Highly likely to recommend | 5.0 ★

Report a problem

5/1/2025 - Joe Salvatore

Bought a Condo home in 2025 in Pelican bay, Naples, FL.

★★★★★ Local knowledge

★★★★★ Process expertise

★★★★★ Responsiveness

★★★★★ Negotiation skills

Allison Callas is an exceptional real estate agent! We recently purchased a condo in Pelican Bay and Allison was recommended to us by friends who had also used her for their buying process. Allison met with us to get a thorough understanding of our needs and priorities. Since we were visiting for a short period of time, we appreciated how quickly Allison set up showings that aligned well with our needs and tight schedule. When we fell in love with one place early on, she encouraged us to keep an open mind and we ended up purchasing an amazing condo for much less than the one we had initially focused on. Allison was there with us throughout the entire process, ensuring our questions were answered fully and our concerns addressed. We met many realtors as we attended showings and each time I came away feeling lucky that Allison was our agent. She often pointed out aspects of units that were either red flags or that were underappreciated gems. Allison also excelled at communication, and she made us a priority even though it was a weekend. She demonstrated strong advocacy for us, securing a second visit to one unit on short notice and making solid recommendations during the negotiating phase. Overall, she's incredibly professional, goes above and beyond for her clients, and stays with you even after closing to ensure the journey to new ownership is smooth. I can't recommend her highly enough.