



Weekend With The Pros May 19-21

– Explained by fellow member Andy Kamashian of Southern Fabricating Machinery Sales, Inc

First What It's Not: A Glorified Pat-Each-Other on the back Blow-Your-Own-Horn event.



What It Is: It's a time to gather with partner dealers to learn new strategies, avoid pitfalls in our industry and peel back the layers of some of the most successful companies to see what works and how you can make that work for you!

There are several events here that all provide different values to the attendees

Seminars: These are targeted seminars based right at the core of what we all do. Attending these isn't like attending a typical seminar, these guys are talking right to your core business and providing insight that consultants and marketing companies charge thousands for. Don't miss any of these as they will teach you how to save thousands, and how to make tens of thousands more!



BOSS Seminar: What is a B.O.S.S. Seminar? It is the coming together of the Bosses from our MDNA Members and Premier Vendors to discuss, well anything! Short for the ***Business Owners Success Seminar***, it is a venue where you as a business owner can discuss the common struggles we all face from employees, rigging, trucking, insurance etc, etc and more importantly hear solutions discovered by your

peers - I guarantee this one event will save you thousands of dollars THIS YEAR by hearing strategies learned the hard way from your peers and discovering the solutions that work!



Plant Tours: This is the best part of WWTP. If you think you're too busy to tour another dealer's warehouse, you're running your business blind folded. We literally visit some of the most popular dealers in the area and peel back the layers that make them tick. You will learn WHAT they do. What makes them GOOD at it. You will discover HOW they do it and best of all you'll discover HOW a relationship with that dealer can make you money!

The WWTP registration fee is \$159.00 for the first person from each company and just \$79 for each additional person. The B.O.S.S. Seminar registration fee is an additional \$59.00 and is open only to member owners or their designee.

*You can register for the WWTP at [here](#).
The host hotel for this event will be the Greektown Casino & Hotel, located hub of the Greektown district, at 1211 Chrysler Dr, Detroit, MI,*

The hotel room block is now available. You can book your room by calling 1-877-424-5554 before April 15, 2022, referencing the Machinery Dealers National Association.

Our Group Rate is \$169.00.

To see the Schedule of Events and the list of Seminar Topics [click here](#)

Note: Sponsorship opportunities are available contact [Mark Robinson](#) or [Immediate Past President John Greene](#) for details.

