updates and 2020 Highlights

- Jeff Polzien, UMA Chairman of the Board

5—Operator Spotlight

- Northeast Charter and Tour Company

6—EXPO Excitement: Tour the Floor

- Larry Killingsworth

• 7—Overdrive

• Featuring all of you



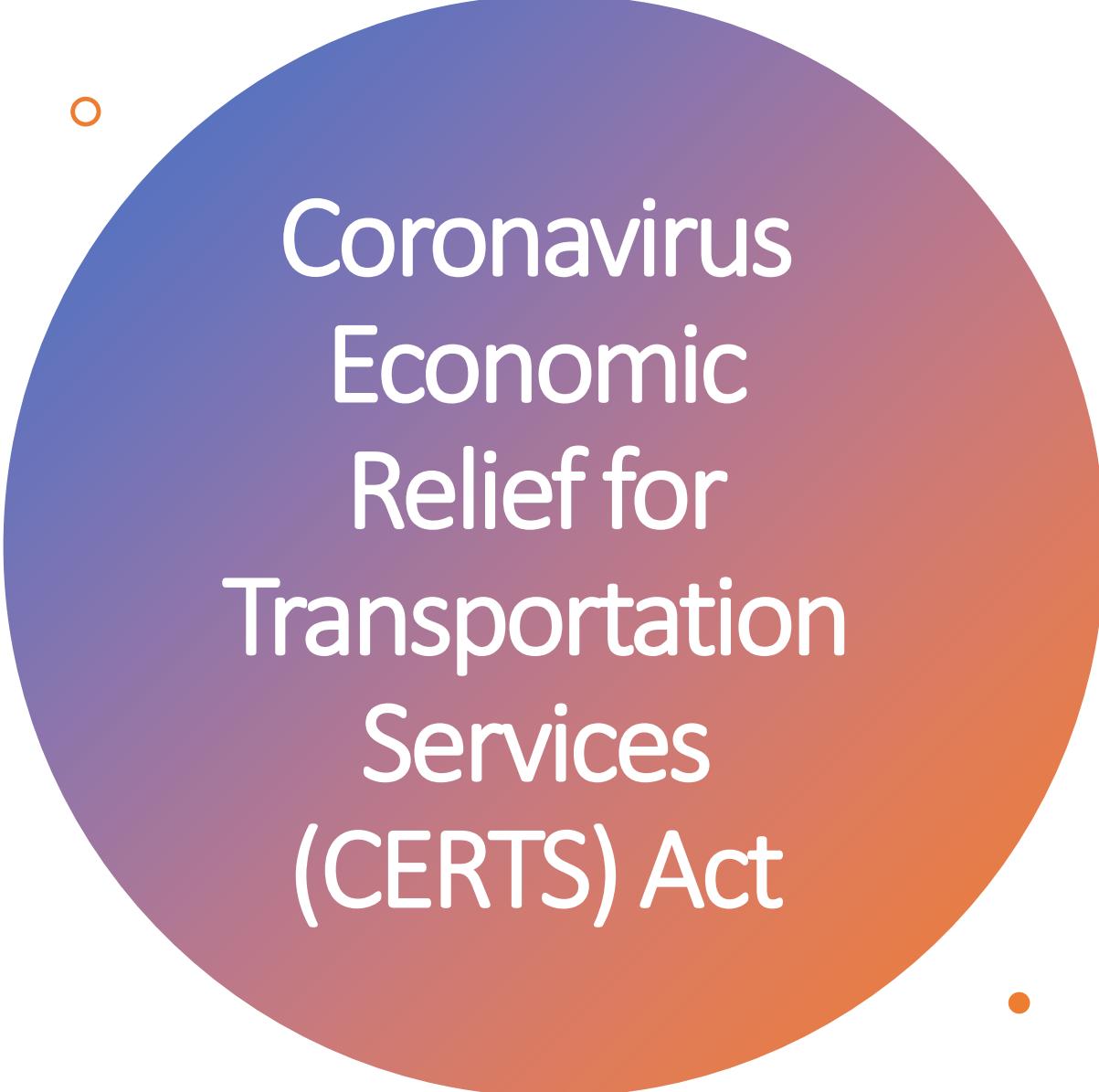
LEGISLATIVE UPDATE

UAMA Online
TOWN HALL

+ Coronavirus Economic Relief for +
• Transportation Services (CERTS) Act •

Coronavirus Economic Relief for Transportation Services (CERTS) Act

- \$8 Billion fiscal year 2021
- Over-the-road bus
- Private school bus contractors
- U.S. flagged passenger vessels



Coronavirus Economic Relief for Transportation Services (CERTS) Act

Secretary of the Treasury
will consider information
provided by the provider of
transportation services,
including—

- The amount of debt owed
on major equipment.
- Other sources of Federal
assistance provided.
- Other information as the
Secretary may require.



