

The Fresno County EDC has a number of programs that offer CTE training in conjunction with the workforce development board and a number of other organizations.

## **Employment Training Panel**

**Barry Worthington, Senior Economic Development Analyst, State of California**  
[barry.worthington@etp.ca.gov](mailto:barry.worthington@etp.ca.gov)

- ETP is a performance-based workforce training program that provides financial assistance to California businesses in support of customized worker training for new and existing employees. The program targets firms threatened by out-of-state competition, provides funding for incumbent worker training, and ensures retention of employment through performance-based contracting. ETP allows flexibility to support training in-house or through outside training providers.

## **New Employment Opportunities**

**Mandip Johal, Workforce Coordinator, Fresno County Economic Development Corporation**  
[bear@fresnoedc.com](mailto:bear@fresnoedc.com)

- A partnership between the Fresno County EDC and County of Fresno Department of Social Services, NEO pairs jobseekers in DSS' CalWORKS program with hiring needs of local industry. Participating businesses are able to receive a reimbursement for ensuring full-time and long-term employment. Specialized training is available, such as for pre-apprenticeship and truck driver training. Training availability based on regional job market demand data.

## **Incumbent Worker Training**

**Shawna Glazner, Business Services Coordinator Fresno Regional WDB**  
[sglazner@workforce-connection.com](mailto:sglazner@workforce-connection.com)

- Administered by the Fresno Regional Workforce Development Board, the Incumbent Worker Training Program covers a percentage of training costs to provide tailored training to upskill existing employees while also ensuring retention of employees for a 12-month period of time.