Coronavirus Economic Relief for Transportation Services (CERTS) Act

- The Secretary of the Treasury shall ensure that *not less than 50 percent of the amounts made available are used to provide grants.*

Coronavirus Economic Relief for Transportation Services (CERTS) Act



- **60 percent** of the funds, on payroll costs of the provider of transportation services.

Coronavirus Economic Relief for Transportation Services (CERTS) Act

- Recipients will commence using the funds— on a priority basis and to the extent available, to maintain through the applicable covered period, expenditures on payroll costs for all employees as of the date of enactment.

Coronavirus Economic Relief for Transportation Services (CERTS) Act

Other eligible expenses for assistance includes -

- Acquisition of services, equipment (including PPE and other measures needed to protect workers and customers from COVID-19).
- Continued operations and maintenance during the applicable covered period of existing capital equipment and facilities including -
 - rent,
 - leases,
 - insurance,
 - interest on debt service.

Coronavirus Economic Relief for Transportation Services (CERTS) Act



Coronavirus Economic Relief for Transportation Services (CERTS) Act

2019 financials (including quarterly payroll)

2020 financials (including quarterly payroll)

Vehicle list



PPP 2.0

UAMA Online
TOWN HALL

Continuing the **Paychex Protection Act???**



Eligibility Changes

Fewer than 300 employees

Have 30% loss of revenues in any 2020 quarter

Potential new eligible expenses

PPE

Filtration systems

Sneeze guards

Looting expense

Supplier costs under contract

Simplified Forgiveness

For loans under \$150,000

Tax Deductibility

Language is included to allow PPP expenses to be tax deductible

Questions?

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BUSBooks
OUR EXPERIENCE. YOUR SUCCESS.



MOTORCOACH
ASSOCIATION

2020 RECAP

INDUSTRY WORKING TOGETHER

25,215 106,979

ADVOCATE
PARTNERS

ADVOCACY EMAILS
SENT

OUR ONLINE PLATFORM HELPED
UMA MEMBERS LEVERAGE THE
POWER OF THEIR NETWORKS

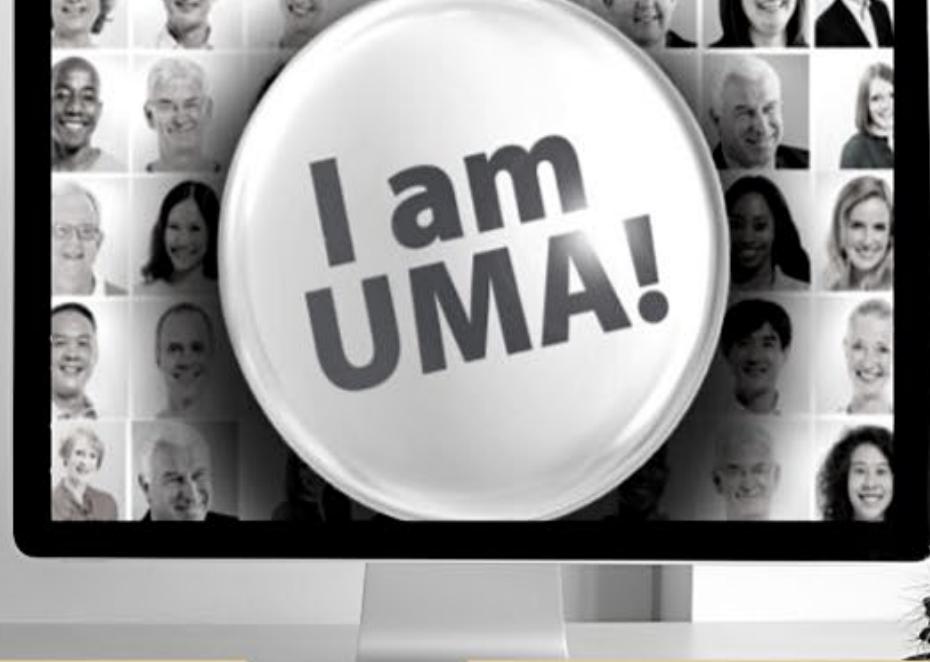
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33

TOWN HALLS
MEETINGS

1,191

TOWN HALL
PARTICIPANTS



208

DAILY NEWSFLASH

EMAILS OPENED BY

1,342

MEMBERS EACH DAY



401

NEWS ARTICLES

PUBLISHED IN **BUS &**

MOTORCOACH NEWS

DIGITAL EDITION



16%

OPERATOR
GROWTH

1,235

ALL MEMBERS

MORE OPERATORS JOINED OUR
RANKS AND WE ARE **STRONGER**
TOGETHER

271

VIRTUAL
RESTART/SALES
SUMMIT
ATTENDEES

287

SAFETY
MANAGEMENT
SEMINAR
ATTENDEES



158

UMA ASSURCLEAN
PARTICIPANTS



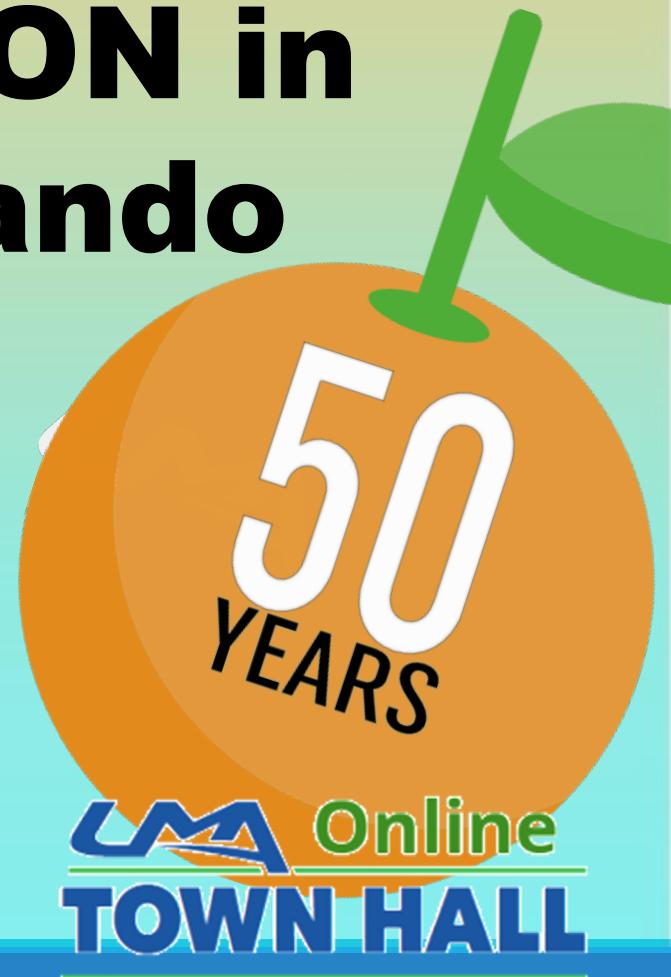
By vote of the UMA Board of Directors . . .

UMA's Operator Member dues waiver is extended from December 31 until March 31, 2021.



If you are not yet a Member, please be sure to apply for Membership. In the near future, Town Hall and other exclusive UMA programs will be limited to Members-only.

**Let's hang out IN PERSON in
2021, March 3-7, in Orlando**





OVERDRIVE

UMA Online
TOWN HALL

**Past UMA Motorcoach
EXPO**

2020 Nashville, TN	2013 Orlando, FL January 20-24, 2013	2006 Tampa, FL January 18-22, 2006	2000 Orlando, FL	1994 San Antonio, TX January 16-19, 1990	1987 Tampa, FL January 21-24, 1987
2019 Fort Lauderdale, FL	2012 Long Beach, CA February 8-12, 2012	2005 Las Vegas, NV February 23-25, 2005	1999 Houston, TX	1993 Miami, FL January 18-20, 1993	1986 New Orleans, LA January 14-16, 1986
2018 San Antonio, TX	2011 Tampa, FL January 19-23, 2011	2004 Atlanta, GA February 8-10, 2004	1998 Sacramento, CA February 1-3, 1998	1992 Chicago, IL February 10-13, 1992	1985 Nashville, TN February 27 – March 1, 1985
2017 St. Louis, MO	2010 Las Vegas, NV February 23-27, 2010	2003 Orlando, FL February 19-23, 2003	1997 Charlotte, NC January 12-14, 1997	1991 New Orleans, LA January 28-30, 1991	1984 Nashville, TN April 18-20, 1984
2016 Atlanta, GA January 31 – Feb 4, 2016	2009 Orlando, FL January 21-25, 2009	2002 Indianapolis, IN January 19-23, 2002	1996 Albuquerque, NM January 28-31, 1996	1990 Dallas, TX January 21-24, 1990	
2015 New Orleans, LA January 17-21, 2015	2008 San Francisco, CA January 16-20, 2008	2001 Atlantic City, NJ	1995 Columbus, OH January 29- February 1, 1995	1989 Louisville, KY January 17-20, 1989	
2014 Los Angeles, CA February 16-20, 2014	2007 New Orleans, LA January 16-21, 2007			1988 Las Vegas, NV January 11-14, 1988	